

# **FMI Associate Member Search Results**

This search was performed on 05/17/2024 at 11:50 PM

If you find information that needs to be updated, please email membership@fmi.org.

FMI 2345 Crystal Drive, Suite 800 Arlington, VA 22202 Phone: 202.452.8444 | Fax: 202.429.4519

#### A-Gas

Address: 1100 Haskins Road

Bowling Green, OH 43402-9363



Tel: 419-867-8990

Website: https://www.agas.com/us/

Products / Services: Refrigeration

Company A-Gas is the world leader in the supply and lifecycle management of Pescription: refrigerants and associated products and services. For over 30 years,

through our first-class recovery, reclamation, and repurposing processes,

we have been capturing refrigerant gas for future re-use or safe destruction, preventing its harmful release into the atmosphere. Our

unique Rapid Recovery service is comprised of a network of

EPA-Certified technicians who go to store locations, recover refrigerant racks, deliver EPA documentation, and then provide our customers with a commitment to provide a matching volume of AHRI-certified refrigerant gas. This assurance gives grocery stores the peace of mind that they can

get the refrigerants they need in a tightening market.

Primary Contact: Ms. Jana Fish

**Event and Marketing Specialist** 

Brands: A-Gas Rapid Recovery

## A.J. Letizio Sales & Marketing, Inc.

Address: 55 Enterprise Drive

Windham, NH 03087-2031

Tel: 603-894-4445

Website: www.ajletizio.com

Products / Services: Brokers

Primary Contact: Mr. Robert Tessitore

President, Chief Operating Officer

#### Accenture

Address: 161 N. Clark Street

Chicago, IL 60601-3206

accenture

High performance. Delivered.

Tel: 312-693-5818

Website: www.accenture.com

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company Accenture is the world's leading management consulting and technology

Description: services company. Committed to delivering innovation, Accenture

collaborates with its clients to help them realize their visions and create tangible value. With deep industry expertise, broad global resources and proven experience in consulting and outsourcing, Accenture can mobilize

the right people, skills, alliances and technologies.

Primary Contact: Ms. Jennifer Pritchard

Managing Director, NA Food Retail Lead

Brands: Accenture.

### Acosta

Address: 6600 Corporate Center Parkway

Jacksonville, FL 32216-0973



Tel: 904-281-9800

Website: www.acosta.com

acosta.com

Products / Services: Brokers

Primary Contact: Mr. Darian Pickett

Chief Executive Officer. North American Sales Agency

### Action Food Sales, Inc.

Address: 201 McCullough Drive

Suite 380

Charlotte, NC 28262-1370

Tel: 704-549-8500

Website: www.actionfoodsales.com

Primary Contact: Mr. John Nilsson

President

Brands: Broker

## **AdAdapted**

Address: 206 E Huron Street

Ann Arbor, MI 48104-1922

Tel: 734-358-1213



Website: https://www.adadapted.com/

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Understanding the drivers behind consumer decisions about what they buy at the grocery store is our superpower. We offer a unique approach

to aligning CPG brands with category-relevant consumers creating a

data-driven connection based upon prior list building activity.

Primary Contact: Robert Bryan

Marketing Director

## **Advanced Refrigeration Systems**

Address: 4119 South Market Ct

Sacramento, CA 95834-1223

Tel: 916-371-3354

Website: www.advancedracks.com/index.p

hp

Parent Company: CoolSys

## **Advantage Solutions**

Address: 18100 Von Karman Avenue

Suite 1000

Irvine, CA 92612-7196



Tel: 949-797-2900

Website: www.daymon.com

www.advantagesolutions.net

Products / Services: Advertising/Marketing and Design; Brokers; Construction; Consulting

Services; Merchandising Services; Private Brands; Research

Company Advantage Solutions was formed in 1987 on founder Sonny King's vision

Description: of building a national sales and marketing agency focused on

unparalleled service, customized solutions, and outstanding results. Today we are the leading sales and marketing agency in the industry with a workforce of over 40■,000 talented associates generating over \$65B in

sales.

Primary Contact: Chris Brown

Senior Vice President, Sales

## **Affinity Group**

Address: 2928 Walden Avenue

Buffalo, NY 14043-2615



Tel: 716-675-2944

Website: https://affinitysales.com/

Email: shane.coughlin@affinitysales.com

Products / Services: Brokers

Company Affinity Group's experience in all aspects of the retail and foodservice Description: industry make us the perfect partner to help you grow your brand and

drive results.

Primary Contact: Mr. Shane Coughlin

**Executive Vice President** 

## **Afresh Technologies**

Address: 33 New Montgomery St.

#1100

San Francisco, CA 94105-4527

Tel: 805-551-9245

Website: https://www.afresh.com/

Email: hello@afreshtechnologies.com

Products / Services: Fresh; Perishables; Supply Chain; Technology Services



Company Description:

Afresh is the world's leading fresh technology company helping grocers make smarter decisions throughout their fresh supply chain, ultimately increasing profite and primitive and primi

increasing profits and significantly reducing food waste.

Success in fresh relies on making good decisions with incomplete, ever-changing, and uncertain information — realities inherent and inevitable in fresh grocery. Legacy systems and practices for managing fresh inventory are not built to recognize or respond to this reality. Many grocers today are stuck betting their most strategic category on brittle technology and convoluted labor practices, leading to increased costs and reduced quality for consumers.

With Afresh's built-for-fresh approach, more than 3,000 stores are seeing incredible results, on average:

green.freshness.worldwide AHT

+3% sales increase

+20% improvement in labor efficiency

-25% shrink reduction-80% stockout reduction+7% faster inventory turns

Learn more at www.afresh.com

Primary Contact: Kelsie Skinner

Vice President, Marketing

### **AHT Cooling Systems GmbH**

Address: Werksgasse 57

Rottenmann Austria

Tel: +43-3614-2451 ext.0

Website: www.aht.at Email: office@aht.at

Parent Company: AHT Cooling Systems USA Inc.

## AHT Cooling Systems USA Inc.

Address: 7058 Weber Boulevard

Ladson, SC 29456-6758

Tel: 843-767-6855

Website: www.ahtusa.net

Email: sales@ahtusa.net

Products / Services: Refrigeration

Primary Contact: Mr. Clay Galloway C.E.M.

Director, Sales

Brands: AHT Cooling Systems

#### **Air-Row Fans**

Address: 485 Gradle Drive

CARMEL, IN 46032-2535

Tel: 317-574-1009

Website: www.airrowfans.com
Email: khale@airrowfans.com

Products / Services: Energy Management; Equipment; Maintenance; Store Design

Company
Description:

Air-Row fans began in 1988 with the goal of cooling commercial buildings with energy efficient technology. Today, Air-Row is one of the most highly regarded providers of air rotation, or destratification, solutions. Air-Row's fan products produce a savings of 20% or more in large buildings, warehouses, big-box stores, supermarkets, sports stadiums, and more.

Air-Row's success in helping companies reduce or eliminate energy waste has been recognized nationally. Air-Row is registering with the US Green Building Council and will be accredited by the Green Building Certification Institute. Air-Row products will be certified as part of the LEED (Leadership in Energy & Environmental Design) program,

allowing projects to qualify for energy credits.

Air-Row is based in Carmel, IN.

Primary Contact: Kash Hale

Vice President

Brands: Air-Row

# **AKI Technologies**

Address: 375 Alabama St.

Suite 480

San Francisco, CA 94110-7329

Tel:

Website: https://www.a.ki/

Parent Company: Inmar Inc.

## **Alaska Seafood Marketing Institute**

Address: 150 Nickerson Street

Suite 310

Seattle, WA 98109-1634

Tel: 206-352-8920

Website: www.alaskaseafood.org

alaskaseafood.org

Products / Services: Association; Food Safety; Natural/Organic; Perishables; Unsaleables

#### AlixPartners LLP

Description:

Address: 909 Third Avenue

New York, NY 10022-4731



Tel: 212-490-2500

Website: www.alixpartners.com
Products / Services: Consulting Services

Company AlixPartners has expanded our focus to apply our when it really matters

mindset, honed in urgent situations, to the high-level, high-stakes matters that materially affect the future of organizations. Today, we partner with management of both healthy and challenged companies across more than 20 industries and in more than 60 countries around the world.

We have built a legacy of pursuing the highest standards of excellence in all areas of our business. We have achieved this by remaining focused on our clients and our people – and by adhering to our Core Values of Commitment, Professionalism, Teamwork, Common Sense, Personal

Respect, and Communication.

Primary Contact: John Bonno

**Managing Director** 

## **ALL-TAG Corporation**

Address: 1155 Broken Sound Parkway

Unit E

Boca Raton, FL 33487-3538

Tel: 561-998-9983

Website: www.all-tag.com

Products / Services: Security Systems & Droducts

Company ALL-TAG is an American manufacturer of Electronic Article Surveillance

Description: (EAS) products and services designed to help retailers protect their

merchandise from shoplifting. Our innovative and cost-effective EAS solutions are compatible with Acousto-Magnetic (AM) Radio-Frequency and (RF) systems made by Sensormatic®, Checkpoint® Systems and others. ALL-TAG is intensely focused on the source tagging of hard goods and apparel, as well as custom EAS products tailor-made to help

loss prevention professionals reach their specific goals.

Primary Contact: Ms. Catherine Berry

National Account Manager

Brands: ALL-TAG manufactures and supplies their own brand of Sensormatic

compatible AM and Checkpoint compatible RF Labels, Hard Tags, and

other EAS solutions.

### Alliance Foods, Inc.

Address: 605 W. Chicago Street

Coldwater, MI 49036-8400

Tel: 517-278-2396

Website: www.alliance-foods.com

Products / Services: Brokers

Primary Contact: Mr. Sal Stazzone

President and CEO

### Alliance Marketing, LLC

Address: 161 Saundersville Rd.

Suite 200

Hendersonville, TN 37075-3097

ALLIANCE RETAIL GROUP

Tel: 888-859-8183

Website: https://www.allianceretailgroup.co

m/

Products / Services: Advertising/Marketing and Design

Primary Contact: Heidi Huff

Senior VP Consumer Engagement

Parent Company: Alliance Retail Group

#### AllianceBernstein

Address: 501 Commerce Street

Nashville, TN 37203-6039

Tel: 800-251-0539

Website: https://www.bernsteinresearch.co

m/brweb/Home.aspx#/

https://www.alliancebernstein.com/corporate/en/home.html

Products / Services: Financial Services; Other

Company AllianceBernstein (AB) is a leading global investment management firm Description: that offers high-quality research and diversified investment services to

institutional investors, individuals, and private wealth clients in major world markets. We are one of the largest investment management firms in the world, with more than \$770 billion in assets under management as of December 31, 2021. We foster a diverse, connected, collaborative culture that encourages different ways of thinking and differentiated insights. We embrace innovation to address increasingly complex investing challenges. And we pursue responsibility at all levels of the firm—from how we work and act to the solutions we design for clients.

Primary Contact: Dean Rosenblum

VP, Sr. Analyst US Retail

Brands: AllianceBernstein, AB Bernstein, Autonomous

### **ALTO**

Website:

Address: 1101 Brickell Ave, South Tower,

8th FL

Miami, FL 33131



Tel: 630-423-2988

Email: rasher@alto-us.com

Products / Services: Consulting Services; Other

www.alto.us

Company ALTO is the last mile in Asset Protection strategies by supporting Pescription: retailers to deliver consequences for those who disrupt the safety of

stores and their teams.

ALTO's tech-enabled teams analyze patterns and capture the necessary evidence to build a robust case based on data from in-store incident reports. ALTO's on-site teams adeptly establish partnerships with key community stakeholders to forge communication and collaboration. Finally, ALTO's local Staff Attorneys and Paralegals advocate on behalf of our partners in court, delivering accountability for those who are

disrupting the safety of retail stores and businesses.

Primary Contact: Constanza Trebilcock

Marketing Director

#### ALTO S.A.

Address: Max Iver 283, Piso 6

Santiago Chile

Tel: 56-2-7963820

Website: www.alto.cl
Email: infor@alto.cl

Primary Contact: Mr. Jorge Nazer

President and CEO

Parent Company: ALTO

### **American Beverage Association**

Address: 1275 Pennsylvania Avenue NW

Suite 1100

Washington, DC 20004-2417

Tel: 202-463-6732

Website: www.ameribev.org

www.ameribev.org

Products / Services: Association; Beverages
Primary Contact: Carrie Kupferschmidt

Associate

### **American Environmental Group**

Address: 5565 Lindero Canyon Rd.

Suite 701

Westlake Village, CA 91362

Tel: 888-699-6653

Website: WWW.Americanenv.com

Email: Projects@americanenv.com

Products / Services: Construction; Consulting Services; Food Safety; Other

Primary Contact: Mr. Chris Cervantes

Senior Vice President

Brands: AEG

McLarens

#### **American Farmers Network**

Address: 500 E. Pike St. Suite 200

Seattle, WA 98122-3885

+ AMERICAN FARMERS +

Tel: 425-749-1906

Website: www.americanfarmersnetwork.co

m

Email: kip.gruell@americanfarmersnetwork.com

Company At American Farmers Network, we are passionate about healthy living at every stage of the supply chain. We work tirelessly with a small group of

trusted ranchers who believe in the power of organic, sustainable practices just as much as we do. Our animals are happy, well-fed, and

truly free-range.

Primary Contact: Brett Shank

**Director of Sales** 

### **American Heart Association**

Address: 7272 Greenville Avenue

Dallas, TX 75231-5129



Tel: 214-706-1000 Website: www.heart.org

www.heartcheckmark.org

Products / Services: Association

Company The American Heart Association is a national voluntary health agency bescription: whose mission is to reduce disability and death from cardiovascular

diseases and stroke. The Association's heart-check mark was created as a reliable, easy-to-use mark consumers can use to identify foods that meet AHA criteria for heart-healthy products as a first step in building a

sensible eating plan.

Primary Contact: Ms. Cheryl Toner

Portfolio Lead, Nutrition

## **AmeriCold Logistics, LLC**

Address: 10 Glenlake Parkway

South Tower, Suite 600 Atlanta, GA 30328-3495

americoro,

Tel: 678-441-1400

Website: www.americold.com

agromerchants.com

Email: @americold.com

Products / Services: Supply Chain; Transportation/Distribution Services; Other

Primary Contact: Katia Young CMP

Marketing Events Manager

## Amerlux, LLC

Address: 178 Bauer Drive

Oakland, NJ 07436-3105

Tel: 973-882-5010

Website: www.amerlux.com

Products / Services: Other

Company Amerlux is a customer-focused company that designs and manufactures Description: energy-efficient task-specific lighting solutions for supermarket, retail and

commerical applications.

Primary Contact: Mr. Donald Knickerbocker

Vice President, Supermarket Sales

### **Apex Stone Solutions Inc.**

Address: 27 Summer Lane

Hicksville, NY 11801-6326

Tel: 917-825-5202

Website:

Primary Contact: Mr. Leonid Tsoy

Director

### **Aptaris**

Address: 2502 N. Rocky Point Drive

Suite 1070

Tampa, FL 33607-1449



Tel: 813-202-8060

Website: www.GoAptaris.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Primary Contact: Mr. Tom O'Reilly

President and CEO

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

## **Aqua Star**

Address: 2025 First Avenue

Suite 200

Seattle, WA 98121-3124



Tel: 206-448-5400

Website: www.aquastar.com

Products / Services: Food Products/Snacks; Private Brands

Company Aqua Star is a privately owned seafood company headquartered in

Description: Seattle, Washington. Founded in 1990 by seafood industry experts who still manage the business today, we are one of the leading suppliers of frozen seafood in North America and one of the largest retail frozen seafood brands. Our employees are seafood experts in sourcing,

processing, product development, sales, and marketing, and are located

across the globe in 17 countries.

Our diverse assortment of commodity and value added products serves

as a one-stop shop for all of your seafood needs.

Primary Contact: Mr. Dirk Leuenberger

President and CEO

### **Arneg LLC**

Address: 750 Old Hargrave Road

Lexington, NC 27295-7514



Tel: 336-956-5300

Website: www.arnegusa.com

Products / Services: Equipment; Point-of-Sale Equipment; Refrigeration; Store Design

Primary Contact: Brooks Cox

Sales Manager

Brands: ARNEG-USA

## **Audit Technology Group**

Address: 1880 West Winchester Road

Suite 101

Libertyville, IL 60048-5321



Tel: 847-281-8703

Website: www.atgaudits.com

Products / Services: Consulting Services; Other

Primary Contact: Mr. Vincent Creadon

President

Brands: Recover, eResolve, RecoverNow, eRonconcile and ATG Advantage

#### Auror

Address: 3660 Blake Street

Suite 220

Denver, CO 80205-5405



Tel: 720-687-9986

Website: https://www.auror.co/

Products / Services: Security Systems & Decurity Systems & Security Systems & Decurity Sy

Company Auror is the platform for retailers to prevent crime, reduce loss, and make stores safer. It does this by transforming intel reported by frontline teams

into intelligence - intelligence that removes offender anonymity and

enables teams to safely prevent crime.

Primary Contact: Mike Mitchell

**Director of Retail Solutions** 

#### **Australian Trade & Investment Commission**

Address: 123 N. Upper Wacker Drive

**Suite 1330** 

Chicago, IL 60606

Tel: 312-374-9401

Website: www.austrade.gov.au

Company The Australian Trade and Investment Commission (Austrade) is the Description: Australian Government's international trade promotion and investme

Australian Government's international trade promotion and investment attraction agency. We generate market information and insights, promote Australian capability, and facilitate connections through our extensive

global network.

In the spirit of reconciliation we acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples

today.

Primary Contact: Joan Kimball-Morgan

Senior Trade Director - Food Industry

## **Australis Aquaculture**

Address: 278 Main Street

Suite 205

Greenfield, MA 01301-3230



Tel: 413-863-2040

Website: www.thebetterfish.com

Products / Services: Frozen; Seafood

Primary Contact: Julie Qiu

Marketing Director

Brands: The Better Fish

#### **AutoStore**

Address: 3 Corporate Park Drive

Unit 1

Derry, NH 03038-2281

Tel: 603-404-0319

Website: https://autostoresystem.com/
Email: contact@autostoresystem.com

Products / Services: Supply Chain; Technology Services; Other

Company AutoStore, founded in 1996, is a robot technology company that invented

Description: and continues to pioneer Cube Storage Automation, the densest

order-fulfillment solution in existence. Our focus is to marry software and hardware with human abilities to create the future of warehousing. The company is global with installations in over 30 countries in a wide range of industries. All sales are distributed, designed, installed, and serviced

: AutoStore

by a network of qualified system integrators we call Partners.

Primary Contact: Lauren Myrent

Marketing Manager - North America

## **Avery Dennison Retail Information Services LLC**

Address: 8080 Norton Parkway

Mentor, OH 44060-5990

Tel: 937-865-2123

Website: www.averydennison.com

https://printers.averydennison.co m/en/home/industry-solutions/foo

d.html

Products / Services: Food Safety; Supply Chain; Technology Services

Primary Contact: Mr. Daniel Galovic

Market Manager Private Brands

Brands: AVY

#### Avramar

Address: Paseo de Alameda, 35 - Planta 3

Valencia 46023

Spain

Tel: 964-58-7068

Website: https://www.avramar.eu/

https://www.linkedin.com/compan

y/avramar-seafood/

Products / Services: Other

Company Avramar is the largest Mediterranean fish producer, bringing you the Description:

freshest sea bass, sea bream, corvina, and pagrus every day.

**Primary Contact:** Jay Burke

Director, Business Development - North America

### **Axiom Energy Solutions**

Address: Two E. Bryan Street

14th Floor

Savannah, GA 31401-2617

Tel: 208-957-5291

Website: www.axiomenergysolutions.com

Products / Services: Construction; Consulting Services; Energy Management; Equipment;

Financial Services; Maintenance; Refrigeration; Store Design;

**Technology Services** 

CoolSys Parent Company:

#### **AZ Gems**

Address: 403 Missouri Court

Redlands, CA 92373

Tel: 909-809-9513

Website: www.azgems.com

Email: jamie@azgems.com

Jamie Marshall **Primary Contact:** 

**EVP of Sales** 

### Bakkavor USA, Inc.

Address: 2700 Westinghouse Boulevard

Charlotte, NC 28273-0113

Tel: 704-918-8591

Website: www.bakkavor.com

www.yaasfoods.com

Products / Services: Fresh; Natural/Organic; Perishables; Private Brands



Primary Contact: Laura Gorsanova

Director, Business Development

Brands: Yaas!

Breadeli Eat'n Good

## **Baltimore Aircoil Company**

Address: 7600 Dorsey Run Road

Jessup, MD 20794-9328

Tel: 410-799-6200

Website: www.baltimoreaircoil.com

Products / Services: Construction; Equipment; Refrigeration

Company Baltimore Aircoil is the leading global manufacturer of Cooling Towers,
Description: Closed Circuit Cooling Towers, Evaporative Condensers, and Ice

Thermal Storage Systems

Primary Contact: Mr. Paul Noreen

Director, Sales, NA

### **Bayer CropScience Global**

Address: 800 N. Lindbergh Boulevard

St. Louis, MO 63167-1000

Tel: 314-694-1000

Website: www.cropscience.bayer.us

Products / Services: Agricultural

Primary Contact: Mr. Joshua VanDeWalle

NA Lead of Global Food Chain Partnerships

Brands: Digital: Climate FieldView

Sustainability Platform: ForGround

Seed Brands: DEKALB, Asgrow, Deltapine, Seminis, De Ruiter, Channel

Fungicide Brands: Luna, Prosaro PRO, Minuet, Delaro Complete,

Serenade, Velum

Insecticide Brands: Movento,

## The Bel Group

Address: 20 West 22nd Street

12 Floor

New York, NY 10010-5843



Tel: 212-675-7881

Website: https://belbrandsusa.com/

Products / Services: Beverages; Food Products/Snacks; Packaging; Perishables;

Unsaleables

Company LOCAL FLAVORS WITH A GLOBAL PERSPECTIVE

Description: If it's one thing the French know, it's cheese. The Bel Group, our parent

company, engineered the single-serving portion over 150 years ago in France's Jura region. Thus began a tradition of innovation and a commitment to growth, optimism, and enthusiasm that powers Bel Brands USA's Chicago headquarters and all of our plants across North

and South America.

Primary Contact: Mr. Brent W Horn

Chief Growth Officer

## **BELFOR Property Restoration**

Address: 2780 Commerce Dr

Suite 200

Middletown, PA 17057-3245

Tel: 800-856-3333
Website: www.belfor.com

Products / Services: Other

Primary Contact: Anthony Dattoli

National Account Manager

Brands: BELFOR Property Restoration, Hoodz, Ductz, 1-800-water damage

## **Beyond Print**

Address: 13315 Centennial Rd

STE 125

LaVista, NE 68138-3756



Tel: 402-932-9988 ext.105

Website: https://www.beyondprintomaha.co

www.custompackagingandlabels.

com

Email: sales@beyondprintomaha.com

Products / Services: Packaging; Technology Services

**Primary Contact:** Mr. Matt Hustedt

President & CEO

### Birdzi Inc.

Address: 33 Wood Avenue South

Suite 600

Iselin, NJ 08830-2717

Tel: 908-230-3015 Website: www.birdzi.com

**Primary Contact:** Mr. Shekar Raman

Chief Executive Officer and Co-Founder

### **Bitcoin Depot**

Address: 3343 Peachtree Rd NE

Suite 750

Atlanta, GA 30326-1429

Tel: 912-844-6356

Website: https://twitter.com/Bitcoin\_Depot

https://www.linkedin.com/compan

y/bitcoin-depot

https://bitcoindepot.com/

Products / Services: Financial Services; Technology Services

Company Bitcoin Depot is the fastest growing multi-cryptocurrency ATM Network Description:

offering users to buy and sell Bitcoin, Litecoin, Ethereum, and Bitcoin

Cash instantly in GA, TN, AL, IL, MO, TX, FL, CA and MA.

**Primary Contact:** Wendy Rusk

Vice President of Sales

## Bitzer Canada, Inc.

Address: 21125 Daoust Street

Sainte-Anne-De-Bellevue, QC

H9X 0A3 Canada

Tel: 514-697-3363 Website: www.bitzer.ca

www.bitzer.ca

Email: sales@bitzer.ca

Parent Company: Bitzer US, Inc.

### Bitzer US, Inc.

Address: 4080 Enterprise Way

Flowery Branch, GA 30542-2896

Tel: 770-503-9226

Website: www.bitzerus.com

Products / Services: Energy Management; Equipment; Maintenance; Refrigeration; Store

Design; Transportation/Distribution Services

Primary Contact: Mr. Kurt Bickler

Vice President of Sales & Marketing

### Blackhawk Network Holdings, Inc.

Address: 6220 Stoneridge Mall Road

Pleasanton, CA 94588-3260

BLACKHAWK N E T W O R K

Tel: 925-226-9301

Website: www.blackhawknetwork.com

Products / Services: Financial Services; Fixtures/Shelving/Floors; Nonfoods; Merchandising

Services

Primary Contact: Steve Dekker

Americas Region Head

Brands: Gift Cards, Prepaid Debit Cards. Telephone Cards, airtime

cards, handsets, sim products, incentives

#### **Blue Yonder**

Address: 15059 N. Scottsdale Rd

Suite 400

Scottsdale, AZ 85254-2666

BlueYonder

Tel: 480-308-3000

Website: https://blueyonder.com/

blueyonder.com/

Email: info@blueyonder.com

Products / Services: Consulting Services; Fresh; Produce; Supply Chain; Technology

Services

Company Blue Yonder is the world leader in digital supply chain transformations

Description: and omni-channel commerce fulfillment. Our end-to-end, cognitive

business platform enables retailers, manufacturers and logistics

providers to best fulfill customer demand from planning through delivery.

With Blue Yonder, you'll unify your data, supply chain and retail commerce operations to unlock new business opportunities and drive automation, control and orchestration to enable more profitable,

sustainable business decisions. Blue Yonder - Fulfill your Potential™

**Primary Contact:** Ms. Sarah Shepard

Associate

Brands: JDA, JDA Luminate, Blue Yonder

### **Bluegrass Ingredients**

Address: 801 State St

Bowling Green, KY 42101-2230

Tel: 270-297-1776

Website: www.bluegrassingredients.com

Email: info@bluegrassingredients.com

Products / Services: Dairy; Ingredients

**Primary Contact:** Mr Peter Losee

**VP Marketing** 

Brands: Bluegrass Ingredients

Agile Kitchen

#### **BLUEOCO**

Address: 2950 Prairie Street SW

#1000

Grandville, MI 49418-2694

Tel: 616-241-0184

Website: https://www.blueoco.com/

Products / Services: Baking/Roasting Equipment; Nonfoods; Hard Goods; Health & Doods; Health & Dood

Beauty Care; Household Products/Cleaning/Supplies; Private Brands

blueoco

Company BLUEOCO is the parent company of 11 brands. We have a relentless Description:

focus on growing sales in existing and new categories by introducing NEW and INNOVATIVE products that customers have never seen, but

instantly recognize the function, fashion, trend and great value.

Since our inception, we have launched over 1,000 products in retail

stores and online.

**Primary Contact:** Bryan O'Connell

Chief Executive Officer

Brands: KOLORAE, VIOVIA, PRIAVERA, BARY3, BROXAN, KATELLE, ELLE &

KATE, BLUE PAWS

COUNTERTOP CAFE, PRIABELLA, MASQARAE, GECKOBRANDS

### **BlueTriton Brands**

Address: 900 Long Ridge Road

**Building 2** 

Stamford, CT 06902-1140



Tel: 203-531-4100

Website: https://twitter.com/bluetritonbrnds

https://www.linkedin.com/compan

y/bluetritonbrands/

https://www.nestle-watersna.com/

Products / Services: **Beverages** 

Company BlueTriton Brands, formerly known as Nestlé Waters North America

Description: & Deverage Canada, is an American beverage company based in Stamford,

Connecticut. It was formerly the North American business unit of Nestlé

Waters.

**Primary Contact:** Mr. Joe Wiggetman

Chief Customer Officer

Brands: Arrowhead, Calistoga, Deer Park, Ice Mountain, Ozarka, Poland Spring,

Zephyrhills

#### **BMO Harris Bank N.A.**

Address: 111 W. Monroe Street

Chicago, IL 60603-4096

BMO (A) Financial Group

Tel: 312-461-7783

Website: www.bmoharris.com

Email: onlineservices@harrisbank.com

Products / Services: **Financial Services** 

Major Chicago-based bank providing retail banking in the Chicago area Company Description:

and corporate banking services to corporations, institutions, non-profit

and government entities nationwide.

Ms. Erica Kuhlmann **Primary Contact:** 

Group Head | Managing Director - Food, Consumer and Agribusiness

Group

Brands: **BMO** 

## **Boar's Head Provisions Co., Inc.**

Address: 1819 Main Street

Suite 800

Sarasota, FL 34236-5926



**BODYARMOR** 

Tel: 804-535-8581

Website: www.boarshead.com

Products / Services: Dairy; Deli; Food Products/Snacks; Fresh; Meat/Poultry; Packaging;

Perishables: Supply Chain

Company Our mission is to continue to be recognized as the leading provider of exceptional customer service and superior quality delicatessen products.

We will continuously improve our time-honored traditional processes

through the involvement of our dedicated employees.

Primary Contact: Beth Riffe

Regulatory Affairs Manager

### **BODYARMOR | POWERADE**

Address: 17-20 Whitestone Expy

Ste 402

Whitestone, NY 11357-3000

Tel: 718-357-7402

Website: https://www.drinkbodyarmor.com/
Email: jserventi@drinkbodyarmor.com

Products / Services: Beverages

Company BODYARMOR is a premium, sports drink that provides superior bydration. Created in 2011 by Mike Repole, BODYARMOR is packed

with electrolytes, coconut water and antioxidants. Low in sodium and high in potassium, BODYARMOR contains natural flavors and sweeteners and no colors or dyes from artificial sources. In 2017, BODYARMOR launched BODYARMOR LYTE, which has all the same nutrients as BODYARMOR Sports Drink but has no sugar added and only 20 calories per bottle; and BODYARMOR SportWater, a premium sport water created for those with an active lifestyle with a performance

pH 9+ and electrolytes for sport.

Primary Contact: Sabrina Niland

Vice President, Strategic Initiatives + Chief of Staff

Brands: BODYARMOR SportsDrink, BODYARMOR LYTE, BODYARMOR

EDGE, BODYARMOR SportWater

# **Boston Consulting Group**

Address: Exchange Place, 53 State Street

Suite Seven Boston, MA 02109



Tel: 847-206-8400

Website: bcg.com

www.bcg.com

Products / Services: Consulting Services

Company Helping organizations make the changes needed to seize competitive advantage—and to win—has always been BCG's raison d'être. Since

1963, we have been helping leaders and their organizations build lasting advantage. The independent spirit handed down from Bruce Henderson, BCG's founder—always challenging the status quo—has given the firm the courage to look beyond the obvious to find solutions for the past 50

years.

Primary Contact: Mr. Mike Ryba

Director

## **Bowery Farming**

Address: 151 W 26th St Fl 12

New York, NY 10001-6810



Tel: 646-493-1322

Website: https://boweryfarming.com/

Products / Services: Agricultural; Fresh; Packaging; Perishables; Produce; Supply Chain

Company Description:

At Bowery, we're re-thinking what agriculture looks like in a world where water is scarce, people live in cities, and we're waking up to the dangers of pesticides and other chemicals. Our produce comes from a growing process that not only has a positive impact on our health, but the health

of the world around us.

Primary Contact: Mr. Irving Fain

CEO

## **Brain Corp**

Address: 10182 Telesis Court

Suite 100

San Diego, CA 92121-4777



Tel: 858-689-7600 Website: braincorp.com

www.braincorp.com

Email: gavin.donley@braincorp.com

Products / Services: Technology Services

Company Brain Corp empowers retailers to automate in-store operations including Description: inventory management and floor care. Through its leading software

platform, BrainOS®, Brain Corp is enabling robotic and Al applications at

scale so retailers and their employees can achieve more.

Primary Contact: David Pinn

Chief Executive Officer

Brands: BrainOS

# **Bristol Bay Regional Seafood Development Association**

Address: 3705 Arctic Blvd #1188

Anchorage, AK 99503-5774



Tel: 907-677-2371

Website: www.bristolbaysockeye.org

www.bbrsda.com

https://www.linkedin.com/compan y/bristol-bay-regional-seafood-de

velopment-association

Products / Services: Advertising/Marketing and Design; Association; Food Safety; Fresh;

Natural/Organic; Research; Seafood; Unsaleables

Primary Contact: Lilani Dunn

Marketing Director

Brands: Bristol Bay Sockeye Salmon

## **Brynwood Partners L.P.**

Address: 8 Sound Shore Drive

Suite 265

Greenwich, CT 06830-7272

Tel: 203-302-2318

Website:

Products / Services: Food Products/Snacks

Bueno

Primary Contact: Mr. Chris Timko

Senior Director of Sales

Brands: Pillsbury, Hungry Jack, Martha White, White Lily ans Jim Dandy

#### **BUENO**

Address: Level 8

17-19 Bridge Street

Sydney, New South Wales 2000

Australia

Tel: 612-1300-179859

Website: https://buenoanalytics.com/

Email: lwurfel@buenosystems.com.au

Products / Services: Energy Management; Technology Services

Company Bueno Analytics is a leading building analytics software platform to help

Description: businesses improve building sustainability

Primary Contact: Mr. Hugh Amoyal

CEO

### **Buitoni Food Company**

Address: 1 High Ridge Park

Suite 201

Stamford, CT 06905-1323

Tel: 475-282-1735

Website: https://www.buitoni.com/

https://www.buitoni.com/

Company With an authentic Italian history dating back to 1827, Buitoni Food

Description: Company is a leading manufacturer of refrigerated pasta, sauces and

cheese.

Primary Contact: Ms. Yvonne Turnbough

President of Sales

Parent Company: Brynwood Partners L.P.

# **Bumble Bee Foods, LLC**

Address: 280 Tenth Avenue

San Diego, CA 92101-7406



Tel: 404-989-1564

Website: www.bumblebee.com

www.bumblebee.com

Products / Services: Food Products/Snacks; Private Brands

Company Bumble Bee® Foods was founded by a handful of dedicated canners back in 1899. As a company Bumble Bee® has grown more than our

founding fathers would have dreamed. Bumble Bee employs over 1,000 hard working men and women and is an international company selling canned tuna and salmon throughout the world under the Bumble Bee

Label and in Canada under the Clover Leaf brand name.

Bumble Bee has canning facilities in Mayaguez, Puerto Rico; and Santa Fe Springs, Ca. Over the years Bumble Bee has transformed its plants from labor intensive production lines to automated lines. By keeping up with today's technology, Bumble Bee is able to provide a quality product at a competitive price. When consumers see the "Bee" on a canned seafood product, they can be assured it means premium quality

seafood.

Quality is not all the Bumble Bee brand name stands for, Bumble Bee also stands for variety. Our famous "Bee" can be found on a variety of premium quality seafood products. The Bee is on canned crab meat, shrimp, oysters, clams and of course Bumble Bee best sellers albacore and salmon. Bumble Bee is a full service seafood provider!

Primary Contact: Ms. Connie Shepherd

Senior Vice President, Strategy and Commercialization

Brands: Bumble Bee, King Oscar, Brunswick, Sweet Sue, Snow's.

## **Bush Brothers & Company**

Address: 1016 E Weisgarber Rd

Knoxville, TN 37909-2669

BUSIS BEST

Tel: 404-561-6834

Website: https://www.bushbeans.com/en\_

US/

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Company Description:

Bush Brothers and Company is a family-owned corporation best known for its Bush's Best brand canned baked beans. The company produces approximately 80 percent of the canned baked beans consumed in the United States, representing estimated annual sales in excess of \$400 million and the processing of more than 55 million pounds of beans per year. In addition, the company also offers other canned beans (black, garbanzo, pinto, and refried), as well as peas, hominy, and cut green beans. Based in Knoxville, Tennessee, Bush Brothers operates plants in Augusta, Wisconsin and Chestnut Hill, Tennessee. Its canned goods are sold through retail food outlets and food service operators throughout the United States and Canada.[1]

Primary Contact: Jenifer Plageman-Davis

Senior Vice President of Sales

### ByHeart Inc.

Address: 131 Varick Street

PH 11 Floor

New York, NY 10013-1410

Tel: 704-995-4818 Website: byheart.com

Products / Services: Baby Care; Food Products/Snacks; Food Safety; Natural/Organic

Company Description:

Ron Belldegrun and Mia Funt realized that the infant formula industry needed to do better for babies. Breast milk research was moving faster than new product innovation, with three companies owning approximately 90% of the market.

Together, they embarked on (what would become) a five-year journey to baby's first food—with no compromises.

We recruited world-class doctors, pediatric researchers, seasoned formula experts, dedicated blendmasters, quality obsessives, regulatory veterans, data wonks, storytellers, designers, and passionate parents.

Our team began to grow, applying leading research to our unique formulation. We built quality systems and supplier approval requirements from the ground up, traveled the world for like-minded ingredient and farm partners, and refined our small batch approach to ensure we knew how to retain the quality and benefit of every ingredient.

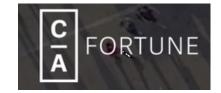
Primary Contact: Ms. Kristy Vigil

Senior Vice President, Retail Sales

#### C.A. Fortune

Address: 651 W. Washington Blvd.

Chicago, IL 60661-2122



Tel: 630-539-3100

Website: https://cafortune.com/

Email: Becky.Korkosz@cafortune.com

Products / Services: Brokers; Consulting Services

Primary Contact: Mr. Tyler Lowell

Managing Partner and CEO

### Capango

Address:

Tel:

Website: https://www.capango.com/

https://www.capango.com/

Parent Company: Movista, Inc.

### Carel USA, Inc.

Address: Corporate Office

385 S. Oak Street

Manheim, PA 17545-1600

Tel: 717-664-0500

Website: www.carelusa.com
Email: sales usa@carel.com

Products / Services: Energy Management; Equipment; Food Safety; Refrigeration

Company CAREL is one of the world leaders in control solutions for

Description: air-conditioning, refrigeration and heating, and system for humidification

and evaporative cooling. Our products are designed to bring energy savings and reduce the environmental impact of equipment and systems. Our solutions are used in commercial as well as industrial and residential applications. CAREL has 19 fully owned subsidiaries and 7 production

sites, as well as partner and distributors in another 75 countries.

Primary Contact: Mr. Giacomo Favari

Head of Sales and Marketing - Refrigeration

Brands: mpxPro, pRack, PlantWatchPro, PlantVisorPro, pLoad, remotePro, pGD

Touch, PCO sistema, pChrono, tERA, HEOS

## **Cargill Incorporated**

Address: 825 E. Douglas Avenue

Wichita, KS 67202-3512



Tel: 952-474-9211
Website: www.cargill.com

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic;

Perishables; Pet Health & Dutrition; Private Brands

Company Cargill may be private, but it's highly visible. The US's second largest private corporation (after Koch Industries), Cargill's diversified operations

include grain, cotton, sugar, and petroleum trading; financial trading; food processing; futures brokering; and agricultural services including animal feed and fertilizer production. The company is the leading grain producer in the US, and its Excel unit is one of the top US meatpackers. Cargill's brands include Diamond Crystal (salt), Gerkens (cocoa), Honeysuckle

White (poultry), and Sterling Silver (fresh meats).

Primary Contact: Mr. David MacLennan

Chairman and Chief Executive Officer

Brands: Castlewood Reserve Rumba, Sterling Silver Premium Beef, Honeysuckle

White, Turkey, Shadybrook Farms, Blackwell Angus, Angus Pride, TNT

Burgers and Rancher's Registry

# **Carlson AirFlo Merchandising Systems**

Address: 7135 Northland Drive

Brooklyn Park, MN 55428-1514

Tel: 763-504-3570

Description:

Website: www.carlson-airflo.com

Products / Services: Equipment; Fixtures/Shelving/Floors; Merchandising Services; Store

Design

Company For more than 25 years, Carlson AirFlo has been the innovative leader in

produce merchandising. We offer customized merchandising solutions that can instantly provide our customers with increased sales while reducing labor and shrink. We take pride in our quality merchandising products, made by our dedicated employees here in the United States. We understand the grocery industry is a fast paced, ever-changing

environment which demands quick response.

Carlson AirFlo is an industry leader in creating merchandising solutions for refrigerated cases that maximize product appeal and boost bottom line profits. We offer a broad line of top-quality products including merchandising racks, energy efficient case shelving, mobile carts and

acrylic bins, all designed to enhance merchandising profiles.

Primary Contact: Ms. Sharon Johnson

**Director Sales and Marketing** 

Brands: AirShelf by AirFlo, ELITE Self Facer by AirFlo, Glide RollerShelf by

AirFlo, ThinLine by AirFlo, FMS by AirFlo, Glide RollerShelf with Pusher

by AirFlo

#### **Carlson Store Fixtures**

Address: 7147 Northland Drive

Minneapolis, MN 55428-1514

Tel: 800-388-8043

Website:

Parent Company: Carlson AirFlo Merchandising Systems

## **Carlyle Compressor Company**

Address: PO Box 4808

Syracuse, NY 13221-4808

Tel: 770-833-4451

Website: www.carlylecompressor.com

https://www.linkedin.com/compan

y/carlyle-compressor/

Email: carlyle.compressor@carrier.com

Products / Services: Equipment; Refrigeration

Company Carlyle is a world leader in compressor technology. Our products can be

Description: found around the world – from the first nuclear sub to your grocer's

freezer to entire bus fleets. That's because when it comes to refrigeration

and air conditioning, the world relies on Carlyle.

Primary Contact: Mr. Matthew Mowers

Senior Engineering Manager

Parent Company: Carrier Corporation

Brands: Carlyle Compressor, Genuine Carlyle Remanufactured, Totaline, Carlyle

#### Carolina Pride Foods Inc.

Address: One Packer Ave.

Greenwood, SC 29646-3460

Tel: 864-330-1196

Website:

Parent Company: Eddy Foods

#### Cascades SPG

Address: 1061 rue Parent

St-Bruno-De-Montarville, Quebec

J3V 6R7 Canada



Tel: 450-461-8560

Website: www.cascades.com

Products / Services: Packaging

Company Our mission is to improve the well-being of people, communities and the Description: planet by providing sustainable and innovative solutions that create

value. We use the hidden potential of the resources around us to offer packaging, hygiene and recovery solutions as well as services that

exceed your needs.

**Primary Contact:** Nancy Benard

Senior Innovation & Marketing Analyst

Cascades Parent Company:

#### Catalina

Address: 200 Carillon Parkway

St. Petersburg, FL 33716-1242

CATALINA

Tel: 727-579-5000

Website: www.catalinamarketing.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services; Other

Company Catalina (www.catalinamarketing.com), the global leader in

Description: behavior-based marketing, provides a wide range of strategic targeted

marketing services. By the Catalina Marketing Network (R), retailers and manufacturers can provide personalized incentives to consumers based on actual purchase behavior, enabling the influence of future purchase

decisions.

**Primary Contact:** Ms. Chelsea Rowe

Senior Director, Corporate Events and Consumer Packaged Goods

Industry

#### Catania Oils

Address: One Nemco Way

Ayer, MA 01432-1539

Tel: 978-772-7900 Website: www.cataniausa.com

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

Primary Contact: Mr. Mark Coleman

Senior Vice President, Retail Sales

Brands: Marconi Olive Oil, La Spagnola Vegetable Oil, Private Label

### **Center for Advancing Retail & Technology**

Address:



Tel: 877-712-2538

Website: www.advancingretail.org/

Products / Services: Consulting Services; Technology Services

Company Guiding the fast moving consumer goods retail industry into the future

through discovery, understanding, and transforming personal and organizational cultures needed in Retail 4.0 The Age of Metamorphosis.

Primary Contact: Mr. Gary E Hawkins

Chief Executive Officer and Founder

#### **CHEP**

Description:

Address: 5897 Windward Parkway

Alpharetta, GA 30005-2044



Tel: 770-668-8100

Website: www.chep.com

Email: goblue@chep.com

Products / Services: Equipment; Packaging; Supply Chain; Transportation/Distribution

Services; Other

Company Description:

CHEP helps move more goods to more people, in more places than any other organization on earth. Its pallets, crates and containers form the invisible backbone of the global supply chain, and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

Designed to be shared, repaired and reused, CHEP's 360+ million pooled platforms eliminate supply network waste and emissions for CHEP, its customers and its partners. Whether it's maximizing product availability, streamlining operations or reducing unnecessary truck mileage, CHEP is dedicated to customer-led innovation and delivering a positive impact for today's and tomorrow's supply chains.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

Primary Contact: Ms. Shelly Prado

Manager, Sales Enablement

Brands: CHEP

### **Chernoff Newman**

Address: 1411 Gervais St

Columbia, SC 29201-3342

Tel: 803-254-8158

Website:

Products / Services: Advertising/Marketing and Design; Agricultural

Primary Contact: Mrs. Sara Anders

Media Buyer

## **Chilean Salmon Marketing Council**

Address: 50 Milk Street

16th Floor

Boston, MA 02109-5002



Tel: 617-960-6891

Website: chileansalmon.org/

Products / Services: Advertising/Marketing and Design; Association; Fresh; Frozen;

Research; Seafood; Supply Chain

Company Vision

Description: The Chilean Salmon Marketing Council's vision is for Chilean Salmon to

be recognized as a premium product of outstanding quality and integrity that consumers actively seek to procure. We seek to be America's

favorite salmon and a first choice with consumers.

Mission

The Chilean Salmon Marketing Council's mission is to strengthen the Chilean Salmon brand and image in the U.S. and to increase salmon consumption by positioning Chilean Salmon as a premium product and a

preferred choice.

Primary Contact: Mr. James E Griffin

President & Director USA

#### Chobani Café LLC

Address: 152 Prince Street

New York, NY 10012-3108

Tel: 646-998-3800

Website: www.chobani.com

Parent Company: Chobani, Inc.

# Chobani Global Holdings, Inc.

Address: 147 State Highway 320

Norwich, NY 13815-3561

Tel: 607-337-1246

Website: www.chobani.com
Primary Contact: Mr. Nuole Knopp

**Shared Service Manager** 

Parent Company: Chobani, Inc.

## Chobani, Inc.

Address: 147 State Highway 320

Norwich, NY 13815-3561

Chobani.

Tel: 607-337-1246

Website: www.chobani.com

Products / Services: Food Products/Snacks; Perishables; Refrigeration

Primary Contact: Ms. Amanda Silbert

Trade Development Manager

ircana.

Brands: Chobani

## **Choice Canning Company**

Address: 15 Exchange Place

Jersey City, NJ 07302-3914

Tel: 732-661-6400

Website: www.tasteechoice.com

Products / Services: Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands;

Seafood; Other

Primary Contact: Jacob Jose

Executive VP of Sales, Managing Director

Brands: Tastee Choice/Private Labels

### Circana

Address: 203 N La Salle St

Suite 1500

Chicago, IL 60601-1228

Tel: 847-692-6700

Website: www.npd.com

www.iriworldwide.com https://www.circana.com/

Products / Services: Advertising/Marketing and Design; Consulting Services; Fresh;

**Technology Services** 

Company Merger from Information Resources, Inc. ("IRI") and The NPD

Description: Group ("NPD")

Primary Contact: Stephanie Quinn

Director, Event Marketing & Sponsorships

# Cisaplast USA

Address: 101 Industrial Drive

Elkton, KY 42220-7800

Tel: 270-265-2520

Website: www.ddsglassdoors.com/

www.cisaplastusa.com

Products / Services: Refrigeration

Company Cisaplast USA is a Kentucky corporation engaged in manufacturing equipment for the commercial refrigeration industry. The company

maintains its' corporate headquarters at 101 Industrial Drive, Elkton,

Kentucky.

Primary Contact: Shane Belcher

**OEM Sales Manager** 

# **City Building Engineering Services (CBES)**

Address: 2400 District Avenue Suite 320

Burlington, MA 01803-5210



Tel: 978-490-0304
Website: www.cfm-us.com

Email: allison.crosson@cbes-us.com

Products / Services: Energy Management; Maintenance; Refrigeration; Store Design

Company Shaping the future of facilities management

Description: The world's top retailers, grocery, and convenience store chains partner

with City for comprehensive, integrated facilities management, building

and engineering, and sustainability solutions. City's innovative

self-performing partnership model provides greater service quality at a

lower cost than traditional vendor-based or in-house solutions.

Primary Contact: Allison Crosson

Business Support Unit Manager and Executive Assistant

Parent Company: City Facilities Management Holdings (US) LLC

## CKF Foods, Inc.

Address: 1204 W. Northwest Highway

Palatine, IL 60067-1897



Tel: 847-394-1291

Website: www.ckffoods.com

www.auntbessiesmeats.com

Email: robin@ckffods.com

Products / Services: Food Products/Snacks: Meat/Poultry: Perishables: Other

Company Close to fifty years ago Axel Brix, our company founder, began making Description: his own food deliveries around town just outside of Chicago. Axel, who

immigrated to the U.S. from Denmark in 1958, grew up with his father's

butcher shop in the small town of Farso, Denmark.

As the butcher shop evolved and grew in Denmark, so did Axel's small company here in the United States. Today, CKF Foods Inc. distributes food globally and is an established international importer and exporter of

various foodstuffs.

We concentrate on providing larger wholesalers and distributors with a

variety of diverse food from all around the world.

Primary Contact: Mr. Chuck LaBarge

Sales Vice President, Retail

Brands: Aunt Bessie's, Krakow Polish Brand Ham, Capenhagen Danish Brand,

Royal Blue, Royal Gold

Claire's

Address: 6209 cardinal street

ventura, CA 93003-6513

Tel: 805-490-3214

Website: https://www.claires.com/us/

Products / Services: Nonfoods; Health & Deauty Care; Merchandising Services; Other

Primary Contact: Julie Scorsatto

National Account Manager

Brands: Claire's / Icing

**Clearly Clean Products LLC** 

Address: 10 Clearly Clean Way

Frackville, PA 17931

Tel: 703-217-2692

Website: www.clearlyclean.com

Products / Services: Meat/Poultry; Packaging; Perishables; Produce; Seafood; Other

Primary Contact: Mrs. Lisa Grimes

Marketing Director

Brands: Roll Over-Wrap Trays, MAP trays, VSP trays

Clearwater Fine Foods, Inc.

Address: 757 Bedford Highway

Bedford, NS B4A 3Z7

Canada

Tel: 902-443-0550

Website: www.clearwater.ca

Products / Services: Food Products/Snacks; Frozen; Natural/Organic; Perishables; Pet Health

& Drivate Brands; Seafood; Other

Primary Contact: Ms. Stephanie McGovern

Director of Food Service

Brands: Clearwater

Macduff

**Climate Pros LLC** 

Address: 55 N. Brandon Drive

Glendale Heights, IL 60139-2024



Tel: 630-893-8511

Website: www.climatepros.com

Products / Services: Bakery; Baking/Roasting Equipment; Beverages; Confectionery;

Consulting Services; Dairy; Deli; Energy Management;

Fixtures/Shelving/Floors; Food Safety; Fresh; Frozen; Packaging; Produce; Refrigeration; Research; Seafood; Store Design; Supply Chain;

Other

Company Climate Pros, LLC is a commercial refrigeration and HVAC company that

Description: designs, builds, and services refrigeration systems in thousands of

locations nationwide. Our company headquarters are located in the

Chicago, Illinois area.

The company is an industry leader with over 1,600 employees, offering multifaceted service, construction, and modernization solutions to businesses across the United States. They have been ranked in Inc's

5,000 Fastest-Growing Companies for the past 10 years.

Climate Pros is out to "Disrupt the Industry by Creating a Great Company

for Great People" with employees in 43 states, servicing 1,300+

customers and over 10,000 sites and providing expert support 24 hours a day seven days a week. Climate Pros partners with customers including supermarket retail, refrigerated storage warehouses, convenience stores, and the biomedical industry to provide innovative, customized services.

Primary Contact: Mr. Todd Ernest

Founder & CEO

Brands: Kyson Warren, Heatcraft, True, Scotsman, Ice O-Matic

### Clover Leaf Seafoods, L.P.

Address: 80 Tiverton Court

Suite 600

Markham, ON L3R 0G4

Canada

Tel: 905-575-0608

Website: www.cloverleaf.ca

Products / Services: Food Products/Snacks; Private Brands

Primary Contact: Mr. Douglas Ohori

Vice President, Sales

Parent Company: Bumble Bee Foods, LLC

Brands: Clover Leaf, Seafood Delectables.

# **Cloverdale Foods Company**

Address: 3015 34th Street NW

Mandan, ND 58554-1312

Tel: 701-663-9511

Website: www.cloverdalefoods.com

Products / Services: Food Products/Snacks; Fresh; Perishables

Brands: Cloverdale, Blue Ribbon Sausage and Bacon

# Club Sourcing, Inc.

Address: 2251 Vantage Street

Suite 500

Dallas, TX 75207-6123



Tel: 214-770-7041

Website: www.clubsourcing.com
Email: Info@clubsourcing.com

Products / Services: Brokers

Primary Contact: Mr. Jarrett Patton

President

Brands: Club Sourcing, Inc., Delectable Innovations, LLC, Farm to Muscle, LLC

#### **CMI Orchards**

Address: 2525 Euclid Ave

Wenatchee, WA 98801-5909



Tel: 509-888-3413

Website: https://www.cmiapples.com/

Products / Services: Agricultural; Food Products/Snacks; Fresh; Perishables; Unsaleables;

Sustainability

Company Description:

CMI Orchards is one of Washington States' largest grower, packer and shipper of premium Washington State apples, pears, and cherries. Our CMI Orchards and Daisy Girl Organics are the #1 selling brands in the United States. We're dedicated to delivering the best tasting, highest quality fruit to our customers throughout the United States and the world.

At CMI Orchards, we sell the fresh fruit produced by our owners -- Four independently owned family farming and picking companies here in Central Washington State. We specialize in growing and selling a full selection of the very best apple, pear and cherry varietals.

During the off-season we utilize our exclusive network of fruit growers in New Zealand, Chile and Argentina to import apples, pears and cherries from individual orchardists with global reputations for quality.

**Primary Contact:** 

Loren Foss

VP, Business Strategy

# Coca-Cola Beverages Florida

Address: 10117 Princess Palm Pkwy

Tampa, FL 33610-8302



Tel: 813-392-9728

Website: https://cocacolaflorida.com

Products / Services: Beverages

Company Coca-Cola Beverages Florida, LLC (Coke Florida) is a family-owned Description: Coca-Cola bottler. Coke Florida's exclusive territory covers over 21

million consumers across 47 Florida counties, and includes the major metropolitan markets of Jacksonville, Miami, Orlando, and Tampa. Coke Florida manufactures, sells, distributes, and merchandises over 600 products of The Coca-Cola Company and other partner companies. Coke Florida is the third largest privately held, and the sixth-largest, bottler of Coca-Cola products in the United States. The company is also one of America's largest black-owned businesses. Coke Florida was founded in 2015, employs over 4600 associates, and is headquartered in Tampa,

Florida.

Primary Contact: Mr. Thomas N Benford

President, COO

### Coinstar LLC

Address: 330 120th Ave NE

Bellevue, WA 98005-3014

Tel: 800-928-2274 Website: coinstar.com

Email: publicrelations@coinstar.com

Products / Services: Financial Services

Primary Contact: Mr. Paul LaBlanc

Sr. Director Global Asset Protection

### **Coleman Natural Foods**

Address: 1767 Denver West Marriott Road

Suite 200

Golden, CO 80401-3195

Tel: 303-468-2496

Website: www.colemannatural.com

Email: acasale@colemannatural.com

Primary Contact: Mr. Douglas Carey

Vice President, Sales

Parent Company: Perdue

# **Colgate-Palmolive Company**

Address: 300 Park Avenue

New York, NY 10022-7402

Tel: 212-310-2000

Website: www.colgate-palmolive.com

Products / Services: Health & Description | Health & Products | Health & Products | Products | Health & Products | Health & Products | Health & Health & Products | Health & Health & Products | Health & Health &

Company Health and Beauty Care Products, Oral Care, Personal Care, Body Care, Description: Surface and Fabric Care. Brand Names include: Colgate, Palmolive, Soft

COLGATE-PALMOLIVE

Soap, Irish Spring, Fab Ajax and Murphys Oil Soap.

Primary Contact: Melissa Mayfield

Head of Grocery and Retail Operations

Brands: Colgate, Palmolive, Softsoap, Speed Stick, Fabuloso, Suavitel, Skin

Bracer, Tom's, Afta.

### **Collective Bias**

Address: 1750 S. Osage Springs Drive

Suite 100

Rogers, AR 72758-8320



Tel: 479-268-3232

Website: www.collectivebias.com

Products / Services: Advertising/Marketing and Design; Consulting Services

Company Description:

We reach hard-to-reach affinity groups like Latinas or Millennials. We drive traffic via inspiring real life product stories promoting new items. We amplify demos to spike sales outside the 4-6 hour demo period. We make new store openings incredibly successful. And we do all this by using social media to solve shopper marketing problems.

CB harnesses the power of social content through our community of geographically and demographically diverse social influencers who have micro audiences centered on specific affinities and passions. They have incredible reach and their content generates high levels of engagement with value-conscious shoppers; this content gets deployed across all social channels and initiates two-way conversations directly with

customers to influence purchase decisions.

This is shopper social media and CB is the only one who does it.

Parent Company: Inmar Inc.

#### CommercelQ

Description:

Address: 2100 Geng Road

Suite 210

Palo Alto, CA 94303-3307



Tel: 416-407-4860 Website: commerceiq.ai

Email: kalon.h@commerceiq.ai

Products / Services: Supply Chain; Technology Services

Company CommercelQ is the leading REM platform for brands to plan, monitor,

and grow their eCommerce businesses across 750+ global retailers. Its unified platform integrates sales, operations, retail media, content management, and digital shelf optimization. Trusted by 2,200+ brands like Nestle, Colgate, and Whirlpool, CommercelQ drives efficiency and delivers measurable sales impact on platforms like Amazon, Walmart

and Instacart. Learn more at https://www.commerceig.ai/.

Primary Contact: Kalon Haggith

**Events Manager** 

## **Commercial Refrigeration Specialist**

Address: 3840 Arden Road

Hayward, CA 94545

Tel: 510-784-8990

Website: www.crsref.com

Email: info@crsref.com

Parent Company: Climate Pros LLC

## **Commercial Refrigerator Door Company**

Address: 6200 Porter Road

Sarasota, FL 34240-9696

Tel: 941-371-8110

Website: www.styleline.com

Products / Services: Advertising/Marketing and Design; Equipment; Merchandising Services;

Store Design

Company Commercial Refrigerator Door Company was established in 1975 with a

Description: single idea in mind: To offer a better product at a competitive price. The continued success of STYLELINE products is proof we had the right

idea, and Commercial Refrigerator Door Company continues to be the premier glass display door manufacturer in the industry.

Primary Contact: Mr. David Jennings

Executive Vice President, Sales and Marketing

Parent Company: Hussmann Corporation

Brands: Styleline Doors and Fired Windows

Classic Plus, Hybridoor, 20//20 Plus, Mod // Line, Mod//Line LT, Classic

Plus LT, Hybridoor LT, 20//20 Plus LT, Mod //Line HH, AB Door

# Completely Fresh Foods Inc.

Address: 4401 S. Downey Road

Vernon, CA 90058-2518

Tel:

Website:

Parent Company: Golden West Food Group

#### **CMX**

Address: 4180 La Jolla Village Drive

Suite 570

San Diego, CA 92037-9144

Tel: 408-966-1215

Website: www.compliancemetrix.com

Www.cmx1.com

Products / Services: Food Safety; Private Brands; Supply Chain; Technology Services

Primary Contact: Bert Clement

Chief Executive Officer

Brands: CMX1

## **Conagra Brands**

Address: 222 W. Merchandise Mart Plaza

**Suite 1300** 

Chicago, IL 60654-1103



Tel: 312-549-5000

Website: www.conagrafoods.com

www.pinnaclefoodscorp.com

Products / Services: Food Products/Snacks

Company ConAgra Foods manufacturers and markets leading branded products to Description: retail and foodservice customers in the United States. Our majoir brands

include: Act II, Angela Mia, Banquet, Blue Bonnet, Brown N' Serve, Chef Boyardee, Crunch 'n Munch, DAVID, Egg Beaters, Fleischmann's, Healthy Choice, Hebrew National, Hunt's, Snack Pack, Kid Cuisine, LaChoy, Lamb Weston, Lamb Weston Inland Valley, Libby's, Manwich,

Marie Callender's, Orville Redenbacher's, PAM, Parkay, Pemmican, Peter Pan, Reddi-wip, Rosarita, Ro\*Tel, Slim Jim, Swiss Mill, The Max,

VanCamp's, Wession, Wolf.

Primary Contact: Mr. Derek De La Mater

Executive Vice President and Chief Customer Officer

Brands: Act II, Alexia, Banquet, Blue Bonnet, Chef Boyardee, Crunch N Munch,

DAVID, Egg Beaters, Fleishmann's, Fiddle Faddle, Healthy Choice, Hebrew National, Hunt's, Poppy Cock, Orville Redenbacher's, Kid Cuisine, LaChoy, Lamb Weston, Manwich, Reddi-Wip, Slim Ji

# CoolSys

Address: 145 S. State College Boulevard

Suite 200

Brea, CA 92821-5806



Tel: 714-510-9500

Website: www.coolsys.com

Products / Services: Energy Management; Maintenance; Refrigeration; Other

Company CoolSys is the parent company of market-leading operating businesses

Description: that provide a full spectrum of best-in-class service experiences and

solutions to the retail, commercial, and industrial refrigeration and HVAC

industries.

Primary Contact: Mr. Anthony P Tippins, PE

President, Professional Solutions

Brands: ABC Refrigeration, Building Air Services, BRR Refrigeration, Carolina

Refrigeration, C.E. Holt, Certified Refrigeration & Mechanical, CoolSys,

CoolSys Energy Solutions, CoolSys Light Commercial Solutions,

CoolSys Commercial & Industrial Solutions

## **CoolSys Energy Design**

Address: Five independence Way

Suite 360

Princeton, NJ 08540-6627

Tel: 609-751-9655

Website: www.coolsysenergy.com

Primary Contact: Mr. Allan Samuels

President

Parent Company: CoolSys

# **CoolSys Energy Solutions**

Address: 145 S. State College Blvd.

Ste. 200

Brea, CA 92821-5806

Tel: 562-896-6898

Website: https://coolsys.com/

Email: jackerman@coolsys.com

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Company Description:

Formerly know as Source Refrigeration.

Parent Company:

ompany: CoolSys

### Copeland

Address: 1065 Big Shanty Road NW

Suite 100

Kennesaw, GA 30144-3650



Tel: 770-425-2724

Website: https://www.copeland.com/en-us

mercial-residential-solutions www.emersonclimate.com https://www.copeland.com/en-us

Products / Services: Consulting Services; Energy Management; Equipment;

Fixtures/Shelving/Floors; Food Safety; Refrigeration; Store Design;

Technology Services; Other

Company We create sustainable residential, commercial and industrial spaces

Description: through HVACR technologies. We maintain the integrity of goods

throughout the cold chain. And we bring comfort to people globally.

Primary Contact: Ms. Nina Kavanaugh

Marketing Manager

Brands: Copeland

### **Coresight Research**

Address: 11 E. 86th Street

Suite 4A

New York, NY 10028-0501

Tel: 02075-63841-9

Website:

Products / Services: Research; Supply Chain; Technology Services

Primary Contact: Deborah Weinswig

Chief Executive Officer and Founder

Brands: Coresight Research

## Cotiviti, Inc.

Address: 10701 10701 S River Front Pkwy,

Unit 200

South Jordan, UT 84095

Tel: 770-379-2800

Website: https://hubs.ly/Q01z-zNz0
Email: Chelsey.buffone@cotiviti.com



Products / Services: Consulting Services; Financial Services; Merchandising Services;

Payments; Pharmaceuticals; Supply Chain; Technology Services;

Transportation/Distribution Services; Other

Company Cotiviti is the world's largest Recovery Audit / Payment Integrity firm for

Description: the Retail and

Healthcare sectors with over 8,000 global employees. Our Retail Division

has provided

recovery audit services to the largest North American retailers and

grocers for over 44

years.

Primary Contact: Ashley King

Vice President, Retail Solution Sales

Brands: Merchandise/AP Recovery Audit, Contract Compliance Audit

Zero Hour Alerts■■ prevention platform'

**Decipher Audit Tool** 

Retriever Email Mining Tool

### **Crescent Foods**

Address: 4343 W 44th Place

Chicago, IL 60632-4303

Tel: 630-528-3231

Website: WWW.CRESCENTHALAL.COM

Email: COMMENTS@CRESCENTHALAL.COM

Products / Services: Meat/Poultry

Primary Contact: Ms. Amna Haq

Marketing Director & Innovation

### **CROSSMARK**

Address: 5100 Legacy Drive

Plano, TX 75024-3104

**CROSSMARK** 

Tel: 469-814-1000

Website: www.crossmark.com

Products / Services: Brokers; Merchandising Services; Private Brands; Other

Primary Contact: Ms. Jami McDermid

President, Sales Agency

Brands: CROSSMARK, Shopper Events

# **Cuhaci & Peterson, Architects Engineers Planners**

Address: 53 State Street

Suite 500

Boston, MA 02109-3111

Tel: 617-933-7256

Website: www.c-p.com

Email: info@c-p.com

Primary Contact: Mr. Steven Duffy

SVP Design

## **Custom Designed Power & Controls, LLC**

Address: 55 Gateway Drive

Lavonia, GA 30553-3576

Tel: 706-356-0325

Website: www.cdcontrols.com

Products / Services: Construction; Energy Management; Equipment; Maintenance;

Refrigeration; Store Design

Primary Contact: Mr. John Stryker

Partner

#### **Danfoss**

Address: 11655 Crossroads Circle

Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: https://www.danfoss.com/en-us/

Email: solutions@danfoss.com

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration;

Store Design

Company Danfoss engineers advanced technologies that build a better, smarter Description: and more efficient tomorrow. We ensure the supply of fresh food while

meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more

than 100 countries.

Primary Contact: Mr. Dean Groff

Regional Marketing Manager

Brands: ADAP - KOOL

Alsense

### **Daymon**

Address: 15310 Barranca Parkway #100

Irvine, CA 92618-2237

Tel: 949-797-2900

Website: https://advantagesolutions.net/

Primary Contact: Kyle Patterson

President, SAS Retail Services

Parent Company: Advantage Solutions

## **Dean Foods Company**

Address: 2711 N. Haskell Avenue

Dallas, TX 75204-2911



Tel: 214-303-3400

Website: www.deanfoods.com

Products / Services: Beverages; Food Products/Snacks

Primary Contact: Mr. Brad Anderson

Senior Vice President, Field Sales

Parent Company: DFA

# DecisionNext, Inc

Address: 3245 Geary Blvd

#590608

San Francisco, CA 94159-3323



Tel: 415-272-7657

Website: www.decisionnext.com
Email: info@decisionnext.com
Products / Services: Technology Services

Company We're a highly focused SaaS AI company, simulating price and supply

forecasts in commodity markets. These simulations are used to

recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal

CEO

Description:

Address: 11201 USA Parkway

Suite 200

Fishers, IN 46037-9204



Tel: 317-860-2990

Website: www.deemfirst.com

Products / Services: Energy Management; Technology Services

Company

Description:

DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout

the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM

is licensed to perform in many regions throughout the country.

Primary Contact: Mr. Shanon Flannery

Vice President, Refrigeration Division

### Delashmet & Marchand, P.C

Address: P.O. Box 2047

Mobile, AL 36652-2047

Tel: 251-433-1577

Website: www.delmar-law.com

Products / Services: Legal Services

Primary Contact: Mr. Pemble Delashmet

Shareholder and President

# **Deloitte Consulting LLP**

Address: 191 Peachtree Street

Suite 2000

Atlanta, GA 30303-1769

Tel: 404-220-1500

Website: www.deloitte.com

Primary Contact: Mr. Art Ash

Principal

Parent Company: Deloitte, LLP

## Deloitte, LLP

Address: 30 Rockefeller Plaza

New York, NY 10112-0015



Tel: 617-437-2000

Website: www.deloitte.com

www.deloitte.ca

Products / Services: Consulting Services
Primary Contact: Mrs. Michele Stoffel

Strategic Marketing Planner, Retail and Consumer Products

## **Designer Greetings**

Address:

Tel:

Website:

Products / Services: Other

Primary Contact: Lou Cerritelli

Vice President Of Sales

### **DFA**

Address: 1405 N. 98th Street

Kansas City, KS 66111-1865



Tel: 608-575-9585

Website: www.dfamilk.com

www.wisconsindairy.org/ https://www.dfamilk.com/

Products / Services: Agricultural; Co-Packer; Dairy; Fresh; Natural/Organic; Perishables;

Supply Chain; Unsaleables

Company At Dairy Farmers of America, we're proud to share the simple pleasures Description: of real dairy straight from our family farms. And because our Cooperative

of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal

connection to the farm makes each bowl of ice cream even

sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr

DFA Dair Brands, President

### Diversey, Inc.

Address: 1300 Altura Rd

Suite 125

Fort Mill, SC 29708-7054



Tel: 262-631-4001 Website: www.diversey.com

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance

Company Description:

With sales in more than 140 countries, Diversey is a leading global provider of cleaning and hygiene solutions to the institutional and industrial marketplace, serving customers in the lodging, food service, retail, healthcare, food & Diversey sectors as well as building service contractors worldwide. JohnsonDiversey was formed in May 2002 when Racine, Wisconsin-based Johnson Wax Professional acquired DiverseyLever from global food conglomerate Unilever Plc. Diversey combines trusted product brands, a breadth of capabilities and a passion around understanding customer needs to deliver the best solutions and service everyday, everywhere to the institutional and industrial marketplace. Our expertise in every sector – building service contractors, government, education, lodging, healthcare, retail,

foodservice, food and beverage and industrial – runs deep, simplifying our customers' lives and enabling them to focus on their core business.

Primary Contact: Deniz Alpaslan

Senior Director of Marketing, Retail

Brands: Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

### Dorin USA LLC

Address: 788 Campus Parkway

Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: www.dorin.com

Products / Services: Equipment; Refrigeration

Primary Contact: Ms. Alessandra Chighine

Communication Marketing Executive

# **Double R Brand Foods, LLC**

Address: 6633 Portwest Drive

Suite 110

Houston, TX 77024-8001



Tel: 281-342-3749

Website: www.burtonsausage.com

www.holmessmokehouse.com

Products / Services: Meat/Poultry; Natural/Organic; Packaging; Perishables

Company

Artisan Crafty Protein Smoked Meat Specialist

Description:

Primary Contact: Mr. Jeffrey J Porzenski

Vice President of Sales and Marketing

## **Dover Corporation**

Address: 3005 Highland Parkway

Downers Grove, IL 60515-5682

Tel: 630-541-1540

Website: www.dovercorporation.com

Primary Contact: Mr. Robert A Livingston

President and CEO

Parent Company: Hillphoenix, A Dover Company

### **Drive Wheel**

Address: 225 S. 6th Street

**Suite 3900** 

Minneapolis, MN 55402-4622

Tel: 716-667-2313

Website: www.mbc-consulting.com

https://www.drivewheel.com/

Email: Contact@Drivewheel.com

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Theo Schweitz

Owner

## dunnhumby

Address: 1 Wacker Drive

Suite 1610

Chicago, IL 60606-2850



Tel: 57-4-3395412

Website: www.dunnhumby.com
Products / Services: Consulting Services

Company dunnhumby is the world's leading customer science company. Our Price Description: and Promotions group helps retailers develop and refine their pricing

strategy to drive both shopper loyalty and financial performance. Pioneered by KSS Retail, our PriceStrat and Heartbeat analytics

solutions provide merchandising, marketing and category management leaders with accurate, predictive insights on customer behavior so they can make smarter decisions. Our clients consistently improve market share, profitability and competitive price perception. dunnhumby employs over 2,000 experts in offices worldwide and works with a prestigious

group of companies including Tesco, Southeastern Grocers,

SpartanNash, Raley's, Associated Food Stores, and Metro Canada.

Primary Contact: Mr John Froman

Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

# E.&J. Gallo Winery

Address: 30825 Wiegman Road

Hayward, CA 94544-7893



Tel: 510-476-5210

Website: www.gallo.com

Products / Services: Beverages

Primary Contact: Mr. Herbert Smith

Vice President, Customer Development Retail

Brands: Alamos® André® Apothic® Ballatore® Barefoot®Cellars Barefoot

Bubbly® Bartles & Jaymes® Bella Sera®

Black Swan® Boone's Farm® Bodega Elena de Mendoza™

Brancaia® Bridlewood® Bridlewood® Estate Winery

Carlo Rossi® Carlo Rossi®Founders Oak Cask & Cream®

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# **Eagle Eye Solutions Group**

Address: 31 Chertsey Street

London, GU1 4HD United Kingdom

Tel: 443-280-4421

Website: https://www.eagleeye.com/

Products / Services: Technology Services

Company Eag Description: and

Eagle Eye is a leading SaaS technology company enabling retail, travel and hospitality brands to earn the loyalty of their end customers by powering their real-time, omnichannel and personalised consumer

marketing activities.

Eagle Eye AIR is a cloud-based platform, which provides the most flexible and scalable loyalty and promotions capability in the world. More than 750 million personalised offers are executed via the platform every week, and it currently hosts over 100 million individual loyalty members for businesses all over the world. We are trusted to deliver a secure service at hundreds of thousands of physical POS destinations worldwide, enabling the real-time issuance and redemption of promotional coupons, loyalty offers, gift cards, subscription benefits and

more.

The Eagle Eye AIR platform is currently powering loyalty and customer engagement solutions for enterprise businesses all over the world, including Asda, Tesco, Morrisons, Waitrose and John Lewis & Department of the Manager, Loblaws, Southeastern Grocers, Cient Factor and the Washingthe Crause.

Giant Eagle and the Woolworths Group.

In January 2023, the Group acquired France-based Untie Nots, an Al-powered personalised promotions business, adding Carrefour, E. Leclerc, Auchan and other leading brands to its European customer

base.

Primary Contact: Martin Pang

Marketing Director

# **Eagle Family Foods Group LLC**

Address: 1975 E 61st Street

Cleveland, OH 44103-3810



Tel: 888-229-4541

Website: www.eaglebrand.com

www.eaglefoods.com

Products / Services: Beverages; Confectionery; Food Products/Snacks

Company It's been called "Magic" ... a can of Eagle Brand® Sweetened Description: Condensed Milk plus a few select ingredients and the results are, well,

like magic! Rich chocolate candies, moist cookie bars, picture-perfect lemon pies, light and luscious cheesecakes, fudgy frostings, caramel flans and creamy smooth ice cream ... just a few of the classic desserts

made with Eagle Brand Sweetened Condensed Milk.

Primary Contact: Mr. Bernard Kreilman

CEO

Brands: Eagle Brands

## **Eastern Fish Company**

Address: 300 Frank W. Burr Boulevard

Suite 30

Teaneck, NJ 07666-6703

Tel: 201-801-0800

Website: www.easternfish.com
Products / Services: Perishables; Other
Primary Contact: Mr. Eric Bloom

President and CEO

Brands: Sail.

# ebm-papst Inc.

Address: 100 Hyde Road

Farmington, CT 06032-2835

Tel: 860-674-1515

Website: www.ebmpapst.us

Products / Services: Other

Primary Contact: Mr. Phil Hartman

**Director - Market Management** 

Brands: ebmpapst, Argus Vision

## Ecolab, Inc.

Address: 8300 Capital Drive

Greensboro, NC 27409-9790

Tel: 336-668-7290

Website: www.chemstarcorp.com

www.ecolab.com

Email: ccs@ecolab.com





Products / Services: Food Safety; Maintenance; Perishables; Technology Services;

Unsaleables; Other

Primary Contact: Mr. Thomas H Daniel

**Group Vice President** 

Brands: EcoSure, GCS.

From Chemstar acquisition: Chemstar, Sparkle, Wawa, Rhino, Sterilox

Fresh

# **ECR Software Corporation (ECRS)**

Address: 277 Howard Street

Boone, NC 28607-4011



Tel: 800-211-1172

Website: ecrs.com

Email: solutions@ecrsoft.com

Products / Services: Point-of-Sale Equipment; Supply Chain; Technology Services

Company ECRS future-proofs local and regional retailers to win in today's market,

Description: while preparing them for tomorrow's opportunities.

ECRS' revolutionary CATAPULT® system is the market's only truly unified transaction platform, running in thousands of locations across North America. With CATAPULT, the point of sale, self-checkout, deli scales, fuel pump, pharmacy, mobile, inventory, customer loyalty, back office, e-commerce, and enterprise management all share one single transactional logic. Unified Transaction Logic™ empowers retailers to prosper by providing actionable business intelligence across their enterprise. Unifying hardware, software, and services, ECRS offers friction-free, cost-saving solutions that increase customer engagement

while transforming the consumer experience.

ECRS is committed to perpetual development, and expanding value

through constant innovation. To that end, CATAPULT is

fully-customizable. Optional plug-and-play modules work seamlessly with core applications, offering retailers freedom and flexibility in designing their point of sale platform. Retailers can easily expand platform functionality as their business grows. Exhaustive research, intelligent design, and rigorous pre-market testing ensure that ECRS products

integrate smoothly into existing retail environments.

Primary Contact: Brittany Benton

Managing Director of Marketing

Brands: Catapult - Retail Automation System

ECRS Gateway - Supply Chain Management

### **Eddy Foods**

Address: 404 Airport Road

Yoakum, TX 77995-4801



Tel: 361-580-3800

Website: www.eddypacking.com/home/

https://www.eddyfoods.com/about

Products / Services: Co-Packer; Deli; Food Products/Snacks; Fresh; Frozen; Meat/Poultry;

Natural/Organic; Perishables; Private Brands; Refrigeration

Company EDDY Foods has deep roots in the small town of Yoakum, deep in the Description: heart of Texas. Here in Yoakum, the people of EDDY come to work each

day and make some of the highest■quality, best■tasting beef, pork, poultry and bakery items found anywhere in the US. We've been doing

this for more than 65 years.

Primary Contact: Mr. Steve Dragoo

Vice President of Marketing and Business Development

Brands: Eddy, Eddy Elte, Carl's, James, Tasty Brand, Clint, Southern, Morales,

Dickey's, and Carolina Pride.

# **Emerge Strategic Solutions**

Address: 4091 Marshview Court

Bonita Springs, FL 34134-2641

emerge strategic solutions

Tel: 203-274-2277

Website: www.emergefromthepack.com

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Mr. Mark Dickinson

Managing Partner

### **Emerson Automation Solutions**

Address: 8200 Market Boulevard

WC4U-D

Chanhassen, MN 55317-9685

Tel: 952-949-7126

Website: www.emerson.com
Primary Contact: Ms. Lisa Holmberg

Integrated Marketing Manager, North America

Parent Company: Copeland

## **Emerson Grind2Energy**

Address: 4700 21st Street

Racine, WI 53406-5031

Tel:

Website: www.grind2energy.com

Products / Services: Energy Management; Equipment; Perishables; Unsaleables

Company From start to finish, Grind2Energy will make the disposal of your organic

Description: waste cleaner, easier and more efficient.

Primary Contact: Mr. Matt Whitener

Vice President and General Manager, Commercial Solutions Group

Parent Company: Copeland

# **Empire Foods**

Address: 5815 Airport Road NW

Suite D

Roanoke, VA 24012-1037

Tel: 540-342-1292

Website: www.empirefoods.com

Products / Services: Nonfoods; Technology Services; Transportation/Distribution Services;

Other

Primary Contact: Mrs. Karen Guilliams

Sales & Quality Leader

Parent Company: Empire Marketing Strategies

# **Empire Marketing Strategies**

Address: 1014 E. Vine Street

**Suite 2550** 

Cincinnati, OH 45202-1183

Tel: 513-793-6241

Website: www.empirefoods.com

Products / Services: Brokers; Food Safety; Merchandising Services; Private Brands

Primary Contact: Mr. Brent Beerens

President, Empire Corporate Brands

### **Empire Packing Company, L.P.**

Address: 5389 Estate Office Drive

Suite One

Memphis, TN 38119-3636

Tel: 901-378-2217

Website: www.ledbetterfoods.com

Parent Company: Empire Marketing Strategies

# **Enterprise Food Products**

Address: 80 Red Schoolhouse RD

Suite 103

Chestnut Ridge, NY 10977-7052



Tel: 845-358-1958

Website: www.enterprisefood.com

Email: gregoryjr@enterprisefood.com

Products / Services: Ingredients; Spices

Company At Enterprise Food Products, we believe in providing only the fresh, Description: high-quality and cost-effective ingredients that reflect the needs of

high-quality and cost-effective ingredients that reflect the needs of flavorists, food scientists and others involved in the creation and

production of commercial food products.

We are a worldwide company that solves problems on a daily basis. Our clients require a partner that listens to their problems, offers solutions and delivers products of the highest quality that helps them do their job

better.

Primary Contact: Mr. Gregory D'Auria Jr

Director of SW Regional Sales

# **Epic Sales Partners, Inc.**

Address: 2201 W. Royal Lane

Irving, TX 75063-3303



Tel: 214-260-5900

Website: https://epicmarketingpartners.com

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Products / Services: Brokers; Technology Services

Company We are a small group of talented web designers, software developers,

Description: and marketing professionals.

Our clients are small to medium sized companies, family owned businesses, and entrepreneurs operating in a wide range of industries.

At Epic Marketing Partners we are dedicated to supporting the growth of your business by building company websites, ecommerce stores, and

marketing solutions tailored to your individual needs.

Are you looking for someone who can think outside of the box? We never

even see the box.

Primary Contact: Mr. Mark Wilhelm

President-Epic West

### **Epsilon**

Address: 601 Edgewater Drive

Wakefield, RI 01880-6237

Tel: 860-808-9074 Website: epsilon.com

Email: mark.hertenstein@epsilon.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Primary Contact: Mr Mark Hertenstein

Senior Vice President Sales

Brands: Epsilon Marketing Technologies and Services

### **ESM Products LLC**

Address:

Tel: 630-965-4569

Website:

Products / Services: Packaging; Supply Chain; Uniforms

Primary Contact: Mr. Mark Kutek

COO

Brands: "FDA GEAR" is trademark of ESM Products LLC.

ESM manufacture medical grade disposable PPE, and logistical supply

europena

across North America.

"Why settle for good if you can have great!". We don't have a

competition, it takes 1 minute to find out why. Mark K

### Europena Inc.

Address: 505 Ellicott Street

Suite A215

Buffalo, NY 14203-1547

Tel: 450-202-1234

Website: www.europenainc.com

Products / Services: Food Products/Snacks

Primary Contact: Mr. Shawn Mayer

Sales and Marketing Manager

## **Eurpac Service Inc.**

Address: 1421 Diamond Springs Road

Virginia Beach, VA 23455-3314

Tel: 757-905-5641

Website: www.midvalleyproducts.com

www.eurpac.com

Products / Services: Advertising/Marketing and Design; Beverages; Brokers; Dairy; Deli; Food

Products/Snacks; Fresh; Frozen; Nonfoods; Health & Deauty Care; Household Products/Cleaning/Supplies; Human Resources/Training; Meat/Poultry; Merchandising Services; Natural/Organic; Perishables; Pet

Health & Dutrition; Produce; Seafood; Spices; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Primary Contact: Mr. Michael Stewart

President

# Ever.Ag

Address: 4400 State Highway 121

Suite 520

Lewisville, TX 75056-6941

Tel: 214-360-0061

Website: https://www.ever.ag/

Primary Contact: Chris Fisher

Office Manager

## Everidge, Inc.

Address: 15600 37th Avenue North

Plymouth, MN 55446-3203



Tel: 888-227-1629

Website: https://www.everidge.com/

Email: info@everidge.com

Products / Services: Refrigeration

Company CrownTonka by Everidge is a leading walk-in manufacturer for the Food

Description: Retail Market and Environmental Chambers. The Everidge brands

include ThermalRite, PrepRite, ICS, and LoTemp Doors for Food Serice

and industrial cold storage applications.

Primary Contact: Mr. Eric Wickberg

Executive Vice President of Sales and Marketing

Brands: Everidge Brands:

CrownTonka, ThermalRite, PrepRite, ICS, and LoTemp Doors

### **Everseen Limited**

Address: Atrium Building, 4th Floor

Blackpool Retail Park

Cork Ireland



Tel: 35321-24284-46

Website: https://everseen.com/
Email: info@everseen.com

Products / Services: Security Systems & Droducts; Technology Services

Company The world's leading retailers trust and rely on Everseen's Visual Al™
Description: solutions to improve their bottom line by minimizing shrink, streamlining

operations, and helping to deliver a better customer experience.

As technology innovators, our best-in-class AI and computer vision delivers unmatched value at global scale. Whether it's at checkout lanes, in aisles, or at the receiving door, Everseen helps retailers see the

unseen.

Primary Contact: Alex Siskos

SVP Strategy

### Eversight, Inc.

Address: 2100 Geng Rd Suite 210

Palo Alto, CA 94303-3307



Tel: 650-600-8932

Website: www.eversightlabs.com

eversightlabs.com

Email: info@eversightlabs.com

Products / Services: Consulting Services; Technology Services

Company Eversight leverages AI and experimentation to create and deliver smart, dynamic pricing and targeted promotions. The Eversight platform has

dynamic pricing and targeted promotions. The Eversight platform has tested and optimized offers across more than 1,500 product groups on 50 retailers and digital platforms. Global brands and retailers rely on the Eversight platform to optimize pricing and respond to market conditions, deliver higher ROI on promotional spend, and enable data-driven

improvement in sales volume at leading customers. Founded in 2013, Eversight is venture-backed and headquartered in Palo Alto, California.

collaboration on investments. Eversight is generating 10-25%

Primary Contact: Mr. David Moran

Head of Product, Eversight

Parent Company: Instacart

## FaceFirst, Inc.

Address: 11801 Domain Blvd

3rd Floor

Austin, TX 78758-3430



Tel: 818-540-9800

Website: www.facefirst.com

Email: mtutino@facefirst.com

Company FaceFirst is a global leader in highly effective face matching systems for Description: retailers, hospitals, casinos, airports, stadiums, and arenas. FaceFirst's

software leverages artificial intelligence and human oversight to prevent

violence, theft, and fraud. With FaceFirst, you can provide safer

environments for your valued customers, patients, guests, employees, and associates. We design our patented video analytics platform to be scalable, fast, accurate, and ethical while maintaining high levels of security, privacy, and accountability. FaceFirst is based in Austin, Texas.

Primary Contact: Dyan Clancy

Vice President of Sales Enablement and Strategic Partnerships

### **Facilio**

Address: 510 5th Ave

3rd Floor

New York, NY 10036-7507



Tel: 202-452-8444

Website: https://facilio.com/

Products / Services: Energy Management; Maintenance; Refrigeration; Technology Services

Company Facilio's Al-driven property operations platform helps real estate owners

Description: and operators aggregate hard-to-access building data, optimize performance, and control portfolio operations - all from one place.

Facilio gives O&M teams real-time visibility into their operations, to automate manual processes, exceed sustainability goals, and improve

building performance.

Leading enterprises in the commercial office, healthcare, and retail categories use Facilio across 40million square feet globally to reduce operations costs, increase net asset value, and de-risk operational

liability.

Primary Contact: Ms Lalitha Y

Manager

Brands: Facilio

# Faegre Drinker Biddle & Reath LLP

Address: 1144 15th Street

Suite 3400

Denver, CO 80202-2572

faegre drinker

Tel: 202-312-7400

Website: www.faegredrinker.com/en/

www.faegrebd.com

Products / Services: Legal Services

Primary Contact: Rita Cacciatore

Practice Group Director

### Far East Brokers & Consultants, Inc.

Address: 3644 Philips Highway

Jacksonville, FL 32207-5614

Far East Brokers and Consultants, INC.

Tel: 904-332-9006

Website: www.fareastbrokers.com

https://www.linkedin.com/compan y/far-east-brokers-&-consultants-i

nc/about/

Products / Services: Brokers; Food Products/Snacks; Nonfoods; Health & Deauty Care;

Household Products/Cleaning/Supplies; Merchandising Services; Other

Primary Contact: Mr. Mike Sims

**Executive Vice President** 

Brands: Fabulous Home; Leisure Ways; Sole del Sol; Hug & Luv; Mesquite

Ridge; Kingsford Cast Iron; Kingsford Citronella; SOS Grill Brushes;

**Bubba Burger Grills** 

### **Farmer Focus**

Address: 779 Massanutten Street

Harrisonburg, VA 22802-4547



Tel: 757-383-0850

Website: www.svorganic.com

farmerfocus.com

Email: jefferson@svorganic.com

Products / Services: Meat/Poultry

Company Our unique Farmer Focus business model emerges putting

Description: decision-making back in the hands of the farmer. Unlike traditional

contracts, our model empowers farmers by allowing them to own their flocks, eliminating farmer competition for compensation, and providing fair pay for their hard work. This model and our focus on putting farmers

first are what make us different.

Primary Contact: Mr. Mark A Saylor

Director, Category Management

### Ferrero NA, Inc.

Address: 700 Pennsylvania Ave SE

Suite 580

Washington, DC 20003-2657



Tel: 732-764-2734

Website: www.NutellaUSA.com

www.tictacusa.com www.rocherusa.com www.nutella.com www.ferrerousa.com

Products / Services: Food Products/Snacks

Company Ferrero NA, Inc. is a manufacturer and marketer of confectionery and nut

Description: spreads. Tic Tac Breath Mints, Silvers Candy mints,

Rocher Chocolate and Nutella Hazelnut Spread.

Primary Contact: Gerald Kunde

Senior Vice President, Institutional Affairs & Corporate Communications

Brands: TIC TAC BREATH MINTS

RAFFAELLO COLLECTIONS

ROCHER CHOCOLATE NUTELLA NUT SPREAD NUTELLA AND GO FERRERO EGGS

### **Fetch Rewards**

Address: 300 South Riverside Plaza

Suite 800

Chicago, IL 60606-6616

Tel: 312-761-3355

Website: https://fetchrewards.com/

https://www.linkedin.com/compan

y/fetch-rewards-llc

https://twitter.com/FetchRewards

Products / Services: Other

Primary Contact: Mr. Paul E Hunter

CIO

#### FHI

Address: P.O. Box 546

Raleigh-Durham, NC 27526-0546



Tel: 919-552-3157

Website: www.fhiworks.com

Products / Services: Merchandising Services; Supply Chain; Transportation/Distribution

Services; Other

Company Freight Handlers, Inc. provides unloading services to the retail grocery, Description: general merchandise and food service industries. Additional labor

general merchandise and food service industries. Additional labor resources are also provided -freight hauling, case selection, pallet

sorting, and trailer switching.

FHI is the quality leader in the professional unloading industry, providing

the best overall cost, given competitive pricing and exceptional

operational performance. FHI's company-paid benefits and competitive production-paid earnings result in quality employees, low turnover and

superior service to our customers.

Information is the key to lowering your supply chain costs. Detailed management reports identify component costs that can be reduced or eliminated. Our direct invoicing relationships, with vendors and carriers, ensure the lowest cost supply chain solutions where everyone wins.

When you decide to partner with FHI, you can eliminate the hassles of independent lumpers, improve dock safety, and achieve a new level of dock productivity which is being enjoyed today by the two largest,

privately-held grocery retailers in the USA.

Primary Contact: Mr. Ryan Wall

Chief Executive Officer

# **Fieldale Farms Corporation**

Address: 555 Broiler Boulevard

Baldwin, GA 30511-2064

Tel: 800-241-5400

Website:

Products / Services: Fresh; Meat/Poultry

Primary Contact: Mr. Jeff Paschall

Vice President, Sales and Marketing

Brands: Springer Mountain Farms

**D** Flashfood<sup>a</sup>

### Flashfood Inc.

Address: PO Box 30053

Toronto RPO Dovercourt, ON

M6J 3V3 Canada

Tel: 416-276-6567

Website: https://www.flashfood.com Email: partnerships@flashfood.com

Products / Services: Bakery; Dairy; Deli; Fresh; Frozen; Nonfoods; Meat/Poultry;

Natural/Organic; Perishables; Pet Health & Dutrition; Produce;

Seafood; Spices; Technology Services

Company Flashfood is an app marketplace that connects shoppers with great deals Description: on high-quality groceries, including fresh produce, meat, fish and dairy.

**Primary Contact:** Esther Cohn

**Director of Communications** 

Brands: Flashfood

# Flo Energy Solutions Inc.

Address: 1920 Yonge St.

Toronto, Ontario M4S 3E2

Canada

Tel: 866-706-2647

Website: www.cesinc.ca

> www.cesinc.ca www.cesinc.ca

https://systemsflo.com/

Email: info@systemsflo.com

Products / Services: Equipment

Company More than two decades specializing in climate control, ventilation, Description:

refrigeration integration and enterprise solutions for the biggest Fortune

500 supermarket companies.

**Primary Contact:** Ms Barbara Zyskowski P.E.

Vice President, Sales

Brands: DOAS+ with Adaptive Multi-Path Technology

- with Multi-Source Heat-Pump Technologies

- with Multi-Stream ERV Technology - with Multi-Flo Reclaim Technology

### **FMS Solutions**

Address: 800 Corporate Drive

Suite 350

Ft Lauderdale, FL 33334-3624



Tel: 402-315-7363

Website: https://www.fmssolutions.com/en

g/

Products / Services: Financial Services; Research; Technology Services

Company Since 1974, FMS has provided accounting solutions to businesses like Description: yours. We know the critical role that time plays in your ability to make

yours. We know the critical role that time plays in your ability to make strategic decisions involving cash, costs, sales, labor, inventory, and shrink. In response to the industry's needs, we developed a way for companies to use today's business activities to drive tomorrow's

decisions.

Primary Contact: Stanley A McClintock

Vice President Sales and Marketing

# Focal Systems Inc.

Address: 1235 Howard St

Unit D

San Francisco, CA 94103-2735

Tel: 845-649-6272 Website: focal.systems

Products / Services: Technology Services

Company Focal Systems is the industry leader in retail automation. We were

Description: founded in 2015 out of Stanford's Computer Vision Lab. Our mission is to

automate and optimize brick and mortar retail with state of the art deep learning. We have pioneered the world's first Computer Vision-based PI

system that revolutionizes how stores are run.

Primary Contact: Mr. Jeremy Pugh

Vice President, Sales

Brands: Focal Systems

### **FOODMatch**

Address: 575 8th Ave

23rd Floor

New York, NY 10018-3288





Tel: 212-244-5050

Website: https://foodmatch.com/
Products / Services: Food Products/Snacks

Company Through the hands of

Through the hands of our growers, we create great tasting, sustainably produced, authentic foods that nurture community and enhance your

quality of life

Primary Contact: Brett Greenberg

Sr. Business Development Manager - Private Brands

#### **Foster Farms**

Description:

Address: 1000 Davis Street

Livingston, CA 95334-1526



Tel: 925-587-7766

Website: www.fosterfarms.com

Products / Services: Agricultural; Food Products/Snacks; Meat/Poultry; Natural/Organic;

Packaging; Perishables; Supply Chain; Unsaleables

Company Foster Farms is an American poultry company. The company has been privately owned since 1939. It was operated by the Foster family since

privately owned since 1939. It was operated by the Foster family since 1939 until recently, now operated and owned by Atlas Holdings, after their purchase of the company in 2022. The company is based in Livingston, California, with operations throughout the West Coast and a few on the East Coast. The company specializes in a variety of chicken and turkey products advertised as fresh and naturally locally grown.

Primary Contact: Tim Price

Senior Vice President, Sales and Marketing

#### **Fountain**

Address: 275 Sacramento Street

Suite 300

San Francisco, CA 94111-3855



Tel: 917-309-4806

Website:

Company Founded in 2014, Fountain started with a vision to transform the hiring of

Description: hourly workers. The majority of the global workforce is composed of

hourly workers, but most applicant tracking systems aren't built for this type of worker. Hiring salaried, knowledge workers is fundamentally different from hiring hourly workers, which is why Fountain's Labor ATS is designed to enable recruiters to efficiently hire hourly workers, from

application to start date.

Primary Contact: Sean Behr

Chief Executive Officer

### Fresh Mark, Inc.

Address: 1888 Southway Street, S.E.

Massillon, OH 44646



Tel: 330-832-7491

Website: https://www.freshmark.com/

Products / Services: Perishables; Private Brands

Primary Contact: Rob Hite

Vice President Marketing and Retail Sales

Brands: Sugardale Foods, Superior's Brand Meats.

# Freshpet, Inc.

Address: 400 Plaza Drive

First Floor

Secaucus, NJ 07094-3605



Tel: 201-520-4000

Website: www.freshpet.com

Email: newbusiness@freshpet.net

Products / Services: Natural/Organic; Pet Health & Design; Nutrition; Refrigeration; Store Design;

Supply Chain

Company Freshpet manufactures freshly prepared meals of high protein meats and vitamin rich vegetables for the healthiest, most nutritious meals owners

can feed their dogs.

Primary Contact: Mr. William Cyr

President and CEO

Brands: Freshpet Select, Vital, Nature's Fresh, Fresh Baked Recipes

### FrontLine Marketing

Address: 383 Main Avenue

Norwalk, CT 06851-1543

Tel: 203-662-5252

Website: www.frontlinemarketing.com

Primary Contact: Ms. Courtney Day

Senior Vice President and General Manager

Parent Company: Acosta

#### Genera

Address: 167 Port Tellico Rd.

Vonore, TN 37885



Tel: 423-884-4110

Website: www.generainc.com
Email: sales@generainc.com

Products / Services: Agricultural; Bakery; Biotechnology; Confectionery; Dairy; Deli; Food

Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic;

Packaging; Produce; Supply Chain

Company Genera is the largest manufacturer of molded fiber packaging in North

Description: America.

Primary Contact: Leigh Daniels

**Director of Marketing and Communications** 

#### George's Inc

Address: PO Drawer G

Springdale, AR 72765

**GEORGE'S** 

Tel: 479-927-7000

Website: www.georgesinc.com

Products / Services: Meat/Poultry

Company In the 1920s, C.L. George and his sons, Luther and Gene, began hauling Description: live birds from Arkansas to larger markets in the Midwest. Many years

live birds from Arkansas to larger markets in the Midwest. Many years later, under the leadership of Gene, George's would grow from a small, local business, to a major, fully integrated poultry operation. When Gene's son Gary took over in the 1980s he positioned the company for growth with more facility expansions and acquisitions. As of 2013, Gary's sons, Carl and Charles, lead the fourth generation of George's, Inc. into

success and growth, while maintaining the family values their

predecessors instilled in the company. Today, George's is among the top

ten largest vertically integrated chicken producers in America.

Primary Contact: Belinda Mayo

Vice President, Retail Sales

# Georgia-Pacific

Address: 133 Peachtree Street Northeast

Atlanta, GA 30303-1804



Tel: 404-652-4000 Website: www.gp.com

Products / Services: Household Products/Cleaning/Supplies; Packaging

Company Georgia-Pacific Consumer Products is the world's leading provider of Description: tissue, towels, napkins and disposable tabletop products. Whether at

tissue, towels, napkins and disposable tabletop products. Whether at home, on the road, in a hotel or at a restaurant, American families depend on the products that we provide. Our Retail Tissue products are found in literally millions of American homes. We make a roster of popular brands, including consumer favorites such as Quilted Northern, Angel Soft, Sparkle, Brawny, Mardi Gras, Vanity Fair and the Dixie brand of plates, cups, bowls and cutlery, the leading disposable tabletop

products on the market.

Georgia-Pacific is an indirect, wholly owned subsidiary of Koch Industries

the USA's largest privately held company.

Primary Contact: Nadine Hunter

**Administrative Assistant** 

Brands: Georgia-Pacific and its subsidiaries are among the world's leading

manufacturers and marketers of bath tissue, paper towels and napkins, tableware, paper-based packaging, cellulose, specialty fibers, building

products and related chemicals. Our familiar

#### Gibson, Dunn & Crutcher LLP

Address: 1050 Connecticut Avenue, NW

Washington, DC 20036-5303

Tel: 202-887-3558

Website: https://www.gibsondunn.com/

Products / Services: Legal Services

Company With more than 1450 lawyers in 20 offices worldwide, Gibson, Dunn Description: & Crutcher LLP is committed to providing the highest quality legal

services.

Primary Contact: Michael J Perry

Partner

### Giovanni Food Company, Inc.

Address: 8800 Sixty Road

Baldwinsville, NY 13027-1235



Tel: 315-457-2373

Website: www.giovannifoods.com

giovannifoods.com

Email: sales@giovannifoods.com

Products / Services: Food Products/Snacks

Company Giovanni Food Company is a manufacturer of quality tomato based products such as pasta Sauce, Salsa, and bruschetta; as well as organic

and gourmet products.

Primary Contact: Mr. Louis DeMent

Chief Executive Officer

Brands: Tuscan Traditions

DeMent's

#### GlaxoSmithKline Inc.

Address: Five Moore Drive

Research Triangle Park, NC

27709-0143

Tel: 817-656-8755

Website: www.gsk.com

Products / Services: Pharmaceuticals

Parent Company: Haleon

# **Global Forum for Advanced Climate Technologies**

Address: 1050 Thomas Jefferson Street,

NW 7th Floor

Washington, DC 20007-3837

Tel: 202-298-1914

Website: www.globalfact.org

Primary Contact: Mr. Jordan Smith

**Executive Director** 

#### **GlobalWorx**

Address: 2812 Emerywood Parkway

Suite 120

Richmond, VA 23294-3728

Tel: 866-416-3447

Website: www.goglobalworx.com/

Products / Services: Technology Services

Company GlobalWorx, Inc. is a privately owned company based in Richmond, VA. Description: It was founded in 2004 by Bill Lecznar and Dave Connell, visionary

developers of the first industry collaboration platform.

Our award winning technology optimizes the efficiency of task definition, communication, execution, and measurement across all trading partners

#GLOBAL**WO**RX

within the grocery retail supply chain.

GlobalWorx developed the OOS Alert application that is focused on significantly improving the DSD out-of-stock problem within the grocery

industry.

OOS Alert is specialized and highly effective application of our award-winning technology, which was developed as the first industry collaboration platform for the store-level control of fast-moving consumer

goods.

The platform optimizes the efficiency of task definition, communication,

execution, and measurement.

Primary Contact: Mr. Bill Lecznar

Chief Executive Officer

Brands: GlobalWorx is a service communication platform for the supermarket

Industry and the direct store delivery suppliers that service a retail store.

### Golden Flake Snack Foods, Inc.

Address: One Golden Flake Drive

Birmingham, AL 35205-3312

Tel: 205-323-6161

Website: www.goldenflake.com
Parent Company: Utz Quality Foods, LLC

### **Golden West Food Group**

Address: 4401 S. Downey Road

Vernon, CA 90058-2518

Tel: 323-479-3403 Website: www.gwfg.com

Products / Services: Bakery; Beverages; Co-Packer; Deli; Food Products/Snacks; Fresh;

Frozen; Meat/Poultry; Natural/Organic; Perishables; Private Brands

Primary Contact: Mr. John Beretta

Chief Retail Strategy Officer

Brands: Jack Daniel's RTE Meats, Jack Daniel's BBQ Sauce, Meat District Burger

Patties, Just Cook, Calle Sabor Hispanic Meats, Impossible Frozen Meals, Cinnabon Breakfast Pastries, Teva Glatt Kosher Beef, Skinny

Butcher Plant Based, American BBQ Co, Certified An

#### **Good Food Advisors**

Address: 626 Alcatraz Ave Apt A

Oakland, CA 94609-1066

Tel: 501-207-1007

Website: www.goodfoodadvisors.co

Products / Services: Consulting Services

Primary Contact: Chris Cochran

Founder & Principal

# **Google Cloud**

Address: 8112 Castlebridge

The Colony, TX 75056-3753

Tel:

Website:

Parent Company: Google, Inc.

#### Google, Inc.

Address: 76 Ninth Avenue

Fourth Floor

New York, NY 10011-5225

Tel: 617-875-2470
Website: www.google.com

Products / Services: Advertising/Marketing and Design; Technology Services

Primary Contact: Ms. Rhonda Stites

Global Head of Industry Solutions

Brands: Zavers by Google

### GoSpotCheck by FORM

Address: 859 Willard Street

Quincy, MA 02169-7482

Tel: 781-356-8981

Website:

Products / Services: Technology Services

Company Because we believe in doers — the ones who take action and get the job

Description: done. The ones who change companies and industries forever.

Doers take pride in crushing a goal; closing a sale; making a customer

happy; and delivering ahead of schedule.

Doers don't waste time and don't risk results — they do more with less.

We see a world where the doers do less work about work, and have

more time for important things — on and off the clock.

Always driving forward and taking pride in what they've accomplished.

We believe in the doers, because we are doers, too. We are customer-obsessed; execution-oriented; growth-minded, and

passionately curious.

And we build great products for the doers of the world, so they can do

what they do best: Great Work.

Primary Contact: Mr Matt Collins

Chief Marketing Officer

# **Grapevine Marketing Solutions**

Address: 3300 Powell Street

E-48

Emeryville, CA 94608-1528



Tel: 415-373-2627

Website: https://www.demo-wizard/retailer

Email: gregy@demo-wizard.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Company Software and services for implementing an in-store demo marketing

Description: strategy for your grocery store. Our team of experts will work closely with

you to develop a tailored strategy that aligns with your specific goals and

objectives.

Primary Contact: Gregory Yankelovich

Founder

Brands: Demo Wizard

#### **Greenstone LLC**

Address: 12 Court Knolle

New Hartford, NY 13413-3208

Tel: 315-737-5952

Website: www.greenstonellc.com

Primary Contact: Mr. Greg Williams

National Account Director

Parent Company: Haleon

### **Grobest Seafood Global, Inc.**

Address: 2125 Wright Avenue

C-5

La Verne, CA 91750-5814



Tel: 909-596-9990

Website: www.grobest.com/en/

Products / Services: Food Products/Snacks; Meat/Poultry; Private Brands; Seafood

Company Description:

At Grobest, we are committed to feeding the world through the development of innovative products to support safe and sustainable aquaculture. Confronted by soaring demand for food due to rapid growth of world population and scarcity of natural resources, we persist with the ideal of "respecting nature for healthy aquaculture" and continue to improve the health and growth of aquatic species by feeding them with advanced nutrition. We believe it is our responsibility to pioneer in R&D and supply advanced aquatic functional feed to the world.

Founded in Taiwan in 1974, Grobest has maintained a leading position in the research and development of natural, antibiotic-free feed products for environmentally friendly and sustainable aquaculture. Our continuous success has seen us grow into a company of over 3,500 employees, with offices and operations throughout China, India, Indonesia, Malaysia, the Philippines, Taiwan, Thailand and Vietnam.

Primary Contact: Mr. Ron Risher

President

#### GS1 US

Address: 300 Charles Ewing Blvd.

Ewing, NJ 08628-3400

Tel: 609-620-0200

Website: www.gs1us.org

www.gs1us.org

https://www.gs1us.org/

Email: jstewart@gs1us.org

Products / Services: Other

Primary Contact: Mrs. Angela Fernandez

Vice President, Community Engagement

### **Guntner US, LLC**

Address: 3601 Algonquin Road

Suite 925

Rolling Meadows, IL 60008-3186

Tel: 847-781-0900

Website: www.guntnerus.com

Products / Services: Refrigeration

Primary Contact: Ms. Carmen Ford

Human Resources Manager and Finance Coordinator

Brands: Guntner US LLC

#### **H&N GROUP INC.**

Address: 5580 S. ALAMEDA STREET

CA 90058-3426



Tel: 323-586-9368

Website: https://www.hnfoods.com/
Products / Services: Fresh; Frozen; Seafood

Company We only source from the best farms and fisheries.

Description: We're committed to providing the highest quality seafood to our

customers with an eye toward quality control, strict adherence to

regulations, responsible production and sustainability.

Primary Contact: Ms. Christine Ngo

President

#### Haleon

Address: 184 Liberty Corner Rd.

Suite 200

Warren, NJ 07059-6870



Tel: 973-441-0984

Website: https://www.haleon.com/

Products / Services: Health & Drugs; Supplements

Company A health company that puts people first, we exist to deliver better

Description: everyday health with humanity.

Billions of people have confidence in our world-class portfolio of brands designed to improve everyday health and wellbeing. But as well as delivering trusted products, we are committed to making everyday health

better for people and better for the planet

Primary Contact: Mr. William Wolfenden

Vice President Mega Channel (Grocery, Convenience, Alt+)

Brands: Advil, Excedrin, Centrum, Theraflu, Flonase, Robitussin, Chapstick,

Preparation H, Voltaren, Tums, Voltaren, Emergen-C, Sensodyne, Polident, Parodontax, Biotene, Aquafresh, Nexium, Nicorette, Chapstick

### Hallmark Cards, Inc.

Address: 2501 McGee Street

Kansas City, MO 64108-2615



Tel: 816-274-5111

Website: www.hallmark.com

www.crayola.com

www.hallmarkgreetings.com

Email: Scott.Young@Hallmark.com

Products / Services: Nonfoods

Description:

Company Recognized for quality, innovation and "the very best," Hallmark remains

the greetings industry leader and the #1 overall greetings brand.

Hallmark combines its best-in-class creative organization with its focus on deep consumer insights to ensure it has the most innovative, relevant products to give today's consumers new and different reasons to shop the Hallmark brand. Its robust portfolio of consumer brands includes Hallmark Signature, Shoebox, Studio Ink, Hallmark Vida, Hallmark

Mahogany and Dayspring.

Hallmark produces approximately 10,000 new and redesigned greeting cards annually and holds licensing agreements for seven of the top 10

most popular licensed properties.

Its portfolio of businesses includes Hallmark Channel, home of television's most honored and enduring dramatic series, the Hallmark

Hall of Fame, Hallmark Business Connections and Crayola.

Primary Contact: Ms. Amy McAnarney

Vice President and General Manager, Key Accounts and Business

Development

Brands: Hallmark

# **The Hartman Group**

Address: 3150 Richards Road

Suite 200

Bellevue, WA 98005-4465



Tel: 425-452-0818

Website: www.hartman-group.com

Email: shelley@hartman-group.com

Products / Services: Beverages; Consulting Services; Food Products/Snacks; Nonfoods;

Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Ingredients; Natural/Organic; Packaging; Perishables; Pet Health & Deauty Care; Packaging; Perishables; Pet Health & Deauty Care; Pet

Company The Hartman Group's mission is to translate consumer behavior and food

Description: culture into strategic growth opportunities for our clients. With an

unmatched depth of knowledge on consumer culture, trends and demand-side strategy, we're able to upend many notions of traditional American eating and drinking patterns to identify unique opportunities

and winning strategies.

Primary Contact: Ms. Laurie Demeritt

Chief Executive Officer

# **Harvest Hill Beverage Company**

Address: 462 Woodlawn Avenue

Gencoe, IL 60022-2174

Tel: 847-778-6520

Website:

Primary Contact: Mr. John Buckley

President of Sales

Parent Company: Brynwood Partners L.P.

### **Haynes and Boone LLP**

Address: 2323 Victory Avenue

Suite 700

Dallas, TX 75219-7672

Tel: 214-651-5000

Website: https://www.haynesboone.com/

Products / Services: Legal Services

Company Haynes and Boone, LLP is one of the American Lawyer top 100 law Description: firms, with more than 600 lawyers in 18 offices and 40 major legal

practices. We are among the largest firms based in the United States. Our growth has been driven by our client service strengths, especially our problem-solving acumen and our ability to collaborate with clients.

Primary Contact: Mrs. Suzie Trigg

Partner

#### **Heat Seal, LLC**

Address: 4922 E. 49th Street

Suite 100

Cleveland, OH 44125-1016



Tel: 216-341-2022

Website: www.heatsealco.com

Email: marketing@heatsealco.com

Products / Services: Energy Management; Equipment; Packaging

Company Heat Seal, LLC manufactures a full line of packaging and process Description: equipment for the food service and industrial packaging markets.

Recently announced, the Energy Smart Wrapper, proven to significantly reduce energy costs. Founded in 1950, Heat Seal is known for their food processing and packaging equipment, such as stretch film overwrappers, Scalemates, pineapple peeler and corers, cheese cutters, and heavy duty stainless steel tables. Heat Seal, LLC is located and manufactures

all products in Cleveland, Ohio.

Primary Contact: Mr. Ron Zieske

President and CEO

Brands: Energy Smart Wrapper, Scalemate

# Heatcraft Refrigeration Products LLC

Address: 2175 W. Park Place Boulevard

Stone Mountain, GA 30087-3535

Tel: 770-465-5600

Website: www.heatcraftrpd.com

Email: hrpd.feedback@heatcraftrpd.com

Products / Services: Equipment; Refrigeration

Company Heatcraft Refrigeration Products LLC designs, manufactures and

Description: markets commercial refrigeration equipment that is primarily used in cold

storage applications for food preservation in supermarkets, convenience

stores, restaurants, warehouses and distribution centers.

Primary Contact: Mr. Steve Livingston

Regional Sales Manager

Brands: Bohn, Climate Control, Chandler, Larkin.

### The Hershey Company

Address: 100 Crystal A Drive

Hershey, PA 17033-9524



Tel: 717-534-4200

Description:

Website: www.hersheys.com

www.amplifysnackbrands.com

www.hersheys.com

Email: Irodkey@hersheys.com

Products / Services: Confectionery; Food Products/Snacks

Company Hershey Foods Corporation is a leading snack food company and the

largest North American manufacturer of quality chocolate and

non-chocolate confectionary products, with revenues of over \$4 billion and more than 13,000 employees worldwide. The company markets such well-known brands as Hershey's, Reese's, Hershey's Kisses, Kit Kat, Almond Joy, Mounds, York, Jolly Rancher, Twizzlers, Ice Breakers and Bubble Yum as well as innovative new products such as Swoops and Hershey's S'mores. In addition to its traditional confectionery products, Hershey offers a range of products specifically developed to address the nutritional interests of today's health-conscious consumer. These products include sugar-free Hershey's, Reese's and York candies, as

well as Hershey's 1 gram Sugar Carb bars for people living a low-carb lifestyle. It also markets Hershey's cocoa, Hershey's syrup and other

branded baking ingredients, toppings and beverages.

Primary Contact: Mr. Brent Cotten

Vice President, Global Customer and Industry Affairs

Brands: Hershey's, Reese's, Hershey's Kisses, Kit Kat, Almond Joy, Mounds,

York, Jolly Rancher, Twizzlers, Ice Breakers, BreathSavers, Bubble Yum, Cadbury, Hershey's Extra Dark, Reese's Fast Break, 5th Avenue, Good

& Plenty, Hershey's Bliss, Heath, Pot of Gold.

### **High Liner Foods Inc.**

Address: One Highliner Avenue

Portsmouth, NH 03801-4146



Tel: 603-431-6865

Website: https://www.highlinerfoods.com/

Products / Services: Frozen; Private Brands; Seafood

Company High Liner Foods is a leading North American processor and marketer of

Description: value-added frozen seafood. Our retail branded products are sold

throughout the United States and Canada under the High Liner, Fisher Boy, Mirabel, Sea Cuisine and Catch of the Day labels, and are available in most grocery and club stores. We also sell branded products under the High Liner, Icelandic Seafood, Mirabel and FPI labels to restaurants and institutions, and are a major supplier of private-label, value-added frozen seafood products to North American food retailers and foodservice

distributors.

Primary Contact: Mark Purvis

Vice President, Sales US Retail

### Hillphoenix, A Dover Company

Address: 2016 Gees Mill Road

Conyers, GA 30013-1301

Tel: 770-285-3100

Description:

Website: www.hillphoenix.com

Products / Services: Fixtures/Shelving/Floors; Refrigeration

Company Since Hillphoenix began with a single New Jersey grocer in search of a

solution to a problem, we have made a conscious decision to listen to what our customers need and provide fresh ideas that help them serve

Hillphoenix.

their customers better.

Our mission is to provide fresh, industry-leading solutions that help our customers stay relevant and competitively differentiated in their markets

through our customer-centric approach to innovation.

Our vision inspires us to become the recognized global leader in creative,

flexible and responsible innovations in retail refrigeration.

And the values that every Hillphoenix associate aspires to, drive what we stand for and how we deliver on the promises we make to our customers.

Primary Contact: Ms. Marjorie Proctor

**Design and Marketing Specialist** 

Brands: Hillphoenix, Anthony, The AMS Group, Advansor

### Hogan Lovells US LLP

Address: 555 Thirteenth Street NW

Washington, DC 20004-1109

Tel: 202-637-5600

Website: www.hoganlovells.com

Products / Services: Legal Services

Primary Contact: Ms. Brooke Davis

Marketing Manager

# **Hometown Food Company**

Address: 500 W. Madison

Chicago, IL 60661-4544



Tel: 312-500-7710

Website:

Parent Company: Brynwood Partners L.P.

### Honeywell International Inc.

Address: 534 Fellowship Road

Mt. Laurel, NJ 08054-3405

Tel: 508-650-1172

Website: www.honeywell.com

novar.com novar.com

Products / Services: Refrigeration

Primary Contact: Ms. Brenda Hoyo

Inside Sales

Brands: Honeywell Refrigerants

### **Hormel Foods Corporation**

Address: One Hormel Place

Austin, MN 55912-3673



Tel: 507-437-5611
Website: www.hormel.com

Products / Services: Brokers; Co-Packer; Confectionery; Dairy; Deli; Employment; Energy

Management; Food Products/Snacks; Food Safety; Fresh; Frozen; Meat/Poultry; Natural/Organic; Packaging; Perishables; Private Brands; Refrigeration; Supply Chain; Transportation/Distribution Services;

Unsaleables

Company Hormel Foods Corporation is a multinational manufacturer and marketer Description: of consumer-branded meat and food products, many of which are among

of consumer-branded meat and food products, many of which are among the best known and trusted in the food industry. The company enjoys a strong reputation among consumers, retail grocers, and foodservice and

industrial customers for products highly regarded for quality, taste,

nutrition, convenience, and value.

Primary Contact: Mr. Patrick J Connor

President, Consumer Product Sales

Brands: Hormel, Jennie-O, Chi-Chi's, Lloyd's, SPAM, Dinty Moore, Valley Fresh,

Stagg, Di Lusso, Saag's, Herb-Ox, Planter's, SKIPPY, Herdez, Wholly

Guacamole, Black Label Bacon

#### **Hostess Brands LLC**

Address: 12 E. Armour Boulevard

Kansas City, MO 64111-1202



Tel: 816-502-4000

Website: hostessbrands.com/

Products / Services: Food Products/Snacks; Food Safety; Packaging; Supply Chain;

Unsaleables

Company OUR STORY BEGAN IN 1919 WHEN AMERICA WAS FIRST

Description: INTRODUCED TO THE HOSTESS® CUPCAKE. BUT THE EVENT

THAT CHANGED THE SNACK CAKE WORLD FOREVER HAPPENED

IN 1930, WHEN JIMMY DEWAR INVENTED TWINKIES®.

TODAY, HOSTESS BRANDS, LLC, CONTINUES TO DELIGHT SNACK FANS EVERYWHERE WITH A VARIETY OF NEW AND CLASSIC TREATS LIKE DING DONGS®, HO HOS®, DONETTES® AND FRUIT PIES. WE'RE HONORED TO MAKE THE ORIGINAL CREME-FILLED CAKES THAT SO MANY CONSIDER AN IRREPLACEABLE PART OF

AMERICAN LIFE.

Primary Contact: Mr. William Toler

CEO and President at Hostess Brands

Parent Company: The J.M. Smucker Company

#### HRG

Address: N29 W22769 Marjean Lane

Waukesha, WI 53186

Tel: 800-355-9330



Website: www.hamacher.com

https://hamacher.com/

Products / Services: Consulting Services; Research; Technology Services

Company Clients have said it about us for years: there's something special about the people at HRG. "Collaborative, not competitive," and "professional,

but approachable" are two phrases we've often heard repeated in our 40+ years serving the retail industry. We enjoy working with one another, and we really enjoy putting our collective expertise to work for brand manufacturers, distributors, retailers, fixture manufacturers, and others in

the industry.

Primary Contact: Mr. Dave Wendland

Vice President- Strategic Relations

### **Hudson Technologies**

Address: 300 Tice Blvd.

Suite 290

Woodcliff Lake, NJ 07677-8406



Tel: 845-512-6054

Website: https://www.hudsontech.com/

Products / Services: Energy Management; Refrigeration; Technology Services

Company Hudson Technologies, Inc. is committed to providing products and services that reduce greenhouse gas emissions, increase energy

efficiency, and promote sustainability to encourage understanding and

ensure future generations inherit a healthy planet.

Primary Contact: Jordan Borowski

Marketing Manager

# Humaculture, Inc.

Address: 3334 w Main Street, #364

Norman, OK 73072-4805

Tel: 405-441-2493

Website: www.humaculture.com
Email: info@humaculture.com

Products / Services: Brokers; Consulting Services; Employment; Financial Services; Health

& Drugs; Beauty Care; Human Resources/Training; OTC Drugs;

Pharmaceuticals; Research; Other

Primary Contact: Wes Rogers

President

Brands: Humaculture®, we Cultivate Organizations & Grow People™

# **Hussmann Corporation**

Address: 12999 St. Charles Rock Road

Bridgeton, MO 63044-2483

Tel: 314-298-6446

Website: www.hussmann.com

Products / Services: Maintenance; Merchandising Services; Point-of-Sale Equipment;

Refrigeration; Store Design

Company Since 1906, Hussmann has provided innovative Description: products for preserving and displaying fresh foods.

> Today Hussmann is a world leader in manufacturing, selling, installing and servicing its merchandising equipment and refrigeration systems to customers in

over 80 countries.

**Primary Contact: Emily Fletcher** 

Senior Director Marketing Communications

Brands: Hussmann

#### **Hyer**

Address: 18530 Mack Avenue

Suite # 353

Grosse Pointe Farms, MI

48236-3254



Tel: 914-582-6682 Website: www.gohyer.com Email: press@gohyer.com

Products / Services: Technology Services; Other

Company Hyer, a leading on-demand labor app powering the gig economy, Description:

connects people to opportunities and businesses to workers in real-time.

Delivering on-demand staffing to leading CPGs, retailers and

warehouses in the tap of an app—our team is continually guided by our

vision to Reinvent How Work Gets Done.

Led by a team of industry experts, Hyer launched in 2019 in

Michigan—and today has expanded their footprint across 27 states.

**Primary Contact:** Dan DelGiudice

Vice President, Partnerships

### Ibotta, Inc.

Address: 1660 17th Street

Suite 201

Denver, CO 80202-1621



Tel: 303-593-1633

Website: ibotta.com

https://ipn.ibotta.com/

Products / Services: Advertising/Marketing and Design

Primary Contact: Amir Eltabib

Chief Business Development Officer

#### **ICC-ES**

Address: 3060 Saturn Street, Suite 100

Brea, CA 92821-1732

Tel: 800-423-6587

Website: www.icc-es.org
Email: es@icc-es.org

Products / Services: Food Safety

Primary Contact: Natalie Rodriguez

Financial Analyst and Senior Accounts Manager

#### **Idahoan Foods**

Address: 357 Constitution Way

Idaho Falls, ID 83402-3538



Tel: 208-754-4686

Website: www.idahoan.com/

Email: @idahoan.com

Products / Services: Food Products/Snacks

**Primary Contact:** Mr. Glen Walter

Vice President, Retail Sales

Brands: Idahoan, Honest Earth

### **Ideal by Design House**

Address: 41 North Main Street

Suite 202

Chagrin Falls, OH 44022-3016



Tel: 440-318-1876

Website: ideal.sale

Email: adam@designhouse.design

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Company Ideal by Design House has revolutionized the digital circular industry. We Description:

have built the most advanced customer experience, connected to an

intelligent distribution system targeting your customers and your

competitors' customers. Analytics measure store traffic driven from your circular and compute cost/visit. Our retail media network enables sophisticated CPG/Vendor investment in your digital circular platform.

**Primary Contact:** Mr Adam Zimmerman

Co-Founder

#### **iFoodDS**

Address: 1201 2nd Ave, Suite 915

Seattle, WA 98101-3020



Tel: 206-216-3703

Website: www.ifoodds.com Email: info@ifoodds.com

Products / Services: Food Safety; Fresh; Meat/Poultry; Perishables; Produce; Seafood;

Supply Chain; Technology Services

iFoodDS offers connected Quality, Traceability and Food Safety solutions Company

Description: that make it easier to deliver wholesome, fresh, high-quality perishables

> to your customers. With iFoodDS, you'll have the tools you need to consistently meet shopper expectations, gain real-time visibility across

your operations and your supply chain, and bolster your brand.

**Primary Contact:** Alyson Sharron

Vice President of Marketing

Brands: iFoodDS, HarvestMark, New Era Partners

#### IMI Global

Address: 202 Sixth Street

Suite 400

Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: www.imiglobal.com
Email: info@imiglobal.com

Primary Contact: Mrs. Cara Gerken

Vice President, Quality

Parent Company: Where Food Comes From, Inc.

### Impossible Foods

Address: 400 Saginaw Dr.

Redwood City, CA 94063-4749



Tel: 650-461-4380

Website: www.impossiblefoods.com

Products / Services: Deli; Food Products/Snacks; Fresh; Natural/Organic; Supply Chain

Primary Contact: Amy Lay

Executive Assistant, Sales

#### Incisiv

Address: 25 N Market Street 1st Floor

Jacksonville, FL 32202-2802

Tel: 347-580-9329
Website: www.incisiv.com

Products / Services: Consulting Services; Research; Other

Primary Contact: Gaurav Pant

Chief Insights Officer

# **Inland Seafood Corporation**

Address: 1651 Montreal Circle

Atlanta, GA 30084-6933



Tel: 800-883-3474

Website: www.inlandseafood.com

Products / Services: Fresh; Frozen; Meat/Poultry; Seafood; Supply Chain

Company Inland was founded in 1977 fueled by one man's love for the ocean and a Description: single cab pickup truck. What started as a passion has grown into one of

the largest seafood, meat, and specialty foods distributors in the

Southeast. Over the years, Inland has evolved to become a trusted name in the industry, driven by our commitment to freshness, quality, and

customer satisfaction.

Primary Contact: John Bowler

Director of Sustainability

Brands: INLAND SEAFOOD

**INLAND LOBSTER** 

#### **Inline Plastics**

Address: 42 Canal Street

Shelton, CT 06484-3223

Tel: 203-924-5933

Website: www.inlineplastics.com

Products / Services: Packaging
Primary Contact: Carrie Cline

Senior Brand Manager

Brands: Safe-T-Chef, Safe-T-Fresh and Essentials

#### Inmar Inc.

Address: One West Fourth St.

Suite 500

Winston Salem, NC 27101-3971

Tel: 336-770-3500
Website: www.inmar.com

Email: solutions@inmar.com



Products / Services: Advertising/Marketing and Design; Consulting Services; Financial

Services; Pharmaceuticals; Private Brands; Research; Supply Chain;

Technology Services; Unsaleables; Other

Company Through curiosity and the intelligent use of data and technology, we

Description: make businesses smarter to improve consumers' lives. As a trusted

partner to brands, retailers and healthcare organizations for over 40 years, we design, build and operate reliable, dynamic solutions to create greater efficiencies and enable connections that unlock the potential of sophisticated marketplaces. \$120B of commerce runs through our market-driven platforms each year, while insights created through Analytics, AI, and Machine Learning drive faster actions and more successful outcomes. For more information about Inmar, please follow

Inmar on Twitter, LinkedIn or Facebook, or call (866) 440-6917.

Primary Contact: Kathy Hayden

Senior Vice President and GM, Customer Success - Martech

#### **InMarket**

Address: 11111 Jefferson Blvd

Unit 5243

Culver City, CA 90231-1384

Tel: 908-232-3337

Website: www.inmarket.com

Products / Services: Technology Services

Primary Contact: Daniel Perez

SVP, Marketing

Brands: List Ease, Check Points, Out of Milk, Key Ring

# **Insight Sourcing Group**

Address: 5555 Triangle Pkwy

Suite 300

Peachtree Corners, GA

30092-2554



Tel: 770-481-3015

Website:

Products / Services: Consulting Services

Company Insight Sourcing Group is the leading boutique consulting firm in North

Description: America focused exclusively on Strategic Sourcing and

procurement-related services. The firm has developed a reputation for the collegiality and high caliber of our team, our tremendous focus on client results, our entrepreneurial and innovative approach to the space,

and for our ability to consistently deliver strong outcomes.

Founded in 2002, the firm works with senior executives and procurement leaders to accelerate Strategic Sourcing savings, increase Spend Visibility, provide category intelligence, and implement procurement best practices. Insight Sourcing Group has worked with hundreds of corporate clients of all sizes and over 50 Private Equity firms. In 2024, Insight

Sourcing became part of Accenture.

Primary Contact: Sarah Edwards

Vice President

Brands: Insight Sourcing

SpendHQ

#### Instacart

Address: 50 Beale Street

Suite 600

San Francisco, CA 94105-1871

Tel: 734-748-4043

Website: www.instacart.com

www.instacart.com

Products / Services: Merchandising Services; Natural/Organic; Packaging; Perishables;

Supply Chain; Technology Services; Transportation/Distribution Services

🥕 instacart

Primary Contact: Mr. Andrew Nodes

Vice President, Retail Strategy, Planning and Operations

### **InstaKey Security Systems**

Address: 7456 W. 5th Avenue

Lakewood, CO 80226-1615

Tel: 303-761-9999

Website: www.instakey.com

Email: cdoyle@instakey.com

Products / Services: Security Systems & Droducts

Company InstaKey is a key management program that eliminates locksmith call outs with user rekeyable cylinders, non-duplicating keys, and online

software that provides auditing and exception reporting.

Primary Contact: Ms. Cita Berthelsen Doyle

Vice President, Sales and Marketing

#### Invafresh

Address: 7025 Langer Drive

Suite 310

Mississauga, ON L5N 0E8

Canada



Tel: 905-363-3299

Website: https://invafresh.com/

Email: thinkfresh@invafresh.com

Products / Services: Bakery; Dairy; Deli; Floral; Fresh; Meat/Poultry; Merchandising Services;

Produce; Seafood; Technology Services; Unsaleables; Sustainability

Company With a combined 500+ years of Freshology™ experience, the heritage of Description: Invafresh has enabled fresh food retailers to create extraordinary store

operations performance and differentiated customer experiences. As the leader of Freshology, Invafresh is deployed in over 350 grocery retailers spanning a global reach of 35 countries with more than \$100 million of

Fresh revenue being transacted daily, to provide Al/ML demand forecasting, merchandising, replenishment, sustainability and

compliance, and waste prevention solutions.

Primary Contact: Heena Mistry

Marketing Manager

Brands: Solutions:

-Invafresh AI/ML Demand Forecasting

-Invafresh Merchandising-Invafresh Replenishment

-Invafresh Traceability and Compliance

# The J.M. Smucker Company

Address: One Strawberry Lane

Orrville, OH 44667-1241

Tel: 330-682-3000

Website: www.smuckers.com

Products / Services: Beverages; Food Products/Snacks; Natural/Organic

Primary Contact: Mr. Mark Smucker

President and Chief Executive Officer

Brands: Smucker's, Folgers, Dunkin Donuts, Crisco, Jif, Hungry Jack, Martha

White, PET, Adams, Laura Seudder's, Crosse & Blackwell, Dickinson's, Eagle Brand, Golden Temple, Kava, Knott's Berry Farm, Millstone, None

Such, Red River, White Lily.

# **J&K Ingredients**

Address: 160 E. 5th Street

Paterson, NJ 07524-1615



Tel: 973-340-8700

Website: https://www.jkingredients.com/

Products / Services: Ingredients

Company Description:

J&K Ingredients, Inc. is a leading manufacturer of bakery ingredients for the baking industry throughout the world. We have reached this benchmark, and will continue to uphold it, by:

- 1. Providing customers with service that meets or exceeds their needs and expectations, and with products that are measurably superior to those of our competitors.■
- 2. Creating the best added value and customer satisfaction available. We do this by employing the most highly trained, skilled and knowledgeable people and by always making them available as a resource to our customers.
- 3. Always delivering superior and innovative products, service and technical support (at competitive prices) through efficient operations. This allows us to achieve better returns for our customers.■
- 4. Upholding an environment where the top priority is achieving excellence through accountability and honesty. We help our employees to develop their skills and offer them opportunities for personal growth and professional achievement.■
- 5. Maintaining the highest standard of quality in each and every area that effects our customers.

Primary Contact: Mr. Charles Nicolais

Partner

#### **JOH**

Address: One Progress Road

Billerica, MA 01821-5731



Tel: 978-663-9000

Website: www.johare.com

Products / Services: Baby Care; Beverages; Brokers; Confectionery; Fixtures/Shelving/Floors;

Food Products/Snacks; Nonfoods; Health & Deauty Care; Household Products/Cleaning/Supplies; Merchandising Services; Natural/Organic; Perishables; Pet Health & Deauty Care; Nutrition; Point-of-Sale

Equipment

Company JOH is one of the strongest brokers in the country. With offices and bescription: strategic partnerships across the United States, we are extremely

focused on finding profitable solutions for both our clients and customers. At JOH we deeply believe in selling the right way, with passion and

integrity.

Our teams represent each client with tenacity and respect. We deliver on all fronts by offering the best in all services and extraordinary access to

decision makers.

JOH is family-owned, privately held and Driven To Sell Right.

Primary Contact: Mr. John Saidnawey

Chairman and CEO

### Johnsonville Sausage, LLC

Address: N6928 Johnsonville Way

Sheboygan Falls, WI 53083

Tel: 920-453-6900

Website: www.johnsonville.com

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Perishables

Company We here at Johnsonville have a moral responsibility to create and

Description: maintain an environment that requires each member to fully develop their

God-given talents. We achieve this by living the Johnsonville Way.

Primary Contact: Mr. Jim Huston

Vice President, Sales

Brands: Perri Sausage, Simply Italian

### JTM Foods, LLC

Address: 2126 E. 33rd Street

Erie, PA 16510-2554



Tel: 814-899-0886

Website: www.jjsbakery.net

Products / Services: Food Products/Snacks; Perishables; Unsaleables

Company JTM Foods, Inc. is a wholesale baker of snack pies, cakes and crisp rice Description: treats. JTM Foods, Inc. offers a variety of quality baked products for all

channels of retail.

Primary Contact: Mr. Lawrence Bilello

Chief Commercial Officer

# Kearney

Address: 227 W. Monroe Street

Chicago, IL 60606-5055



Tel: 322-504-4811

Website: www.kearney.com

Email: kristin.boswell@kearney.com

Products / Services: Consulting Services

Company As a global consulting partnership in more than 40 countries, our people Description: make us who we are. We're individuals who take as much joy from those

we work with as the work itself. Driven to be the difference between a big idea and making it happen, we help our clients break through. We work with more than three-quarters of the Fortune Global 500, as well as with the most influential governmental and non-profit organizations. Learn

more at Kearney.com.

Primary Contact: Mr. Michael Brown

Partner

# **KeepRite Refrigeration**

Address: 159 Roy Boulevard

Brantford, ON N3R 7K1

Canada

Tel: 519-751-0444

Website: www.keepriterefrigeration.com

www.k-rp.com info@k-rp.com

Primary Contact: Mr. David Teeter

President

Parent Company: National Refrigerants, Inc.

### **Kemin Food Technologies**

Address: P.O. Box 70

Des Moines, IA 50306-0070

Tel: 515-248-4000 Website: www.kemin.com

Products / Services: Food Safety

Primary Contact: Ms. Mackenzie Russo

Marketing Specialist

Brands: Shield, Fortium, En-Hance

### **Kemps LLC**

Address: 1270 Energy Lane

St. Paul, MN 55108-5225

Tel: 651-379-6500
Website: www.kemps.com

Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands

Primary Contact: Mr. Greg Kurr

President and CEO

Parent Company: DFA

Brands: Kemps, Hood, Greens, Hager

# **Kentucky Center for Agriculture and Rural Development** (KCARD)

Address: 411 Ring Road

Elizabethtown, KY 42701-6767



Tel: 270-763-8258 Website: www.kcard.info/

Products / Services: Agricultural; Food Safety; Meat/Poultry; Produce; Supply Chain

Company The Kentucky Center for Agriculture and Rural Development (KCARD) is Description: a 501 (c)-3 non-profit organization established to facilitate agricultural

and rural business development in Kentucky. KCARD is supported through grants from the USDA Rural Cooperative Development Grant

program and the Kentucky Agricultural Development Fund.

Primary Contact: Steven Lackey

**Executive Director** 

# **Keurig Dr Pepper**

Address: 53 South Avenue

Burlington, MA 01803-4903



KIES CONSULTING, LLC

Tel: 844-208-9991

Website: https://www.keurigdrpepper.com/

Email: sarah.colby@gmcr.com

Products / Services: Beverages; Food Safety; Packaging; Supply Chain

Company Keurig Dr Pepper (NYSE: KDP) is a leading coffee and beverage company in North America, with annual revenue in excess of \$11 billion.

Formed in 2018 with the merger of Keurig Green Mountain and Dr Pepper Snapple Group, we have leadership positions in soft drinks, specialty coffee and tea, water, juice and juice drinks and mixers, and we market the #1 single serve coffee brewing system in the U.S. We have an unrivaled distribution system that enables our portfolio of more than 125 owned, licensed and partner brands to be available nearly everywhere people shop and consume beverages. With a wide range of hot and cold beverages that meet virtually any consumer need, KDP key brands

include Keurig®, Dr Pepper®, Green Mountain Coffee Roasters®, Canada Dry®, Snapple®, Bai®, Mott's® and The Original Donut Shop®. We have more than 25,000 employees and more than 120 offices, manufacturing plants, warehouses and distribution centers across North

America.

Primary Contact: Mr. Thomas Burgess

Director, Business Communications

Brands: Tully Coffee, Newman's Own Organic Coffee, Timothy World Coffee,

Deidrich, Gloria Jeans, Green Mountain Coffee, Bigelow, Snapple, Brista

Prima Coffee, Grean Mountain Naurals and Swiss Miss

# Kies Consulting, LLC

Address: 1500 N. Astor Street

Suite Eight

Chicago, IL 60610-1640

Tel: 312-642-9730

Website: www.kiesconsulting.com

Products / Services: Consulting Services

Primary Contact: Mr. William S Kies

President



Address: 3 Times Square

Floor 12

New York, NY 10036-6564



klöckner pentaplast

Tel: 212-819-2480

Website: https://www.kindsnacks.com/

Products / Services: Food Products/Snacks; Natural/Organic

Company KIND makes wholesome, delicious, healthy snacks with ingredients you Description: will recognize like whole nuts, whole grains, and a variety of fruits and

spices.

Primary Contact: Mrs. Jackie Cassis-Mayer

Vice President of Sales, Northeast

### King Arthur Baking Co.

Address: 62 Fogg Farm Road

White River Junction, VT

05001-9485

Tel: 802-649-3881

Website: https://www.kingarthurbaking.com

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Products / Services: Food Products/Snacks
Primary Contact: Ms. Jacqueline Griffin

**Director of Wholesale Operations** 

Brands: King Arthur Flour.

### **Klockner Pentaplast Food & Consumer Products**

Address: 3585 Klöckner Road

Gordonsville, VA 22942-6148

Tel: 540-832-3600

Website: www.kpfilms.com

https://www.kpfilms.com/en/

kpfilms.com

Products / Services: Packaging

Company The Klöckner Pentaplast Group is a global leader in rigid and flexible packaging, printing and specialty solutions, serving the pharmaceutical packaging.

packaging, printing and specialty solutions, serving the pharmaceutical, medical device, food, beverage and card markets, among others. With a broad portfolio of packaging, films and services powered by innovation, Klöckner Pentaplast plays an integral role in the customer value chain by marketing and safeguarding product integrity, assuring safety, consumer health and protecting brand reputation. Founded in 1965 in Montabaur, Germany, Klöckner Pentaplast has operations in 18 countries and employs over 6,300 people committed to serving customers worldwide

from 61 total locations, including 32 production sites.

Primary Contact: Ms. Joan Fowler

Marketing Communications Manager

#### **KPI Solutions**

Address: 801 W. Markey Rd.

Belton, MO 64012-1709



Tel: 844-574-1010

Website: https://kpisolutions.com/

Email: patti.satterfield@kpisolutions.com

Products / Services: Consulting Services; Supply Chain; Technology Services;

Transportation/Distribution Services

Company Providing Data-Driven & Description: Providing Data-Driven & Providing Data-Driven & Description: KPI Solutions is an end-to-end warehousing and distribution solutions

provider. We partner with our clients to analyze, design, implement and support a full range of customized supply chain solutions that elevate distribution performance, provide competitive advantage, and enable

growth.

Primary Contact: Ms. Patti Satterfield

Senior Director, Marketing & Business Development

Brands: Opto(TM) Warehouse Execution Software

#### **KPS Global**

Address: 4201 N. Beach Street

Fort Worth, TX 76137-3212



Tel: 800-633-3426

Website: www.kpsglobal.com

Products / Services: Equipment; Refrigeration; Store Design

Company KPS Global® is the industry-leading manufacturer of insulated panel bescription: systems, a supplier of aftermarket parts and replacement equipment

systems, a supplier of aftermarket parts and replacement equipment and provider of seamless installation services. Through cutting-edge

innovation and an unyielding commitment to customer satisfaction, KPS Global delivers solutions for the supermarket, convenience store,

scientific and industrial markets.

Primary Contact: Ms. Ashleigh Martin

**Director of Marketing** 

### **Kruger Products USA**

Address: 105 NW 2nd Street

Suite 205

Bentonville, AR 72712-4852

Tel: 479-845-0440

Website: www.krugerproducts.ca

Products / Services: Household Products/Cleaning/Supplies; Private Brands

Primary Contact: Mr. Gordon Goss

Senior Vice President and GM, US and Mexico Consumer Business

Brands: White Cloud, Cashmere/Spongetowels.

#### **KSS Retail**

Address: 444 W. Third Street

Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: www.kssg.com

www.KSSRetail.com

Products / Services: Consulting Services; Merchandising Services; Technology Services;

Other

Primary Contact: Mr. Mark Hawtin

Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

#### **L&R Distributors**

Address: 88 35th Street

Building 4, 5th Floor, Suite D Brooklyn, NY 11232-2214

Tel: 718-272-2100

Website: https://lrdist.com/

Products / Services: Health & Beauty Care; Supply Chain; Transportation/Distribution

Services

Primary Contact: Renee Bunney

Executive Administrator to Jim Athey

### **LaCosta Facility Support Services**

Address: 440 Bonner Road

Wauconda, IL 60084-1102

LACSSIA
WHENDERERISE & REUABIUTH/MATTIER

Tel: 800-235-7232

Website: www.lacostaservices.com

Email: sales@cms4.com

Company LaCosta, a Chicago Minority Supplier, offers a full range of labor based Description: services including: janitorial, painting and coating, specialty services and

supplemental labor

#### Lavazza North America Inc.

Address: 1301 Wilson Drive

West Chester, PA 19380-5954



Tel: 215-262-1585

Website: www.lavazza.us

lavazza.com

Email: us.info@lavazza.com

Products / Services: Agricultural; Beverages; Food Products/Snacks; Natural/Organic

Company Before being served, coffee passes through forty pairs of hands in its journey from sowing to an espresso cup. Behind every one of these

journey from sowing to an espresso cup. Behind every one of these exchanges, there is a different culture, a face, a story to be told.

40 Hands is a journey to discover the people who have decided to

dedicate their lives to their passion for coffee. The coffee journey follows a path that unfolds through generations and latitudes, united by the same

values: "Respect, dedication and responsibility, especially towards nature," says Enrique Mancilla Oyos, a Peruvian farmer who has been

working with Lavazza for years.

His ancestors processed coffee at Nagazú, but at the time there were no

roads, so production was limited to the needs of the family.

Primary Contact: Andrea Chiaramello

Senior Vice President Nord America Retail Sales

Parent Company: Lavazza Group

Brands: Lavazza, Kicking Horse Coffee

#### Leadbetter Foods Inc.

Address: 255 Hughes Rd

Orillia, ON L3V 7T4

Canada

Tel: 705-325-9922

Website:

Products / Services: Meat/Poultry
Primary Contact: Ali Mohades

Financial Controller

### Leo Burnett USA, Inc.

Address: 35 W. Wacker Drive

17th Floor

Chicago, IL 60601-1760

Tel: 312-220-4291

Website: www.leoburnett.com
Products / Services: Consulting Services

Company Born in Chicago and with offices across the globe, Leo Burnett was built on a simple belief. That the most creative, most effective and most

on a simple belief. That the most creative, most effective and most powerful work has people at its core—their needs, wants, dreams and hopes. It's a belief that can be seen in action in everything we make.

Les Burner

Today, we call this belief HumanKind. And it's helped countless brands become more valuable to the people they serve, all around the world.

Primary Contact: Mr. Douglas J Buffo

Director, Senior Vice President Information Resource Center

Address: 6000 Sheila St.

Commerce, CA 90040-2405

Tel: 800-809-8393
Website: www.lkpkg.com

Products / Services: Packaging

Primary Contact: Mr. Matthew Banghart

VP, Food Packaging

Brands: Ready. Chef. Go! - #ReadyFresh - Red Rock - Fast Take - Wrap-EZE -

PreservaWrap

### **Locai Solutions**

Address: 2796 South Boston Court

Denver, CO 80231-7637

**Wocai** 

Tel: 720-842-7233

Website: www.locaisolutions.com

Email: info@locaisolutions.com

Products / Services: Technology Services; Other

Parent Company: AutoStore

Brands: Locai, Cooklt, PowerPick, Endles Aisles

# Maple Leaf Farms Inc.

Address: 101 E. Church Street

P.O. Box 167

Leesburg, IN 46538-7701



Tel: 800-348-2812

Website: www.mapleleaffarms.com

Products / Services: Fresh; Natural/Organic; Perishables

Company Description:

Four Generations and more than 60 years later, Maple Leaf Farms duck continues to create culinary experiences from the kitchen table to restaurants around the world. Our farm to fork focus and vertical integration ensures that you are getting the tastiest duck in the most sustainable and humane way possible.

We knew from the start that treating our ducks right is our top priority. That's why we put care into every step of farming, feeding, and processing. We keep our ducks as happy and healthy as possible at our farms. They eat a healthy balance of grains and veggies and are free to roam in cage free barns. We knew this was a priority from the start, so we developed the first and only duck well-being guidelines with veterinarians and poultry scientists from all over the country.

Our Trident Stewardship Program is the leading duck care program in the

world.

Primary Contact: Ms. Olivia Tucker Ruddell

**Director of Marketing** 

Brands: Whole Duck

Roast Half Duck Duck Breast Duck Legs Duck Appetizers

### Marketing By Design

Address: 500 Cummings Center

Suite 2500

Beverly, MA 01915-6232

**MBD** 

Tel: 978-969-0105

Website: https://www.mbdesign.com/

Products / Services: Advertising/Marketing and Design

Company WE NEVER SLEEP, WITH OFFICES IN EVERY TIME ZONE,

Description: WE DON'T HAVE TO

We're proudly independent, and that creates a spirit of togetherness. In the last 10 years we have grown five studios across the U.S. and two

more internationally in China and the U.K.

We're a group of originals. Fun-loving, but fiercely driven. Uniquely

Qualified to tell your story.

**OUR PARTNERS BRING IT ALL TOGETHER** 

Primary Contact: Ms. Maria Dubuc

President

# Marketing Management, Inc.

Address: 4717 Fletcher Avenue

Fort Worth, TX 76107-6826



Tel: 817-731-4176

Website: www.mmibrands.com

Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Consulting

Services; Food Safety; Merchandising Services; Packaging; Private

Brands

Company Description:

Marketing Management Inc. (MMI) is a sales and marketing company

focused on consumer packaged goods with brand owners and

manufacturers of brands.

Our suite of services is offered through a collection of companies dedicated to specific functions along the lifecycle of consumer packaged goods. Our focus is not only with new and emerging brands wanting to gain initial distribution into the marketplace, but also with brands that have successfully entered the consumer retail space, but need

assistance in managing their business.

We help clients plan for expansion across all of North America, including Canada and Mexico. We can start early in the lifecycle with initial brand development, sales planning and the communication of your product's unique selling propositions (USPs), which we validate through consumer research. Or we can enter the journey after critical distribution has been achieved and your business needs more attention to take advantage of market place opportunities.

market place opportunities.

Whether you are an emerging brand looking to compete or an existing mid-tier relevant brand wanting to expand... our organization can guide you along the journey of success. MMI is YOUR TRUSTED RESOURCE

for SUCCESS.

Primary Contact: Mr. Tim Hauser

Vice President

Brands: Too many to list

#### **Mars Food**

Address: 1131 W Blackhawk St

Chicago, IL 60642-2404



Tel: 479-236-6213

Website: www.mars.com

Email: chad.crumby@effem.com

Company Mars Food is dedicated to providing better food today and a better world

Description: tomorrow. We seek to make everyday meals healthier, easier, more

affordable and tastier, and to serve more communities responsibly. We employ more than 2,000 Associates and have 11 manufacturing sites. Our 12 leading food brands are available in more than 28 countries, and include a one billion-dollar brand, UNCLE BEN'S®, which is more than

70 years old.

Primary Contact: Mr. Chad Crumby

Senior Category Team Lead

Parent Company: Mars Wrigley Confectionery

# **Mars Wrigley Confectionery**

Address: 800 High Street

Hackettstown, NJ 07840-1552

MARS WRIGLEY confectionery

Tel: 908-852-1000

Website: www.wrigley.com

www.mars.com

Products / Services: Beverages; Confectionery; Food Products/Snacks; Natural/Organic; Pet

Health & amp; Nutrition

Company Wrigley is a recognized leader in confections with a wide range of

Description: product offerings, including gum, mints, and hard and chewy candies.

The Company has operations in more than 50 countries and distributes its world-famous brands in more than 180 countries. Wrigley employs

approximately 17,000 Associates globally and is part of Mars,

Incorporated. Five Wrigley brands — Wrigley's Spearmint®, Juicy Fruit®, Altoids®, Life Savers® and Doublemint® — have heritages stretching

back more than a century.

Primary Contact: Mr. Mike Gilroy

Vice President, Trade Development and Sponsorship

Brands: 3 Musketeers, Amicelli, Aquarian, Balisto, Bisc&, Bounty, Canigou,

> Castellari, Catsan, Celebrations, Cesar, Chappi, Combos, Cookies&, Crazy Hair, Dove, Ebly, Ethel-M, Exelpet, Fanfare, Flavia, Flyte, Galaxy,

Golden Cob, Good-O, Greenies, Kal Kan, Kan Tong

### Mars, Incorporated

Address: 6885 Elm Street

McLean, VA 22101-6031

Tel: 703-821-4900

Website:

Parent Company: Mars Wrigley Confectionery

### Marsh & McLennan, Inc.

6 PPG PI. Address:

Suite 300

www.mmc.com/

Pittsburgh, PA 15222-5406

Tel: 412-288-8949 Website:

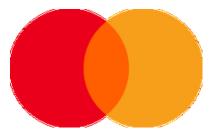
Parent Company: Oliver Wyman Group

#### Mastercard

Address: 4250 N. Fairfax Drive

**Suite 1100** 

Arlington, VA 22203-1665



Tel: 703-875-7700

Website: https://www.mastercardservices.c

om/en

Email: info@mastercardservices.com

Products / Services: Consulting Services; Financial Services; Technology Services

Mastercard Data & Data & Services encompasses Mastercard's offerings Company beyond the transaction. We offer a suite of services to empower CPGs, Description:

grocers and retailers to drive smarter decisions with better outcomes.

**Primary Contact:** Ms. Haley Jackson

**Director Lead Generation** 

Brands: Test & Learn (R) (formerly Applied Predictive Technologies)

> SessionM, a Mastercard Company Dynamic Yield, a Mastercard Company

#### **Mastronardi Produce Limited**

Address: 2100 Road 4 East

Kingsville, ON N9Y 2E5

Canada



Tel: 519-326-1491

Website: www.sunsetgrown.com

Email: events@sunsetgrown.com

Products / Services: Fresh; Produce

Primary Contact: Mr. Paul Mastronardi

President and CEO

### McCall Farms, Inc.

Address: 6615 S. Irby Street

Effingham, SC 29541-3577

Tel: 843-662-2223

Website: www.mccallfarms.com

Products / Services: Nonfoods

Primary Contact: Mr. Woodrow Swink

Co-President

Brands: Margaret Holmes, Glory Foods, Bruce's Yams, Peanut Patch, Allens,

Popeye, Veg-all, Princella

# McCormick & Company, Inc.

Address: 24 Schilling Road

Suite One

Hunt Valley, MD 21031



Tel: 410-527-6000

Website: www.mccormick.com

Products / Services: Food Products/Snacks

MaKimaev&aCbangbany

🏴 mercātus°

Company McCormick is the global leader in the manufacturing, marketing and distribution of spices, seasonings and flavors to the entire food industry.

Primary Contact: Ms. Colleen Johnson

Vice President Trade Marketing & Sales Operations

Brands: Bag 'n Season, Gourmet Collection, Grill Mates, Old Bay, Zatarain's, Thai

Kitchen, Simply Asia, Lawry's, Mojave, Billy Bee

### McKinsey & Company

Address: 300 E. Randolph Street

Suite 3100

Chicago, IL 60601-5075

Tel: 312-551-3500

Website: www.mckinsey.com
Products / Services: Consulting Services

Company We are a global management consulting firm that serves a broad mix of Description: private, public and social sector institutions. We help our clients make

private, public and social sector institutions. We help our clients make significant and lasting improvements to their performance and realize their most important goals. With nearly a century of experience, we've

built a firm uniquely equipped to this task.

Primary Contact: Mr Eric Marohn

Retail Expert

#### Mercatus

Address: 200 Wellington Street W

Suite 310

Toronto, ON M5V3C7

Canada

Tel: 416-603-3406

Website: www.mercatus.com

Email: solutions@mercatus.com

Products / Services: Consulting Services; Technology Services

Company Mercatus helps leading grocers get back in charge of their eCommerce

Description: experience, empowering them to deliver exceptional retailer-branded,

end-to-end online shopping, from store to door. Our expansive network of more than 60 integration partners allows grocers to work with their partners of choice, on their terms. Together, we enable clients to create authentic digital shopping experiences with solutions to drive shopper engagement, grow share of wallet and achieve profitability, while quickly

adapting to changes in consumer behavior.

Primary Contact: Ms. Emi Takeda

Director, Marketing and Brand

Brands: Integrated Commerce

### **Merchant Cost Consulting**

Address: 754 E Broadway

Unit C

Boston, MA 02127-5738

Tel: 833-622-7283

Website: https://merchantcostconsulting.co

m/

Products / Services: Consulting Services; Financial Services; Payments

Company Merchant Cost Consulting was founded with the purpose of helping businesses navigate the credit card processing industry. Merchant

service fees can be difficult to understand and one of the biggest

expenses for business owners to incur. Merchant service providers tend to have numerous hidden fees and surcharges, along with large monthly fees that are meant to be purposely deceitful. MCC was established to become a part of our client's team to handle their merchant service fees

to ensure they are always paying a fair and honest price.

Primary Contact: Patrick MacLellan

**Director of Business Development** 

Brands: Merchant Cost Consulting

### **Microsoft Corporation**

Address: One Microsoft Way

Redmond, WA 98052-8300

Tel: 425-882-8080

Website: www.microsoft.com/business

www.microsoft.com

Email: tomli@microsoft.com

Products / Services: Technology Services

Primary Contact: Anka Jedry

Retail and Consumer Goods Industry Marketing

## Mizuho Bank, Ltd.

Address: 1251 Avenue of Americas

New York, NY 10020

Tel: 212-282-4605

Website: https://www.mizuhobank.com/ind

ex.html

Email: john.yang@mizuhocbus.com

Products / Services: Research

Primary Contact: Ms. Masayo Sonoda

**Industry Research Analyst** 

MOLSON Cools

### **Molson Coors Beverage Company**

Address: 250 S. Wacker Drive

Suite 800

Chicago, IL 60606-5888

Tel: 312-496-2000

Website: https://www.molsoncoors.com/

Products / Services: Beverages

Company The Molson Coors Beverage Company is a multinational brewing

Description: company, formed in 2005 by the merger of Molson of Canada, and Coors

of the United States. It is the world's seventh largest brewer by volume

While the company is incorporated in the United States, it is traded on stock exchanges in both the United States and Canada, and control is equally shared between the Molson and Coors families. The company is

headquartered at 1801 California Street, a 1,372,179-square-foot (127,479.6 m2), 53-story building formerly known as the Transamerica Tower in Denver. It occupies 67,000-square-foot (6,200 m2) of space located on the 45th, 46th and part of the 47th floors of the structure.[7][8]

Molson Coors expanded significantly after the merger of Anheuser-Busch InBev and SABMiller in October 2016. This was achieved because during the plans for the merger, SABMiller had agreed to divest itself of the Miller brands by selling its stake in MillerCoors to Molson Coors.[9]

Primary Contact: Mr. Christopher Risk

Director, Customer Solutions, Large Format

Brands: Coors Light, Miller Lite, Keystone Light, Miller High Life, Miller 64, Blue

Moon, Killian's Irish Red, Leinenkugel's, Peroni Nastro Azzurro, Pilsner Urquell, Grolsch, Henry Weinhard's, Coors Banquet, Miller Genuine

Draft, Foster's, Miller Chill, Molson, S

### Motorola Solutions, Inc.

Address: One Motorola Plaza

Holtsville, NY 11742-1300

Tel: 631-738-2400

Website: www.motorolasolutions.com

Products / Services: Consulting Services; Equipment; Point-of-Sale Equipment; Supply Chain;

Technology Services; Other

Primary Contact: Janique Liceaga

Marketing Lead

Parent Company: Zebra Technologies

Brands: Motorola, Motorola Solutions, Symbol Technologies, Psion.

# Mountaire Farms, Inc.

MOVISTA

Address: Route 24 East

Millsboro, DE 19966

Tel: 302-436-8241

Website: www.mountaire.com

Email: bkrushinskie@mountaire.com
Products / Services: Natural/Organic; Perishables

Primary Contact: Mr. Bruce Mooney

Vice President, Retail Sales

Brands: Mountaire, Private Label

### Movista, Inc.

Address: 406 SE 5th St.

Suite 12

Bentonville, AR 72712-6138

Tel: 888-686-6245

Website: www.movista.com

https://www.linkedin.com/compan

y/movista/

Email: shelby@movista.com
Products / Services: Technology Services

Company Movista is a leading enterprise grade SaaS provider for Retail Execution

Description: and Monitoring. Our solution empowers store and field teams to

efficiently orchestrate in-store work, reliably improve on-shelf availability,

and much more.

Primary Contact: Bharat Vijayaraghavan

VP, Marketing

Brands: Movista, Natural Insight

## MPS Enterprises, LLC

Address: 100 Challenger Road

Suite 301

Ridgefield Park, NJ 07660-2121

Tel: 201-866-1300

Website: www.mpsentllc.com

Products / Services: Bakery; Beverages; Dairy; Deli; Fresh; Frozen; Meat/Poultry; Seafood

Primary Contact: Mr. Gordon Bennett

Chief Executive Officer

# **MSA Safety**

Address: 1000 Cranberry Woods Drive

Cranberry Township, PA

16066-5207



Tel: 724-334-5000

Website: https://us.msasafety.com

www.mybacharach.com

Products / Services: Construction; Energy Management; Equipment; Food Safety;

Refrigeration; Store Design; Technology Services; Other

Company Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect

people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the

world in a broad range of markets, including the oil, gas and

petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets,

and fall protection devices.

Primary Contact: Mr Henry Fonzi III

Global HVAC-R Gas Detection Product Group Manager

Brands: Bacharach

MSA

FieldServer Parasense Neutronics

# **Murphy Brown, LLC**

Address: 200 Commerce Street

Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: www.smithfieldfoods.com

Parent Company: Smithfield Foods Inc.

# Musco Family Olive Co.

Address: 17950 Via Nicolo

Tracy, CA 95377-9767

Tel: 209-836-4600

Website: www.olives.com

Email: sales@olives.com

Products / Services: Food Products/Snacks

Primary Contact: Mr. Felix Musco

Chief Executive Officer

Brands: Pearls and Early California

# **Muscolino Inventory**

Address: 4150 Grange Hall Road

Holly, MI 48442-1112

Tel: 888-303-8482

Website:

Parent Company: PICS Inventory

# **Nalco Company**

Address: 1601 W. Diehl Road

Naperville, IL 60563-1198

Tel: 630-305-1000

Website: www.nalco.com

Parent Company: Ecolab, Inc.

# **National Mango Board**

Address: 3391 Maguire Blvd

#129

Orlando, FL 32803-3720



Tel: 407-629-7318

Website: https://www.mango.org/

Products / Services: Other

Brands: Mango Category

### **National Pork Board**

Address: 1776 NW 114th Street

Clive, IA 50325-7073

Tel: 515-223-2600

Website: www.porkbeinspired.com

pork.org

Products / Services: Association; Natural/Organic; Perishables; Supply Chain

Primary Contact: Kiersten Hafer

Vice President, Strategy & Domestic Market Development

Brands: Real Pork, US Pork, Pork Checkoff, We Care

### National Refrigerants, Inc.

Address: 11401 Roosevelt Boulevard

Philadelphia, PA 19154-2102

Tel: 215-698-6620

Website: www.refrigerants.com

Products / Services: Energy Management; Maintenance; Refrigeration

Primary Contact: Mr. John Reilly III

**Executive Vice President** 

Brands: National Refrigerants.

# **Natural Insight**

Address:

Tel:

Website: https://www.naturalinsight.com/

Parent Company: Movista, Inc.

# Nature's Way

Address: 825 Challenger Drive

Green Bay, WI 54311-8328



Tel: 920-469-1313

Website:

Products / Services: Health & Deauty Care; Natural/Organic; Supplements

Primary Contact: Ms. Laura Chamberlain

Chief Commercial Officer

# **Navajo Manufacturing Company Incorporated**

Address: 5330 Fox Street

Denver, CO 80216-1630

Tel: 303-996-7637

Website:

Products / Services: Nonfoods; Health & Deauty Care; Household

Products/Cleaning/Supplies

Primary Contact: Ms. Deborah Levy-Abreu

CEO

## New Zealand Trade + Enterprise

Address: 295 Madison Ave, Flr 41

New York, NY 10017-6339

Tel: 646-378-4804

Website: www.nzte.govt.nz

newzealand.com/business

Products / Services: Agricultural; Association; Bakery; Beverages; Confectionery; Dairy; Deli;

Floral; Food Products/Snacks; Fresh; Frozen; Health & Deauty Care; Household Products/Cleaning/Supplies; Ingredients; Meat/Poultry; Natural/Organic; Pet Health & Deauty Nutrition; Private Brands; Produce;

Seafood; Spices; Supplements

Primary Contact: Brona Cosgrave

F+B Business Growth Advisor

Brands: New Zealand Trade and Enterprise (NZTE) is the government sponsored

agency charged with helping New Zealand Food + Beverage companies grow internationally. We can connect retailers and foodservice operators

to a vast array of natural, sustainably produced

#### **Newell Brands**

Address: 6655 Peachtree Dunwoody Road

Atlanta, GA 30328-1606

newell

Tel: 770-407-3800

Website: www.newellrubbermaid.com

Products / Services: Baby Care; Nonfoods; Household Products/Cleaning/Supplies;

Packaging

Company Newell Rubbermaid is a \$6.4 billion global manufacturer and marketer of

Description: consumer and commercial products with a powerful brand family

including Sharpie®, Paper Mate®, EXPO®, DYMO®, Waterman®, IRWIN®, LENOX®, BernzOmatic®, Rubbermaid®, Graco®, Calphalon® and Goody®. Our products are backed by an obsession with customer service excellence and innovative new product development. We are headquartered in Atlanta, Ga., and have approximately 30,000

ieauquartereu in Atlanta, Ga., and have appro

employees worldwide.

Primary Contact: Wayne Rodriguez

Sr. Manager/Consultant

Brands: Rubbermaid®, Paper Mate®, Sharpie®, Dymo®, EXPO®, Parker®,

Elmer's®, Coleman®, Marmot®, Oster®, Sunbeam®, FoodSaver®, Mr. Coffee®, Graco®, Baby Jogger®, NUK®, Calphalon®, Contigo®, First

Alert®, Mapa®, Spontex® and Yankee Candle®

### **Newly Weds Foods Inc.**

Address: 2501 N. Keeler Avenue

Chicago, IL 60639-2131

Tel: 773-489-7000

Website: www.newlywedsfoods.com

Products / Services: Food Products/Snacks; Food Safety; Natural/Organic; Private Brands;

Other

Company At Newly Weds Foods we know you have a choice when selecting a food Description: ingredient supplier. That is why we've incorporated some very important

resources into our business specifically to better serve you, the customer. Consider the following in choosing a food ingredient

manufacturer that can best service your needs.

With so many manufacturing facilities (16 in North America) under the Newly Weds Foods umbrella, we are always in close proximity to our customers. This business approach provides us and you with advantages

in everything from communication to product development to transportation. Our industry leading commitment to a three day turn around on repeat orders is made possible by this number of locations, as well as our investment in capacity to stay ahead of customer volume

demands.

Newly Weds Foods expands coverage as our customer base and their needs grow. We are currently supporting their business in over 80 countries and will continue to deliver the level of support they expect

wherever their business takes them.

Primary Contact: Mr. Tom Downs

Senior Director, Global Marketing

#### **Nielsen Catalina Solutions**

Address: 500 Fifth Avenue

56th Floor

New York, NY 10110-5699

Tel:

Website: www.ncsolutions.com

Parent Company: NielsenIQ

#### **NielsenIQ**

Address: 200 W. Jackson Blvd.

Chicago, IL 60606-6910



Tel: 856-321-2511

Website: https://nielsenig.com

https://nielseniq.com/global/en/

Email: meg.major@nielseniq.com

Products / Services: Consulting Services; Research; Technology Services

Company NielsenIQ (NIQ) is the world's leading consumer intelligence company, delivering the most complete understanding of consumer buying behavior

and revealing new pathways to growth. In 2023, NIQ combined with GfK, bringing together the two industry leaders with unparalleled global reach.

With a holistic retail read and the most comprehensive consumer insights—delivered with advanced analytics through state-of-the-art

platforms—NIQ delivers The Full View.

NIQ is an Advent International portfolio company with operations in 100+

markets, covering more than 90% of the world's population.

Primary Contact: Ms. Meg Major

**Director of Industry Relations** 

Brands: NielsenIQ

GfK Byzzer BASES

#### Niman Ranch

Address: 1765 W 121st Ave

Suite 400

Westminster, CO 80234-2332

Tel: 303-828-6975

Website: www.nimanranch.com
Email: info@nimanranch.com

Parent Company: Perdue

#### NIPPONSHOKKEN U.S.A

Address: 2970 Ramco St...

West Sacramento, CA

95691-5841

Tel: 916-317-1621

Website:

Products / Services: Other

**Primary Contact:** Yasuyuki Oyama

General Manager

# **Northeast Food Marketing**

Address: 30 Myano Lane

Suite 30

Stamford, CT 06902-4532

Tel: 203-989-4953

Website: https://www.northeastfoodmarketi

ng.com/

Products / Services: Brokers

Company Northeast Food Marketing is a full service food broker. Founded in 1990, Description:

Northeast Food Marketing has become the Undisputed Perishable

Leader throughout the Northeast. 100% of the product lines we represent are sold and marketed in the "Big 6" perishable departments: Meat,

Numerator 📉

Frozen Meat, Deli, Dairy, Frozen Grocery, Seafood.

Ms Margie Sperandeo **Primary Contact:** 

Financial Manager

#### Numerator

Address: 24 E Washington St.

Suite 1200

Chicago, IL 60602-1757

Tel: 312-585-3927

Website: https://www.numerator.com/

Email: hello@numerator.com

Products / Services: Consulting Services; Research; Supply Chain; Technology Services

Company Numerator is a data and tech company bringing speed and scale to market research. Numerator blends first-party data from over 1 million Description:

US households with advanced technology to provide unparalleled 360-degree consumer understanding for the market research industry that has been slow to change. Headquartered in Chicago, IL, Numerator has more than 2,500 employees worldwide. The majority of Fortune 100

companies are Numerator clients.

**Primary Contact:** Ms. Emily Hill

Chief Marketing Officer

## Ocean Strategies, Inc.

Address: 1122 E. Pike Street, #761

Seattle, WA 98122-3916

Tel: 253-219-2532 Website: www.oceanstrat.com

https://www.linkedin.com/compan

y/ocean-strategies-inc

Products / Services: Consulting Services; Fresh; Frozen; Natural/Organic; Perishables;

Research; Seafood; Supply Chain

Company Ocean Strategies is a versatile public affairs firm specializing in fisheries,

Description: seafood and maritime industries. We offer a variety of services to

address today's complex ocean issues, working closely with maritime industries, non-profit partners, and every sector of the seafood supply chain — from harvesters and engine manufacturers to processors and

grocers.

Primary Contact: Mr. Brett Veerhusen

Principal

#### Officine Mario Dorin

Address: Via Aretina 388 -50061

Compiobbi, Fiesole - Firenze,

Toscana Italy

Tel: +39-055-623211 Website: www.dorin.com

Products / Services: Energy Management; Equipment; Refrigeration

Parent Company: Dorin USA LLC

## **OK Foods, Inc.**

Address: 4601 N. Sixth Street

Fort Smith, AR 72904-2208

Tel: 479-783-4186

Website: www.okfoods.com

Products / Services: Perishables

Primary Contact: Mr. Brian Caravella

Director, Retail Sales

Brands: Tenderbird, Spring River Farms, Ba Gawkers

## **Oliver Wyman Group**

Address: 1166 Avenue of the Americas

New York, NY 10036-2708

Tel: 212-345-8000

Website: www.oliverwyman.com

Products / Services: Consulting Services

Primary Contact: Mr. Mike Matheis

Senior Partner

# **Onja Uone LLC**

Address: 614 W 1360 N

Tooele, UT 84074-2456



Tel: 801-696-6850

Website: www.Elgonnuts.com

Email: jgsitati@onjauone.co.ke

Company Unlike large manufacturers, we are a collection of local, family-owned orchards in the small village of Lukhuna. By combining our decades of

experience, resources and love for the land, we are lifting the lives of our people while cultivating the most delicious macadamia nut that this world

has to offer.

Primary Contact: Mr Joseph W Sitati

Director

## **OpSense, Inc**

Address: 10200 Forest Green Blvd

Suite 112

Louisville, KY 40223-5167

Tel: 844-757-7578 Website: opsense.com

Email: info@opsense.com

Products / Services: Food Safety; Maintenance; Refrigeration; Store Design; Supply Chain;

Technology Services; Other

Company OpSense provides simple, effective, and affordable refrigeration Description: monitoring. The OpSense platform delivers significant savings in

monitoring. The OpSense platform delivers significant savings in perishable inventory, labor cost, compliance, energy, and equipment maintenance. Operators can maximize productivity across operations, facilities, equipment, and workforce management and achieve ROI within

months. Our customers save thousands per store annually.

Primary Contact: Robert Luftglass

Chief Revenue Officer

Parent Company: Mission Data, LLC

Brands: OpSense Platform; OpSense Task Checklist

### **OSMG Cincinnati, LLC.**

Address: 9922 Windish Road

West Chester, OH 45069

Tel: 513-463-0430 ext.1202

Website: https://www.onshelfmarketing.co

m

Email: ChristianBunse@onshelfmarketing.com

Primary Contact: Christian Bunse

**Executive Vice President** 

Parent Company: SellEthics Marketing Group, Inc.

### **Pairwise Plants LLC**

Address: 807 East Main Street, Suite 4-100

Durham, NC 27701-4080

Tel: 919-321-0820

Website: www.pairwise.com

https://twitter.com/pairwisepl https://www.linkedin.com/compan

y/pairwise-plants/

Products / Services: Agricultural; Biotechnology; Perishables

Primary Contact: Heather Barefoot

Associate Director, Marketing and Communications

Brands: Conscious Foods

Pairwise

# **Panasonic Corporation**

Address: 1-15 Matsuo Cho

Kadoma, Osaka

Japan

Tel:

Website: www.panasonic.com/
Parent Company: Hussmann Corporation

# Parasense, Inc.

Address: 10 Ferry Street, Unit 438

Concord, NH 03301-5052

Tel: 603-230-9511

Website: www.parasense.com
Email: parasense@aol.com
Primary Contact: Ms. Michelle D Collier

**Chief Operating Officer** 

Parent Company: MSA Safety

### Parker Hannifin Corp.

Address: 6035 Parkland Boulevard

Cleveland, OH 44124-4186

Tel: 770-432-1593

Website: www.parker.com

Parent Company: Sporlan Division of Parker Hannifin

### Paul Piazza & Son, Inc.

Address: 1552 St. Louis Street

New Orleans, LA 70112-3254

Tel: 800-969-6011

Website: www.paulpiazza.com

Products / Services: Consulting Services; Perishables; Private Brands; Supply Chain

Company Paul Piazza and Son, Inc. is headquartered in New Orleans, Louisiana.

Description: Premium Gulf of Mexico Domestic Shrimp from Louisiana and Texas is

our only business. We are one of the largest processors in the Domestic industry and have the capacity to offer over 25 million pounds of Gulf

Domestic Shrimp from our two state-of-the-art USDC and SQF

processing plants located on the Gulf Coast. Our customer base includes national food service distributors, retail chains and foodservice chains in the United States and Canada. Our success is due to our consistent high quality products, our ability to supply our customers on a year-round

basis and our innovative market support strategy.

Primary Contact: Mr. Andy Neely

Vice President, Sales and Marketing

## **Pensa Systems**

Address: 4704 East Cesar Chavez Street

Building B, Suite 6 Austin, TX 78702-5159



Tel: 773-844-5654

Website: https://www.pensasystems.com/

Email: info@pensasystems.com

Products / Services: Merchandising Services; Supply Chain; Technology Services

Company Pensa is a leading innovator in changing the way CPG retailers and brands manage retail shelf inventory. Pensa uses motion-based

computer vision and artificial intelligence to enable CPG retailers and brands to reduce stock-outs and boost revenue by digitally reconstructing the shelf to deliver highly accurate real-time visibility of the store shelf at

a fraction of the cost of other solutions. Pensa requires no fixed infrastructure, reference images or planograms, is quick to deploy and scale, and can accurately capture an entire store aisle in seconds.

Primary Contact: Mr. Tim Whiting

Vice President, Marketing

#### **Perdue**

Address: 31149 Old Ocean City Road

Salisbury, MD 21804-1806



Tel: 410-251-8739
Website: www.perdue.com

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Fresh; Meat/Poultry;

Natural/Organic; Packaging; Perishables; Unsaleables

Primary Contact: Mr. Todd W Tillemans

Chief Commercial Officer

#### **Perdue Foods**

Address: 31149 Old Ocean City Road

Salisbury, MD 21804-1806

Tel: 410-341-2472

Website: www.perdue.com

Products / Services: Fresh; Meat/Poultry

Primary Contact: Mr. Charles Schaffernoth

Vice President, Supermarket and Deli Sales

Parent Company: Perdue

## **Perdue Premium Meat Company**

Address: 4241 US Highway 75 Avenue

Sioux Center, IA 51250-7525

Tel:

Website:

Parent Company: Perdue

### Phillips Foods, Inc.

3761 Commerce Drive Address:

Suite 413

Baltimore, MD 21227-1644

Tel: 443-263-1200

Website: www.phillipsfoods.com Products / Services: Food Products/Snacks

Company

Phillips Foods, Inc. produces blue swimming crab meat and seafood Description: products. As a leading manufacturer of blue swimming crab, Phillips

spearheaded the popularity of crab meat across the nation through their ability to perfect the pasteurization process which took crab meat from being a perishable regional specialty to having a refrigerated shelf life of 12 months. With processing facilities all over the world, Phillips ensures a dependable year-round supply of crab meat. Known for award winning crab cakes, Phillips also produces fish and shrimp products as well as an extensive line of frozen seafood soups. With 45 years experience in the restaurant and food service industries, Phillips has proven its dedication

to culinary excellence for its customers and consumers.

**Primary Contact:** Mr. John Knorr

Senior Vice President

Brands: **Phillips** 

> Asian Rhythms Coastal Cuisine

# **Phoenix Energy Technologies**

Address: 111 Pacifica

Suite 160

Irvine, CA 92618-7424

Tel: 877-340-8855

Website: www.phoenixet.com Email: info@phoenixet.com Products / Services: **Energy Management** 

Primary Contact: Miss Amber Landeen

Associate

## Phononic, Inc.

PHON®NIC

Address: 801 Capitola Drive

Suite 7

Durham, NC 27713-4384

Tel: 919-908-6300

Website: https://phononic.com/

www.linkedin.com/company/phon

onic

https://twitter.com/phononic\_inc

Products / Services: Construction; Food Products/Snacks; Frozen; Nonfoods; Health & Construction; Frozen; Frozen; Nonfoods; Health & Construction; Frozen; F

Beauty Care; Household Products/Cleaning/Supplies; Supply Chain;

**Technology Services** 

Company Phononic is reimagining cooling and heating in ways never thought

Description: possible. Its breakthrough technology is transforming industries and

creating new markets with innovative solid-state solutions that disrupt antiquated business models and incumbent technologies. Phononic is the critical element of innovation needed to radically change what it means to be efficient, effective and sustainable. The company has been named to the 2016, 2017 and 2019 CNBC Disruptor 50 lists, received the US EPA's 2017 Emerging Tech Award, R&D 100 Award and more.

Primary Contact: Christopher Beadon

Marketing and Communications Director

**PICO** 

Address: 4150 Grange Hall Road

Holly, MI 48442-1112

Tel: 888-303-8482

Website:

Parent Company: PICS Inventory

**PICS Inventory** 

Address: 4150 Grange Hall Road

Holly, MI 48442-1112

Tel: 888-303-8482

Website: www.picsinv.com

Products / Services: Other

Company At PICS, we pride ourselves on providing unparalleled service when it comes to counting your inventory. Over the last 33 years, our associated

comes to counting your inventory. Over the last 33 years, our associates have refined our products and systems through the gathering, validation, and reporting of nearly 10 million inventories. That experience led to the constant evolution and unrelenting development of industry leading

standards for the collection of your inventory data.

PICS is an 'Inventory Company Run By Inventory People'. Our rapidly growing team of experienced inventory service professionals is constructed with a "best of the best" mentality. This approach ensures that your inventory needs are handled by a team of All Stars, so that your focus remains on what you do best... taking care of your customers.

Primary Contact: Mr. John Phyle

Vice President, Sales

Brands: Titan I0 Key Calculators, Blue Tooth Laser Scanners, RFQuery

## **Pilgrim Capital Partners, LLC**

Address: 163 Oldfield Road

Fairfield, CT 06824-6687

Tel: 203-292-6616

Website: www.pilgrimcap.com

Primary Contact: Mr. Christopher D Wright

Partner

Parent Company: Heat Seal, LLC

# Pine Manor/Miller Poultry

Address: 9622 W CR 350N

P.O. Box 239

Orland, IN 46776-0239

Tel: 260-829-6650 ext.573

Website: www.millerpoultry.com

Email: sallyd@millerpoultry.com

Products / Services: Agricultural; Meat/Poultry

Primary Contact: Mr. Galen D Miller

Owner and President

### **Pioneer-Horizon**

Address: 9815J Sam Furr Road

#308

Huntersville, NC 28078-8219

Tel: 704-560-6443

Website:

Products / Services: **Brokers** 

**Primary Contact:** Mr. Rodney Rodman

**Account Manager** 

### Planalytics, Inc.

Address: 920 Cassatt Road

Suite 300

Berwyn, PA 19312-1178

Tel: 610-640-9485

Website: www.planalytics.com

www.twitter.com/planalytics

www.linkedin.com/company/plana

Products / Services: Technology Services; Other

**Primary Contact:** Mr. David Frieberg

Vice President of Marketing

#### **Plant Based Foods Association**

Address: 4 Emarcadero Center

San Francisco, CA 94111



Tel: 415-236-5048

Website: www.plantbasedfoods.org

https://www.plantbasedfoods.org/

Email: Michele@plantbasedfoods.org

Products / Services: Agricultural; Association; Food Products/Snacks; Food Safety; Fresh;

Frozen; Natural/Organic; Perishables

Company Inspired by the need for a collective voice of the plant-based foods Description:

industry and representation in government, The Plant Based Foods

Association was created in 2016 by our founding board members, Jaime Athos, Martin Kruger, Nicole Sopko, Miyoko Schinner, and Michael Lynch, and founding executive director, Michele Simon. The Plant Based Foods Association officially launched at Natural Products Expo West with

23 member companies in March of 2016.

The board, founding executive director, and these 23 brands were the pioneers of PBFA. Each company believed in the path of exponential growth and vision of the plant-based foods industry, and this created the foundation for PBFA's post-launch accomplishments and current

successes.

Primary Contact: Mrs. Julie Emmett

Vice President of Marketplace Development

#### **Potatoes USA**

Address: 3675 Wynkoop Street

Denver, CO 80216-3647



Tel: 303-369-7783

Website: PotatoGoodness.com

Products / Services: Agricultural; Natural/Organic; Perishables; Supply Chain

Company Potatoes USA is the commodity board for the over 2,000 U.S. potato

Description: growers and importers.

Primary Contact: Ms Kayla Vogel

Global Marketing Manager - Retail

### **Precima**

Address: 351 King Street East

Suite 200

Toronto, ON M5A 0L6

Canada

Tel: 301-652-0694

Website: www.precima.com
Email: info@precima.com
Products / Services: Consulting Services

Primary Contact: Mr. Brian Ross

President

Parent Company: NielsenIQ

## PRGX Global, Inc.

Address: 600 Galleria Parkway

Suite 100

Atlanta, GA 30339-5991

Tel: 770-779-3900

Website: www.prgx.com

Products / Services: Consulting Services; Financial Services

Primary Contact: Mr. Jonathan Boston

CFO

#### Pristine ai

Address: 400 West Cummings Park

Suite 6475

Woburn, MA 01801-7239

Tel: 781-608-1163

Website: www.pristineai.com

www.pristineai.com

Email: prasanna.mainkar@pristineai.com

Products / Services: Merchandising Services; Research; Supply Chain; Technology Services;

Other

Company Pristine offers an action plan using its integrated solution platform for Description: making recommendations across all merchandising areas – Everyday

Pricing, Mass Promotions, Markdown or Clearance, Personalized offers,

Assortment, Supplier Collaboration and provides Total Business Forecasts for Sales, Gross/Net Margins and Units. Pristine is the only company that takes an integrated, holistic approach to all pricing investments as siloed actions do not provide a complete picture or the

returns on investments.

Our integrated solution is designed to not only maximize pricing and promotion decisions, but to more broadly help retailers set a more powerful, differentiated value equation to attract more customers and to grow engagement of current customers. In short, Pristine is in the

business of bringing customers to you.

Pristine has launched Al Accelerator, called Kai, that is truly

revolutionary. It answers business questions, send alerts, offers options and action plan to empower decision makers. Retailers will agree that business analysts, managers spend hours and days to create business review plan for a category, division or get answers to business questions that require immediate answers, options etc... Pristine's Kai is an answer for all merchandising, category management to finance and store ops.

Primary Contact: Mr. Prasanna Mainkar

Vice President, Sales

Brands: Presto solution for Pricing, Promotion, Assortment, Placement, and

Personalized Offers.

Al Accelerator - Kai for Merchandising, Category Management, Store

Ops and Finance

#### **Pristine Retail**

Address: 101 Cambridge Street

Suite 370

Burlington, MA 01803-3768

Tel: 781-365-0473

Website:

Parent Company: Pristine ai

### **Pristine Retail Solutions Private Limited**

Address: 1012 Corporate Avenue

Mumbai India

Tel: 91-22-26861039

Website:

Email: nilesh.waradkar@pristineretailindia.com

Primary Contact: Mr. Nilesh Waradkar

Lead Business Modeler

Parent Company: Pristine ai

### The Procter & Gamble Distributing Company LLC

Address: One Procter & Gamble Plaza

Cincinnati, OH 45202-3315



Tel: 513-983-1100
Website: www.pg.com

Products / Services: Baby Care; Beverages; Food Products/Snacks; Nonfoods; Health & Description of the Products of the Product of the Products of the Products of the Products of the Product of the Products of the Product of

Beauty Care; Household Products/Cleaning/Supplies; Pet Health & Description (Cleaning Supplies); Pet Health & Desc

Nutrition; Pharmaceuticals; Other

Company Two billion times a day, P&G brands touch the lives of people around the world. Some of the nearly 300 P&G brands consumers

know and use with confidence in over 160 countries around the world include: Pampers®, Tide®, Ariel®, Always®, Whisper®, Pantene®, Bounty®, Pringles®, Folgers®, Charmin®, Downy®, Lenor®, lams®, Crest®, Actonel®, Olay® and Clairol Nice 'n Easy®. The P&G community consists of nearly 102,000 employees working in almost 80

countries worldwide.

Primary Contact: Mr. Jorge E Amadeo

Senior Vice President, Sales - U.S. Regional and Corporate Customers

Brands: Align, Always, Aussie, Baldessarini, Boss, Boss Skin, Bounce, Bounty,

Braun, Bruno Banani, Camay, Cascade, Charmin, Cheer, Children's Pepto, Clairol, CoverGirl, Crest, Crest Glide, Crest Whitestrips, Dawn,

Didronel

#### **Procurant**

Address: 180 Westridge Drive

Suite 100

Watsonville, CA 95076-6683



Tel: 669-221-1026

Website: www.procurant.com
Email: info@procurant.com

Products / Services: Fresh; Produce; Supply Chain; Technology Services

Company Procurant is transforming the global food supply chain with technology to

Description: reduce waste, increase visibility, improve food safety and digitize

business from production to consumption. The company was founded by industry veterans with decades of experience delivering solutions to growers, shippers, distributors, retailers and food service operators. Procurant is backed by GLP Properties (glprop.com) a leading global investment manager and business builder in logistics, real estate,

infrastructure, finance and related technologies.

Primary Contact: Mr. Kevin Brooks

Chief Revenue Officer

Brands: Procurant One, Procurant Trace, Procurant Inspect, Procurant Food

Safety

#### Prodx

Address: 646 South MacArthur Street

Tacoma, WA 98465-1820

Tel: 253-514-2374
Website: www.prodx.com

Products / Services: Technology Services



Company Description:

Prodx helps leading Grocers and CPGs enable highly relevant and personalized experiences for grocery eCommerce. We do this through our proprietary approach of building highly standardized product data that covers each and every attribute that matters to customers across our the entire product catalog, including Private Brands.

Our foundational set of product data sits at the core of our 70+ interconnected services, which can be organized in to three distinct sets of capabilities:

- Experiences: Our 20+ Experience APIs can power relevant and personalized experiences like Search, Recommendations, Substitutions, and more.
- Digital Merchandising: Easy to use web based tools to further control, A/B test, and launch experiences tailored to your individual business priorities, like prioritizing Private Brands.
- Retail Media: Our unique offering utilizes the same product data to ensure on-site advertising never comes at the expense of customer experience. We're helping brands more efficiently spend their investment through our unique Pay per Conversion model, with an average ROAS of 9+ across all active brands to date.

Primary Contact:

Zach Bello

Head of Partnerships

### **PromoWorks**

Address: 10205 Bayart Way

Huntersville, NC 28078-6463

Tel: 714-310-4373

Website: www.promoworks.com

Parent Company: CROSSMARK

### **Purcell International**

Address: 800 Ellinwood Way

Pleasant Hill, CA 94523-4703



Tel: 925-933-6100

Website: www.purcell-intl.com
Email: prcl@purcell-intl.com

Products / Services: Beverages; Deli; Food Products/Snacks; Food Safety; Meat/Poultry;

Packaging; Pet Health & Private Brands; Seafood; Supply

Chain; Transportation/Distribution Services

Company Purcell International handles all purchasing, sales, quality control,

Description: accounting, warehousing and transport from the main office in California.

We have an excellent staff with many years of experience. We have

contract rates with ocean carriers, truckers and warehouses.

Primary Contact: Mr. William E Purcell

President

Brands: Island Sun

Select Fare Sea Fare Miller's Select

#### **Pure Flavor**

Address: 459 Highway 77

PO Box 607

Leamington, Ontario N8H 3X4

Canada

Tel: 519-326-8444

Website: https://www.pure-flavor.com/

Products / Services: Agricultural

Company Pure Flavor® is committed to supporting healthier lifestyles by providing

greenhouse-grown vegetables that meet our exceptional quality

standards. Remaining a humble, trusted and progressive company that treats our growers, employees and customers as valued partners in our

sustainable growth.

Primary Contact: Chris Veillon

Chief Marketing Officer

Brands: Pure Flavor, Juno Bites, Sangria, Bumbles, Oriana, Aurora Bites,

RedRoyals, Cloud 9, Finest Flavors, Sweet Blooms, Solara, Alonna,

**Craft House Collection** 

## Quri, Inc.

Description:

Address: 475 Brannan

San Francisco, CA 94107-5418



Tel: 805-598-0887
Website: www.quri.com
Email: info@quri.com

Products / Services: Consulting Services; Merchandising Services; Research; Technology

Services

Primary Contact: Mr. David Gottlieb

President & COO

Parent Company: Trax Retail

Brands: Easyshift, Quri

## R Squared Solutions; a division of Advantage Solutions

Address: 18100 Von Karman Avenue

Suite 1000

Irvine, CA 92612-7196

Tel: 972-740-7872

Website: www.advantagesolutions.net

Parent Company: Advantage Solutions

# **Reach Marketing**

Address: 1334 Parkview Ve. - Ste. 310

Manhattan Beach, CA 90266

Tel: 310-546-9510

Website:

Parent Company: Boston Consulting Group

### **Real Time Intel**

Address: 4214 Jame drive

lowr burrell, PA 15068-9778

Tel: 412-877-1804 Website: www.rtintel.com

Email: dkowalkowski@rtintel.com

Products / Services: Technology Services
Primary Contact: danielle kowalkowski

COO

# **Reciprocal Advisory Ventures LLC**

Address: 9400 Big View Dr

Austin, TX 78730-3597

Tel: 512-426-5815

Website: www.reciprocaladvisory.com
Email: grant@reciprocaladvisory.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Primary Contact: Grant Steadman

President

### Red Gold, Inc.

Address: 1500 Tomato Country Way

P. O. Box 83

Elwood, IN 46036-3437

Tel: 765-557-5500

Website: www.redgold.com

www.redgoldfoods.com

Email: info@redgold.com

Products / Services: Beverages; Co-Packer; Food Products/Snacks; Private Brands

Company Red Gold is a 4th generation family owned and operated manufacturer of tomato-based products. Serving Retail and Foodservice customers with

quality brands as well as Customer owned Private Brands.

Primary Contact: Mr. Gary Petersen

Vice President, Retail

Brands: Red Gold, Red Pack, Tuttorosso, Sacramento, Private Brands

# Reflexis Systems Inc.

Address: Three Allied Drive

Suite 400

Dedham, MA 02026-6148

Tel: 781-493-3400

Website: www.reflexisinc.com

Products / Services: Technology Services; Other



Company Description:

Reflexis is the pioneer in real-time store execution and workforce management solutions that enable retailers to execute their customer engagement strategy flawlessly and uncover profit. The Reflexis platform of real-time store execution, task management, compliance, time and attendance, and labor scheduling (including budgeting, forecasting, and employee self-service) enables retailers to align store labor & amp; activities to corporate goals and institutionalize best-practice response to real-time metrics and alerts.

For the past 15 years, more than 200 customers in multiple vertical categories such as retail, hospitality, and Quick Service Restaurants have reported dramatic improvements in compliance with corporate strategies; higher productivity of corporate, field, and store employees; and increased revenue and profitability after implementing Reflexis workforce management and real-time execution solutions.

Reflexis StorePulse® synchronizes activities with real-time metrics, alerts, and customer demand. Stores, hotels, and restaurants can systemically execute best practices to provide a greater quality of customer engagement, leading to higher revenues.

Reflexis Systems, Inc. is privately held and headquartered in Dedham, Massachusetts, with the Customer Operations Group in Kennesaw, Georgia and international offices in the UK, Germany, and India with additional sales presence in Canada and Latin America.

Parent Company: Zebra Technologies

# RefPlus, Inc.

Address: 2777 Grand Allee

St. Hubert, Quebec J4T 2R4

Canada

Tel: 450-641-2665 Website: www.refplus.com

Email: mcardinal@refplus.com

Products / Services: Equipment

Company RefPlus, Leader in Custom Quality Refrigeration
■ Equipment
Description: A leader in custom refrigeration, RefPlus designs and manufactures

high-performance products tailored to your needs.

Driven by a constant concern for the environment, quality craftsmanship and higher performance, our engineers and technicians design and build

the best refrigeration equipment in the industry.

Primary Contact: Mr. Mathieu Cardinal

President

### Refresco

Address: 8112 Woodland Center Boulevard

Tampa, FL 33614-2403

Tel: 331-777-2312

Website: www.refresco.com

Products / Services: Beverages; Private Brands

Primary Contact: Ms. Jeanine Antiporek

Senior Director Sales, West

Brands: Golden Crown, Harvest Classic, Chadwick Bay.

### Refrigeration Solutions, Inc.

Address: 4119 South Market Ct

Sacramento, CA 95834-1223

Tel: 916-281-2000

Website: www.rsiclimate.com/

Parent Company: CoolSys

#### **Relex Solutions**

Address: 1201 Peachtree Street

Suite 1000

Atlanta, GA 30361-3511

Tel: 678-203-0091

Website: www.relexsolutions.com
Email: info@relexsolutions.com

Products / Services: Consulting Services; Research; Supply Chain; Technology Services;

Sustainability

Company RELEX Solutions helps retailers and consumer goods brands drive profitable growth across all sales and distribution channels by maximizing

customer satisfaction and minimizing operative costs in a rapidly

changing market.

Primary Contact: Ms. Susan Boyme

Vice President, Strategic Accounts

Brands: Acquired Galleria in 2016

Acquired Formulate in 2022 Acquired Optimity in 2023

# **Remedy Drinks**

Address: 1375 Broadway

New York, NY 10018-7001



RELEX

Tel: 717-725-3970

Website: https://www.remedybrands.com/

Products / Services: Beverages

Company We could tell you that when Sarah and Emmet Condon started Remedy Description: in their kitchen in Melbourne, Australia, they had no idea what lay ahead.

But we'd be lying. They had an inkling. It all started with some home-brewed kombucha. Their kids were into it. Their mates were hooked. Family members were dropping by more often for a taste.

So, they took a chance. Some might call it a massive risk. They had a young family. No jobs to fall back on. Some savings, a couple of credit cards. Entrepreneurial know-how, but no experience in the food and drinks world. What they did have was big aspirations and a simple belief.

They wanted to do something good. Shake things up. They knew that healthy didn't have to be boring. Healthy could be tasty. Extraordinary,

even. They believed we all deserve to know that too.

Primary Contact: Mr. Nate Schy

Chief Customer Officer

Brands: Remedy Kombucha and Remedy Energy

### Respect Foods, Inc.

Address: 3801 PGA Boulevard

Suite 600

Palm Beach Gardens, FL

33410-2756

Tel: 866-732-1676

Website: www.respectfoods.com

Products / Services: Bakery; Brokers; Co-Packer; Consulting Services; Food

Products/Snacks; Fresh; Frozen; Meat/Poultry; Natural/Organic;

Packaging; Perishables; Private Brands; Seafood

Company "Wow!" That's your brain's response when something surprising hits your

tastebuds—when a simple, wholesome food blows away your

expectations. And it's just the feeling Respect® is going for. See, we got bored with the food conversation: too scientific, too complex. Yawn. Let's talk about the joy of simple and well-prepared food. Let's go to tastytown. Let's get together at the kitchen table and change those mealtime woes

into mealtime wows.

Primary Contact: Mr. Ken Hartman

President

## **Retail Insight**

Description:

Address: 1 Parkshot

Richmond, UK TW9 2RD

United Kingdom



Tel: 802-254-8600

Website: https://www.retailinsight.io/

Products / Services: Technology Services

Company Description:

Retail Insight is a leading provider of in-store execution software for grocery retail. We help retailers tackle some of their biggest challenges, including product availability, food waste management, labor productivity,

and phantom inventory.

We believe that successful solutions are built on a fundamental understanding of the nuances and complexities that come with the retail industry. This is why we use cognitive technology; the augmentation of human subject-matter expertise and analytics with advanced

mathematical techniques.

Our software solutions ingest a retailer's foundational data to surface actions for your in-store teams as well as provide all-level reporting. As a result, we seamlessly integrate with your existing tech stack, require little IT investment or change management, supplement existing inventory and ordering systems and carry little to no capital investment.

As a result, we now work with many of the world's leading grocery

retailers and CPGs.

Primary Contact: Mr. Paul Boyle

CEO

# **Retail Insight Ltd**

Address:

Tel:

Website:

Parent Company: Retail Insight

# **Reynolds Consumer Products**

Address: 1900 W. Field Court

Lake Forest, IL 60045-4828



Tel: 847-482-2480

Website: www.reynoldsconsumerproducts.

com/

Products / Services: Fresh; Frozen; Nonfoods

Company Two of the most trusted household brands, Reynolds® and Hefty®, Description:

joined together as Reynolds Consumer Products in 2010. While the establishment of this new company made it official, the truth is that Reynolds® and Hefty® products have been found side-by-side in the

kitchens of American families for more than three generations.

The creation of both the Reynolds® and Hefty® brands is the direct result of American ingenuity mixed with a bit of elbow grease. Reynolds Wrap® foil was invented after aluminum was no longer needed for military use; and became a new staple for American kitchens. Hefty® waste bags were first developed with excess material from an early plastics

innovator, creating another household essential.

**Primary Contact:** Mr. Steve Pace

President of Sales and Chief Customer Officer

#### Riverence Provisions

4424 N 1500 E Address:

Buhl. ID 83316-5247



Tel: 208-358-0048

Website: https://riverence.com/index.html

Products / Services: Fresh; Seafood

Company We are a family of land-based farms...one that takes precautions to Description:

protect wild salmon and trout, and our environment. By producing eggs and fish on land in pure spring water, we're able to deliver high quality, sustainable products with minimal environmental impact. On our fish production side, being land-based means no escapes, no microplastics, no PCBs, year-round consistency, and an ability to monitor our aquatic environments with ultimate control. Our job: to take good care of the resources we have, to do more with less, and to provide a safe, premium

food source that will serve humanity for generations to come.

**Primary Contact:** Mr. Todd English

Vice President of Sustainability

#### Riviana Foods Inc

Address: 2777 Allen Parkway

Houston, TX 77019-2141



Tel: 717-526-2404 Website: www.riviana.com

riviana.com

Email: bmelnyk@riviana.com

Products / Services: Advertising/Marketing and Design; Brokers; Co-Packer; Employment;

Equipment; Food Products/Snacks; Food Safety; Fresh; Frozen; Ingredients; Natural/Organic; Packaging; Point-of-Sale Equipment; Private Brands; Supply Chain; Transportation/Distribution Services;

Unsaleables

Primary Contact: Mr. Joseph Nevenglosky

Senior Vice President, Sales

Brands: Multiple brands refer to website: Riviana.com

Rice: Minute, Minute Ready to Serve, Mahatma, Carolina, Success,

RiceSelect, etc.

### RR Brands, Inc.

Address: 6633 Portwest Drive

Suite 110

Houston, TX 77024-8001

Tel: 281-342-3749

Website: www.holmessmokehouse.com
Parent Company: Double R Brand Foods, LLC

#### RSi

Address: 100 Century Center Court

Suite 800

San Jose, CA 95112-4537



Tel: 650-390-6100

Website: www.retailsolutions.com

Products / Services: Supply Chain; Technology Services; Unsaleables; Other

Company Description:

Suppliers and retailers, both traditional and web, face a highly competitive and rapidly changing world. RSi has market leadership in marshaling available data, applying innovative analytics, and returning value with actionable insights every day. Insights range from rigorous analysis of web promotions, daily out-of-stock alerts delivered directly to store personnel chainwide and the massive task of cleansing and harmonizing fine grain sales and supply chain data from 225+ different retailers around the world.

Our goal is to bring operational clarity for our customers, both suppliers and retailers, so that they can operate their business more successfully. For thirteen years we have been a trusted, massive data and analytics based provider to many major CPG manufacturers and have built supplier partnerships for a number of major retail chains.

Primary Contact: Ms. Caitlyn Bordeaux Graber

Global Marketing Manager

Parent Company: Circana

#### **RSM US LLP**

Address: 4 Times Square, 151 W 42nd

Street 19th Floor

New York, NY 10036

Tel: 216-523-1900 Website: www.rsmus.com

Products / Services: Consulting Services; Financial Services; Technology Services

Primary Contact: Ms. Jennifer Chelebi

Marketing Manager, National Consumer Products

# **Ruby's Pantry**

Address: 5833 Pecan St

North Branch, MN 55056-6689



Tel: 651-674-0009

Website: www.rubyspantry.org
Email: roxanns@rubysheart.org

Products / Services: Meat/Poultry; Other

Company Description:

As hundreds of people gather in churches or other locations, they have one thing in common. They are gathering to get food at a Ruby's Pop-Up

Pantry.

Ruby's Pantry is for ANYONE that eats! There is no income or residency requirement and Ruby's Pantry is for anyone looking to extend their monthly grocery budget. Each guest donates a \$25 donation and receives an abundance of grocery items. Ruby's Pantry is not government funded and is a 501 C3. Each donation is used to cover operational costs like trucking, gas, and warehouse staff. All of the food is donated by corporate food donors making it possible to reach more families each month at locations across Minnesota, Wisconsin, North

Dakota and Iowa.

Primary Contact: RoxAnn Sahr

CEO

Brands: Ruby's Pantry

## Rudolph Foods Co.

Address: 6575 Bellefontaine Rd

Lima, OH 45804-4415



Tel: 419-648-3611

Website: www.rudolphfoods.com

Products / Services: Agricultural; Food Products/Snacks; Merchandising Services; Packaging;

Supply Chain

Company For Us, Pork Rinds are a Family Affair. Our commitment to excellence Description: has been passed from generation to generation. In 1955, John Rudolph

has been passed from generation to generation. In 1955, John Rudolph learned of an untapped market for pork rinds and the Ohio entrepreneur quickly launched his own company producing pork rinds from smoked

bacon rinds.

And we've remained the family's namesake brand of pork rinds for nearly

70 years!

Primary Contact: German Reyes

**Brand Director** 

Brands: Southern Recipe Small Batch, Southern Recipe, Lee's, Grandpa John's

### S. C. Johnson & Son, Inc.

Address: 1525 Howe Street

Racine, WI 53403-2237

Tel: 262-260-2000

Website: www.scjohnson.com

Products / Services: Nonfoods; Health & Deauty Care; Household

Products/Cleaning/Supplies

Company You know our products — Shout®, Windex®, Mr. Muscle®, Ziploc®,

Description: Edge®, Glade®, Brise®, Vanish®, Raid®,

OFF!®, Kabbikiller®, Pledge®, Scrubbing Bubbles® — you use them all

the time.

SC Johnson has been making great products like these for more than a hundred years, and the same family that started the company still owns and runs it today. For over a century, spanning five generations, the Johnson family has demanded the best for families everywhere

Primary Contact: Mr. Kevin Eaton

Senior Director, National Sales

Brands: Pledge, Windex, Scrubbing Bubbles, Raid, OFF!, Glade, Ziploc,

Fantastic, Drano.

### Salesforce, Inc.

Address: 415 Mission Street, 3rd Floor

San Francisco, CA 94105-2504



Tel: 312-288-3600

Website: www.salesforce.com

Products / Services: Consulting Services; Human Resources/Training; Technology Services

Company Salesforce, Inc. is an American cloud-based software company Description: headquartered in San Francisco, California. It provides customer

relationship management software and applications focused on sales, customer service, marketing automation, analytics, and application

development.

Primary Contact: Jennifer Burke

Area Vice President, CPG and Marketing Cloud

#### Samuel J. Associates

Address: 10058 Spanish Isles Boulevard

Suite F6

Boca Raton, FL 33498-6382

Tel: 561-672-1230

Website: www.samueljassociates.com

https://www.linkedin.com/in/samu

eljassociates/

Email: info@samueljassociates.com

Products / Services: Consulting Services; Employment; Research

Company Samuel J. Associates offers the retail market a consistent, ethical, Description: high-quality alternative to in-house and third party resources for

corporate recruitment. A true alternative to these resources offers a very high level of practical experience, know-how, contacts and confidentiality. Clients must know that working with Samuel J. Associates is a more professional way to recruit than working with their own in-house people, Internet job sites or other search firms. Our focus is in the retail industry. Samuel J. Associates is also an excellent place to work, a professional environment that is challenging, rewarding and respectful of ideas and individuals.

Our mission is brought to life in the integrity and careful thought put into each decision that makes a difference in the success of clients,

candidates and employees.

Primary Contact: Ms. Jean Forney

Managing Partner

### Wayne - Sanderson Farms

Address: 127 Flynt Road

Laurel, MS 39443-9062

Tel: 800-267-1510

Website:

Products / Services: Fresh; Frozen; Meat/Poultry; Private Brands

Primary Contact: Ms. Hillary Burroughs

Manager, Marketing

Brands: Wayne-Sanderson Farms, Sanderson Farms, Covington Farms, Naked

Truth, Buffaloos, Fly'N Saucers, Crispy Fliers, Platinum Harvest, Chef's

Craft

## Sanhua International, Inc.

Address: 252 Fallbrook Drive

Building 2, Suite 400 Houston, TX 77038-1591



Tel: 614-873-7400

Website: www.sanhuausa.com

Products / Services: Beverages; Food Safety; Refrigeration

Company Sanhua is a leading HVAC& manufacturer of controls and components with a global footprint and 30 years of experience. Our

co-operation with the largest companies in the Automotive, Appliance and HVAC&R industries make Sanhua a leading worldwide OEM supplier providing the highest quality components at the most competitive

price.

Sanhua has established strategic supply and cooperation relationships with leading refrigeration and air-conditioning manufacturers including Panasonic, Daikin, Mitsubishi, Toshiba, Hitachi, Fujitsu, LG, Samsung,

Carrier, Trane, York, Gree, Midea and Haier, among others.

Primary Contact: William Allen

Vice President of Commercial Business (Americas)

Brands: Sanhua

### SAP America, Inc.

Address: 3999 W. Chester Pike

Newtown Square, PA 19073-2305



Tel: 866-609-1063
Website: www.sap.com

https://www.sap.com/industries

Email: stephen.sparrow@sap.com

Products / Services: Consulting Services; Fresh; Frozen; Nonfoods; Human

Resources/Training; Merchandising Services; Perishables; Point-of-Sale Equipment; Research; Seafood; Security Systems & Equipment; Products;

Store Design; Supply Chain; Technology Services;

Transportation/Distribution Services

Company SAP is the world's leading provider of business software solutions to the

Description: retail industry. Through the SAP for Retail solutions, grocery retailers

around the globe are reducing costs and increasing their topline growth by improving relationships with customers and suppliers, streamlining operations and achieving significant efficiencies throughout their supply chains. Today, more than 3,500 retailers worldwide are SAP customers.

Primary Contact: Mr. Stephen Sparrow

Senior Marketing Director, Retail and Consumer Products

Brands: SAP, Success Factors, Emarsys, Concur, Ariba, Fieldglass, GK POS

# Sargento Foods Inc.

Address: One Persnickety Place

Plymouth, WI 53073-3544



Tel: 920-894-8484

Website: www.sargento.com

Products / Services: Dairy; Food Products/Snacks; Ingredients; Unsaleables

Primary Contact: Mr. Michael Pellegrino

President and CCO

### Schlotterbeck & Foss

Address: 3 Ledgeview Drive

Westbrook, ME 04092-3939



Tel: 802-917-1693

Website: https://www.schlotterbeck-foss.co

m/

Products / Services: Food Products/Snacks; Ingredients

Company Description:

When you've been in business for over 150 years, you learn a lot. From our beginning in 1866 as a prescription apothecary shop, founders Augustus G. Schlotterbeck and Charles S. Foss earned a reputation for quality handcrafted products and fair dealings. They maintained these principles when they moved on to develop patented medicines and flavoring extracts in the 20th century.

In the 21st century we have kept with tradition and emerged as a leader in the private label, premium sauces, marinade and condiments' space. Our core competency in product development supports our proprietary small batch manufacturing capabilities, resulting in marquee specialty foods. Our unmatched product development, using our selection of organic, clean label and non-GMO ingredients allows us to offer highly differentiated, innovative products that drive consumer loyalty.

Through the evolution of the company we have not changed our high standards, attention to detail and quality products. Our fudges are made of the finest Dutch cocoas and our coffees from specialty roasted beans grown around the world. The fruits and vegetables in our sauces and salsas are the freshest available and, whenever possible, organic. The seasonings and spices we choose for our dressings, grilling sauces, mustards and marinades are all-natural.

Though others may try to imitate our flavors, the main missing ingredient is always experience. No one in the industry does it better, because no one has done it longer. So indulge yourself in our products and discover why we've been pleasing palates for over 150 years.

Primary Contact:

Hayley LeBel

Marketing Coordinator

# **Schraad Sales & Marketing**

Address: 10 NW 6th St

Oklahoma City, OK 73102-6002



Tel: 405-528-3327

Website: www.schraadinc.com

Email: billjr.schraad@schraadinc.com

Products / Services: Beverages; Brokers; Consulting Services; Dairy; Food Products/Snacks;

Fresh; Frozen; Health & Deauty Care; Household

Products/Cleaning/Supplies; Meat/Poultry; Natural/Organic; Perishables;

Private Brands; Produce

Company Schraad services markets throughout the Central, North Central, South Description: Central, Mid-South and Natural Channel of the United States. Continual

performance and consistent results fuel our growth and set us apart from the competition. Our customer teams provide seamless solutions and deliver excellent communication, sales-based analytics, customized

strategic planning, and timely retail execution.

Primary Contact: Mr. William T Schraad Jr

President and CEO

### Seasons 4, Inc.

Address: 4500 Industrial Access Road

Douglasville, GA 30134-3949

Tel: 770-489-0716

Website: www.seasons4.net

Email: supermarket@seasons4.net

Products / Services: Equipment

Primary Contact: Mr. Lee Churchill

Vice President, Sales

### **SellEthics Marketing Group, Inc.**

Address: 941 Matthews Mint Hill Road

Matthews, NC 28105-1777

Tel: 704-847-4450

Website: www.sellethics.com

Products / Services: Advertising/Marketing and Design; Brokers

Primary Contact: Mr. Joel Barham

President and CEO

# **Vusion SES-imagotag Inc.**

Address: 625 N. Michigan Avenue

Suite 650

Chicago, IL 60611-3632

Tel: 630-699-3808 Website: vusion.com

Email: support.na@ses-imagotag.com

Products / Services: Fixtures/Shelving/Floors; Point-of-Sale Equipment; Security Systems

& Design; Technology Services



Company Description:

VusionGroup is a world leader in smart digital labels and IoT solutions for physical retail, serving over 350 large retailer groups around the world in Europe, Asia and North America.

VusionGroup has developed the VusionLive Retail IoT platform to help retailers transform their physical stores into high value digital assets, more automated, data-driven, and connected in real-time to suppliers and consumers.

VusionLive improves the agility, precision and accuracy of prices, whilst ensuring the omnichannel synchronization of prices, product information and marketing campaigns. The platform developed by VusionGroup also optimizes in-store order preparation and restocking. VusionLive improves employee satisfaction by freeing up time from cumbersome low value-added tasks and allowing them to focus on customer service and merchandizing tasks. VusionLive connects shelves to the Cloud, providing real-time accurate information on product availability and location, allowing for reduced inventory, out-of-stock, and waste, as well as improved on-shelf availability and merchandizing compliance. VusionLive empowers consumers with better product, nutritional and traceability information at the shelf and enables a frictionless in-store shopping experience with features such as product search, pathfinding and cashier-less scan & amp; pay features.

VusionGroup supports the United Nations' Global Compact initiative and has received in 2022 the Platinum Sustainability Rating from EcoVadis, the world's reference of business sustainability ratings. SES-imagotag is listed in compartment A of the Euronext™ Paris exchange Ticker symbol: SESL – ISIN code: FR0010282822 – Reuters: SESL.PA – Bloomberg: SES

Learn more on vusion.com

VUSION - Global Leader in Electronic Shelf Labels & Damp; IoT Solutions SES-imagotag is the global leader in Electronic Shelf Labels and IoT solutions for retail. Turn your physical stores into digital assets with VUSION.

Primary Contact: Gianna Galioto

Marketing & Events Coordinator - North America

Brands: Captana, Fresh, In the Memory, PDI Technology, Engage, Vusion

### Shipt, Inc.

Address: 17 20th Street North

Suite 100

Birmingham, AL 35203-4026

Tel: 205-502-2500

Website: www.shipt.com

https://www.shipt.com/about/

Email: partnerships@shipt.com



Products / Services: Advertising/Marketing and Design; Consulting Services; Merchandising

Services; Supply Chain; Technology Services; Transportation/Distribution Services; Other

Company Southern hospitality. Silicon Valley tenacity. Nationally recognized. Our Description: caring nature and innovative spirit runs deep in who we are and what we

believe.

We're more than delivery. We go beyond bringing the things people need – to building positive and personal relationships that last. Whether it's taking the time to get to know our members, coming together as a team to make shoppers feel extra appreciated, or authentically representing ourselves and our partners — we spark connections that show every person counts. That's how a simple delivery can feel like so much more.

Parent Company: Target Corporation

### Shuman Farms, Inc

Address: P.O. Box550 278 Hwy 23 South

Reidsville, GA 30453-0550



Tel: 912-557-4477

Website: https://www.shumanfarmsga.com/

Products / Services: Agricultural; Fresh

Company Headquartered in the center of the Vidalia® growing region in Southeast

Description: Georgia, family-owned Shuman Farms has been in the sweet onion

industry for more than 35 years. Our legacy began in the mid-1980s with a small family farm in Reidsville, GA. Today, we are an industry-leading,

year-round grower and shipper of premium sweet onions.

Primary Contact: Mr. John Shuman

CEO

#### Sifter Solutions

Address: 500 W. Madison Street

**Suite 1000** 

Chicago, IL 60661-2559

Tel: 847-239-0900

Website: https://www.siftersolutions.com/

Email: judy@siftersolutions.com

Products / Services: Technology Services



Company Description:

Sifter Solutions' Shop By Diet technology bridges the gap between shoppers' health priorities and your food assortment. Food retailers can now scale highly customized "food as medicine" programs that increase basket size and customer loyalty by personalizing the shopping experience. Shop By Diet automates grocery product eligibility at the UPC level — with precision, speed, and transparency — against a shopper's multi-variable diet profile, no matter how complex. We also offer Scan By Diet, which can be easily activated within your mobile app for shoppers to find matching products in store. The full suite of Sifter tools, including recipe customization by diet, can be integrated into client platforms through dynamic APIs or turnkey white-label implementation. Supporting better health is good business — and Sifter Solutions makes healthy the easy choice.

Primary Contact: Ms. Judy Seybold MS, RD, LD

Chief Nutrition Officer

Brands: Sifter Connect API, Shop By Diet, Scan By Diet, Nutrition as a Service®,

RecipeSifter

#### Simbe Robotics

Address: 439 Littlefield Avenue

South San Francisco, CA

94080-6106

Tel: 312-523-3822

Website: https://www.simberobotics.com/

Email: press@simberobotics.com

Products / Services: Beverages; Food Products/Snacks; Fresh; Frozen; Nonfoods; Health

& Deauty Care; Household Products/Cleaning/Supplies; Pet Health & Deauty Chain; Refrigeration; Store Design; Supply Chain; Technology

simbe

Services

Company Simbe Robotics is the global leader in automation solutions that gives Description: retailers unprecedented visibility and insight into the state of their store

environments while improving inventory and operational challenges.

Primary Contact: Mr. Brad Bogolea

Chief Executive Officer

## Simpactful LLC

Address: 823 General Taylor Street

New Orleans, LA 70115-2616

Tel: 925-234-6394

Website:

Products / Services: Consulting Services

Primary Contact: Mr. David Friedler

President and Managing Partner

### Simplista

Address: 2300 Yonge Street

Suite 1600

Toronto, Ontario M4P1E4

Canada

Tel: 416-832-6950

Website: www.simplista.com

https://twitter.com/SimplistaInc https://www.linkedin.com/compan

y/simplista/

Email: info@simplista.com

Products / Services: Technology Services

Company Our journey began in 2015, when our founder's consulting firm, Bianix Description: Technology, won a contract to solve the item on boarding challenge at

Technology, won a contract to solve the item on boarding challenge at Canada's largest retailer, Loblaw Companies Ltd. We revolutionized item setup at Loblaw, reducing time to onboard new items from weeks and months to 1-3 days, generating over 30 million dollars annually in

increased profit, and millions more in cost savings.

Inspired by this sucess, we decided to bring our solution to the world. In 2017, we launched Simplista, an agile, intelligent, API-centric SaaS platform designed to streamline trade between retailers and their supplier

partners.

Primary Contact: Mr. Evan Silver

Founder and CEO

# Singh360 Inc.

Address: 6330 Troy Lane North

Maple Grove, MN 55311-4542

Tel: 651-605-1093

Website: www.singh360.com

Primary Contact: Mr. Abtar Singh

President

# SmartSense by Digi

Address: 186 Lincoln Street

Floor 8

Boston, MA 02111-2419

SMART SENSE

Tel: 952-912-3104

Website: www.tempalert.com

www.smartsense.co

Products / Services: Energy Management; Equipment; Food Safety; Perishables; Store

Design; Supply Chain; Technology Services; Other

Primary Contact: Mr. Jeff Eltringham

Senior Director of Brand Experience

Brands: SmartSense by Digi

### **Smithfield Farmland Sales Corp.**

Address: 7501 NW Tiffany Springs

Parkway

Kansas City, MO 64153-1965

Tel: 816-243-2700

Website: www.farmlandfoods.com
Parent Company: Smithfield Foods Inc.

#### Smithfield Foods Inc.

Address: 200 Commerce Street

Smithfield, VA 23430-1204

Tel: 757-365-3000

Website: www.smithfieldfoods.com

www.freshsausage.com

Products / Services: Food Products/Snacks; Private Brands

Primary Contact: Brian Gordon

Senior Director, Sales Fresh

Brands: Smithfield, Gwa;tney, farmland, Cooks, John Morrell, Armour, Eckrich,

Curlup, Healthy Ones, Kretschmar, Carando, Margherits, Edelmanns

(through acquisition of Fresh Sausage Specialists)

#### Soda Health

Address: 2045 W Grand Ave, Ste B PMB

25733

Chicago, IL 60612-1577



Tel: 919-355-5491

Website: https://sodahealth.com/

Products / Services: Financial Services; Research; Technology Services

Company Soda Health is a healthcare technology company focused on building Description: solutions which eliminate health inequities and create a healthier

America. Social Determinants of Health (SDOH) have a major impact on

health and wellbeing, as well as the cost of care. Our mission is so important, we found a way to work SDOH into our company name.

Primary Contact: Jared Childs

Head of Business Development

#### Sofina Foods Inc.

Address: 100 Commerce Valley Drive E

9th floor

Markham, ON L3T 0A1

Canada

Tel: 905-747-3322

Website: www.sofinafoods.com

Email: kpatel@sofinafoods.com

Products / Services: Deli; Fresh; Frozen; Private Brands; Seafood

Primary Contact: Stephanie Sweetland

National Account Manager

#### **Solomon Partners**

Address: 1345 Avenue of the Americas

New York, NY 10105-0302

Tel: 212-508-1600
Website: www.pjsc.com
Email: info@pjsc.com

Products / Services: Financial Services

Primary Contact: Mr. Scott I Moses

Managing Director and Head of Grocery, Pharmacy and Restaurants

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Investment Banking

## Source Refrigeration & HVAC, Inc.

Address: 145 S. State College Blvd.

Suite 200

Brea, CA 92821-5806

Tel: 714-510-9589

Website: www.sourcerefrigeration.com

www.coolsys.com

Products / Services: Energy Management; Refrigeration; Store Design; Technology Services

Parent Company: CoolSys Brands: Source.

#### **Southeast Produce Council**

Address: 242 N Masonic Street

Millen, GA 30442-1611



Tel: 478-982-4411

Website: https://seproducecouncil.com/

Products / Services: Association; Produce

Company In 1999, the Southeast Produce Council (SEPC) was formed by six Description: members who had a vision for a Southeastern-based produce

organization. The members met at the Atlanta Farmer's Market in August 1999. The first formal meeting of the Southeast Produce Council was held in Charlotte, NC with 100 produce professionals from across all areas of the industry in attendance. An innovative produce organization

emerged which has grown to over 2500 members and is continuing to grow at a steady pace. Today, the council stands behind its Vision,

Mission, Values, and Goals.

Primary Contact: Mr. David Sherrod

President and CEO

Brands: Southern Exposure

Southern Innovations

# **Spartanburg Meat Processing Co., Inc.**

Address: 3003 N. Blackstock Road

P.O. Box 170069

Spartanburg, SC 29301-5501



Tel: 864-574-1225

Website: www.eatbbqribs.com

Products / Services: Food Products/Snacks; Meat/Poultry

Company We believe in the philosophy of offering top quality products, superb

Description: service and competitive pricing.

We focus on the creation and production of value-added products: new market idea's and maximized profit opportunities for our customers – national and international customers as well as prime vendors supplying

our US Military forces.

We aim for long term partnerships with our customers and work towards

making their success, our success.

Primary Contact: Ms. JoAnne LaBounty

President/CEO

## **Spoiler Alert**

Address: 131 Dartmouth St.

Floor 3

Boston, MA 02116-5297



Tel: 617-917-4123

Website: www.spoileralert.com
Email: sales@spoileralert.com

Products / Services: Consulting Services; Merchandising Services; Supply Chain; Technology

Services; Unsaleables; Other; Sustainability

Company Description:

Spoiler Alert is a B2B software company for CPG brands to manage sales of excess and short-dated inventory, recover value and increase sustainability.

Working exclusively at the manufacturing plant or distribution center level, Spoiler Alert offers a best-in-class sales platform that enables CPG brands to automate their discounting processes across a private network of discount retailers and nonprofit channels - with a heavy focus on maximizing value recovery, strengthening customer relationships, and increasing the effectiveness of CPG teams tasked with minimizing inventory write offs. Founded by alumni of MIT, Spoiler Alert works with some of the world's largest brands, including Campbell's, Danone, HelloFresh, KeHE Distributors, and Kraft Heinz, along with a growing network of discount channels committed to increasing affordable food access.

The company is backed by some of the nation's leading food, agriculture, technology, and supply chain investors, including Maersk - the global leader in supply chain and logistics. Our leadership team brings decades of experience across enterprise software, supply chain management, ecommerce, and data analytics within the CPG and retail industries. We are Friends of WRI's Champions 12.3 (the industry's leading stakeholder group committed to corporate food waste reductions), are members of ReFED's Expert Network, Pledge 1%, Climate Collaborative, and regularly contribute to the national dialogue around waste prevention and supply chain innovation - including through our affiliation with the Walmart Food Safety Collaboration Center.

Spoiler Alert is a winner of the 2022 Food Logistics Top Software & ECR Top 30 Innovations in Food Waste 2022, The FoodTech 500, Tracxn Emerging Startup 2022, and Built In Boston's 22 Startups to Watch.

Primary Contact:

Mr. Ricky Ashenfelter

Co-Founder & Chief Executive Officer

# **Sporlan Division of Parker Hannifin**

Address: 206 Lange Drive

Washington, MO 63090-1040

Tel: 636-239-1111

Website: www.sporlanonline.com

Products / Services: Energy Management; Equipment; Refrigeration

Primary Contact: Mr. Dave Thomas

National Sales Manager

Brands: Sporlan, Parker, Refrigeration Specialties.

#### **StarKist**

Address: 1875 Explorer Street

Reston, VA 20190-6277



Tel: 571-323-8038
Website: www.starkist.com

Products / Services: Food Products/Snacks; Seafood

Company StarKist Co. provides trusted, healthy food products in the United States.

Description: An industry innovator, StarKist was the first brand to introduce

single-serve pouch products, which include Tuna Creations®, Salmon Creations® and Chicken Creations®. As America's favorite tuna, StarKist represents a tradition of quality, consumer trust and a commitment to sustainability. StarKist's charismatic brand icon, Charlie® the Tuna, swam into the hearts of tuna fans in 1961 and remains a fan favorite today. StarKist Co. is a direct wholly owned subsidiary of Dongwon

Industries Co., Ltd.

Primary Contact: Mr. John Casten

Global Head of Sales

Brands: Star Kist Pounches, StarKist Cans and Starkist Kits

## **STAT Recovery Services**

Address: 809 SW I Street

Bentonville, AR 72712-6202



Tel: 501-580-7241

Website: https://www.statrecovery.com/

Products / Services: Financial Services; Supply Chain; Technology Services; Other

Company Our expert analysts know exactly how to spot transaction errors from

Description: your retailer, capture those funds and return them to you.

Whether we provide an initial recovery or not — our proprietary software can work alongside your team to provide ongoing support, automation,

and new recovery opportunities.

Primary Contact: Mr. John Gunther

Vice President, Sales

#### Sterilox Fresh

Address: 120 Interstate West Parkway

Suite 100

Lithia Springs, GA 30122-3254



Tel: 770-732-0700

Website: www.chemstarcorp.com

Products / Services: Food Safety

Company Sterilox Fresh delivers solutions that keep fresh produce and flowers Description: fresher, longer in thousands of supermarkets across the country.

Parent Company: Ecolab, Inc.

Brands: Sterilox

FloraFresh Produce Fresh Seafood Fresh

### the Stores Consulting Group

Address: P.O. Box 950

1929 Rombach Avenue Wilmington, OH 45177-0950

Tel: 717-309-5302

Website: www.storesconsulting.com

Products / Services: Consulting Services: Energy Management: Food Safety: Fresh: Frozen:

Nonfoods; Hard Goods; Health & Deauty Care; Human

Resources/Training; Merchandising Services; Perishables; Research;

Store Design; Supply Chain; Other

Primary Contact: Mr. Rick Marino

Managing Director

Brands: The Stores Consulting Group, LLC

# **Stores Services Group LLC**

Address: 2732- G Interstate Street

Charlotte, NC 28208

Tel: 980-859-1075

Website: www.storeservicesgroup.com

Products / Services: Energy Management; Equipment; Maintenance; Petroleum

Company With over 30 years experience with replacement products, we provide

Description: turn-key door retrofits, LED lighting retrofits, outdoor GEN connects and

EMS upgrades. We also provide project management teams with on-site

management

Primary Contact: Mr. Darryl Yarborough

Principal

Brands: CD Controls, Sloan LED, Commercial Refrigerator Door, Base Metals

### SupplyPike, Inc.

Address: 5111 W JB Hunt Drive

Suite 500

Rogers, AR 72758-5206



SWIFTLY

Tel: 479-385-7472

Website: https://www.supplypike.com/
Email: parker@supplypike.com

Products / Services: Financial Services; Supply Chain; Technology Services

Company Maximize your cash flow and prevent retailer fines with SupplyPike's Description: automated software — built to help you get paid and get better.

SupplyPike is the premier solution to solve deductions and OTIF

compliance once and for all.

Primary Contact: Mr. Parker Stewart

Vice President Strategic Partnerships

# **Swiftly Systems Inc.**

Address: 475 El Camino Real

Suite 308

Millbrae, CA 94030-2643

Tel: 405-585-5321

Website: www.swiftly.com

Email: info@swiftly.com

Products / Services: Advertising/Marketing and Design; Technology Services

Company Swiftly is a leading technology partner for retailers, offering innovative Description: tools that drive engagement and enable them to own the digital

relationship with shoppers across all channels. The company's Retail Tools, Mobile Platform, Analytics and Insights, and Retail Media Network are integrated into one robust, unified technology platform that allows retailers to accelerate sales and build loyalty. Customers who partner with Swiftly reach more shoppers and amplify campaigns more efficiently using their own first-party data. Trusted by hundreds of iconic brands, Swiftly empowers brick-and-mortar retailers to compete and succeed in

the growing digital marketplace.

Primary Contact: Sean Turner

Chief Technology Officer/Co-Founder

Brands: Retail Tools, Mobile Platform, Retail Media, Analytics & Insights

## Symphony Al Retail, Inc.

Address: 5000 El Dorado Pkwy

Suite 150

Frisco, TX 75033-8443



Tel: 404-355-3220

Website: www.symphonyretailai.com

Products / Services: Consulting Services; Supply Chain; Technology Services; Other

Company SymphonyAl Retail | CPG, a SymphonyAl vertical, is a leading provider Description: of end-to-end, integrated Al-powered merchandising, marketing, and

supply chain solutions for retailers and CPG manufacturers worldwide. Harnessing the power of AI, SymphonyAI Retail CPG solutions enhance agility, performance, and revenue growth across the retail value chain from source to consumer. Trusted by more than 1,200 leading retailers and manufacturers, SymphonyAI Retail CPG serves 15 of the top 25 global grocery retailers, the top 25 global CPG manufacturers, thousands

of retail brands, and hundreds of national and regional chains.

SymphonyAl Retail CPG is transforming retail and building a culture of contributing to positive change: SymphonyAl Retail CPG achieved 2022 Great Place to Work certification in all nine countries for which it was

eligible.

Primary Contact: Mrs. Charisse Jacques

GM and Chief Customer-Centric Retailing Officer

# Synergy Systems Inc.

Address: 3314 Parham Road

Richmond, VA 23294-4152

Tel: 804-726-1467

Website: www.synergyproto.com

www.synergies4u.com

Email: info@synergies4u.com

Products / Services: Consulting Services; Supply Chain; Technology Services

Parent Company: GlobalWorx

Brands: RLSWorx, RLSWorx Enterprise, Synergy DSD Vendor Program

# **Takeoff Technologies**

Address: 203 Crescent Street

Suite 203

Waltham, MA 02453-3420



Tel: 617-825-3633

Website: takeoff.com

Email: jen@takeoff.com

Products / Services: Supply Chain; Technology Services

Company Takeoff is transforming grocery by empowering grocers to thrive online.

Description: The key is micro-fulfillment: small, automated fulfillment centers that car

The key is micro-fulfillment: small, automated fulfillment centers that can be leveraged at a hyper-local scale. We go beyond robotics, offering the software orchestration, maintenance, and partnership grocers need to make the most out of a micro fulfillment solution. To learn more, visit

takeoff.com.

### **Taylor Farms**

Address: 150 Main Street

Suite 300

Salinas, CA 93901-3441



Tel: 813-676-9600

Website: taylorfarmsdeli.com

www.taylorfarms.com

Products / Services: Fresh; Perishables; Produce; Supply Chain; Unsaleables

Primary Contact: Ms. Maureen Davis

National Director of Sales -Deli Division

# **Taylor Farms Foodservice**

Address: 9055 Junction Drive

Annapolis Junction, MD

20701-1107

Tel: 301-617-2942

Website: www.taylorfarmsfoodservice.com

Primary Contact: Garth Borman

President, Prep'd Foods & Deli

Parent Company: Taylor Farms

## Teys USA Inc.

Address: 770 N Halsted Street

Suite 202

Chicago, IL 60642-6930

Tel: 312-492-7163

Website: www.teysusa.com

Primary Contact: Mr. Selwyn Jones

Sales Manager

Parent Company: Cargill Incorporated

## **TGW Systems Inc.**

Address: 3001 Orchard Vista Drive SE

Grand Rapids, MI 49546-7094



Tel: 616-888-2595

Website: www.tgw-group.com
Email: us.info@tgw-group.com

Products / Services: Supply Chain; Technology Services; Other

Company TGW is a global systems integrator of automated warehouse solutions.

Description: We are driven to combat supply chain challenges through innovative and

reliable automation systems. Our technology is specially engineered for

grocery, especially for chilled and freezer environments.

Primary Contact: Marissa Dierlam

Head of Marketing

# The Advantage Group International, Inc.

Address: 20 Toronto Street

Sixth Floor

Toronto, ON M5C 2B8

Canada

Tel: 416-863-0685

Website: www.advantagegroup.com

www. advantagegroup.com

Products / Services: Research; Other

# The Allan Sullivan Company

Address: 1266 W. Paces Ferry Rd.

Suite 520

Atlanta, GA 30327-2306



Tel: 479-936-1889

Website: https://www.allansullivan.com
Email: racrey@allansullivan.com

Products / Services: Consulting Services; Technology Services

Company We've been in your shoes. We've experienced your frustration. The Allan

Description: Sullivan Co. was born when we set out to change it. We built the brokerage to provide the value we wish we got when we were in your

position.

Over the course of our careers, we've led everything from category and trade marketing to national account teams and business units in excess of \$1B. We've been on the manufacturer side of the table and the retailer side of the table. We've been at large multinationals and small startups.

No matter where we were, we kept being underwhelmed by the quality of the manufacturers reps we ran into. Even the ones we hired – we were always left wanting more. How was it possible that such a critical part of

the value equation could come up so short so often?

Primary Contact: Reed Acrey

Partner

### **The Chemours Company**

Address: 1007 Market Street

P.O. Box 2047

Wilmington, DE 19899-2047

Tel: 302-773-1000

Website: www.chemours.com

www.opteon.com

Products / Services: Refrigeration

Company Chemours is a market leader in manufacturing thermal management and Description: specialized solutions including Opteon refrigerants. Opteon refrigerants

offers users solutions with zero ozone depletion potential (ODP) and low

to ultra-low global warming potential (GWP).

Primary Contact: Mitch Newsome

NA Market Development Senior Consultant

Brands: Opteon

# The Reisner Group

Address: 10406 Rockley Road

Houston, TX 77099-3524

Tel: 281-396-4882

Website: https://www.thereisnergroup.com/

www.seekerpitch.com



Products / Services: Consulting Services; Employment

Company he Reisner Group is a professional recruiting firm specializing in

Description: supermarkets for the past 13 years.

As a committed resource to both our clients and candidates, we truly take

the time to understand your needs.

The Reisner Group are specialist's in: Recruiting, Retention and

Outplacement

Our systematic recruiting process will increase your human capital investment through: Data Intelligence, Semantic Sourcing, Accelerated Referrals, On-boarding Programs and Talent Acquisition Consultation.

The Reisner Group is partnering with clients across North America and our professionals continue to provide the most up-to-date and relevant expertise to your opportunities. With day-to-day consultation, we assist in

shaping the future of your organization through preferred talent

identification.

**Primary Contact:** Mr. Ryan Reisner

President

# The Simply Good Food Company

Address: 1225 17th St

STE 1000

Denver, CO 80202-5599

Tel: 303-633-2860

Website: https://thesimplygoodfoodscompa

ny.gcs-web.com/

Company

At Simply Good Foods, our mission is to empower and educate Description: consumers about how to eat right and snack smarter through our

education, advocacy, products and tools. Our vision is to lead the

nutritional snacking movement with trusted brands that offer a rich variety of innovative, convenient, better-for-you snacks and meals that provide

optimal nutrition for everyone.

With our heritage of science-based nutrition, we are committed to growing our portfolio of nutritious snacking brands. We distribute our products in major retail channels including grocery, club and mass merchandise, as well as through e-commerce, convenience, specialty and other channels. Our strong platform allows us to introduce new products, expand distribution, and appeal to current and potential consumers. We are well-positioned to continue to selectively pursue acquisition opportunities in the nutritious snacking and broader health

and wellness food space.

Ms. Jill Short **Primary Contact:** 

Chief Customer Officer

# The Wonderful Company

Address: 11444 W. Olympic Boulevard

Los Angeles, CA 90064-1549



Tel: 513-375-2241

Website: www.wonderfulpistachiosandalmo

nds.com

www.wonderful.com

Products / Services: Agricultural; Food Products/Snacks; Food Safety; Natural/Organic;

Perishables; Unsaleables

Company We aspire to provide our customers with consistently superior quality, Description:

food safety and service by holding ourselves to standards far beyond our

direct competition.

We strive for environmental sustainability in our processes, technologies and packages by conserving energy, water and other resources. We are proud to grow and process healthy products for healthier lives. And every

day, we try to make them better. From our trees to your hearts.

**Primary Contact:** Mr. Kurt Vetter

President, Wonderful Sales

#### **ThinkLP**

Address: 219 Labrador Dr

Waterloo, Ontario N2K 4M8

Canada



Tel: 650-888-4062

https://thinklp.com/ Website: Email: info@thinkLP.com

Products / Services: Food Safety; Security Systems & Products; Supply Chain;

**Technology Services** 

Company ThinkLP is a leading-edge Loss Prevention and Safety Management Description:

integrated software platform helping organizations centralize their data

and empower their teams. With easily configurable case forms, customizable metric tracking, complex workflow automation, beautiful reports & amp; dashboards and full mobile support, ThinkLP allows Loss Prevention professionals to manage their department in a whole new

way.

**Primary Contact:** Steph Flamen

VP of Sales & Marketing

### **Threads Uniform Agency**

Address: 14201 Sommerville Court

Midlothian, VA 23113-6884



Tel: 804-323-3300

Website: www.threadsuniforms.com

Email: inquiry@threadsuniforms.com

Products / Services: Uniforms

Company Threads Uniform Agency is a leading corporate apparel and business Uniform Company located in Richmond, Va. We were birthed from

Ukrop's Super Markets, Inc in the late 1990's as Ukrop's Dress Express before changing our name in 2022. Family owned and operated, today our global supply network enables us to provide customers throughout the U.S with high quality apparel at value pricing. However, it's our service that truly sets us apart as we strive to exceed customer expectations every step of the way from concept through

commercialization.

Brands: customized company uniforms including: shirts, hats, aprons,

pants, vests, etc. combined with ongoing support services.

Primary Contact: Mr. Jeff Ukrop

President and CEO

# **Tippmann Group**

Address: 9009 Coldwater Road

Fort Wayne, IN 46825-2072



Tel: 260-490-3000

Website: www.tippmanngroup.com

Email: tippsales@tippmanngroup.com

Products / Services: Construction; Refrigeration; Supply Chain; Transportation/Distribution

Services; Other

Company Offering more than 50 years of experience in the refrigeration industry,

Description: Tippmann Group is a design/build company specializing in fast-track

construction of refrigerated/frozen distribution centers. Tippmann Group is directly involved with all facets of refrigerated warehousing, and has the most experienced staff of refrigerated facility specialists in the industry, making Tippmann Group your complete source for design, construction and distribution. Tradition, flexibility, quality, and performance are the cornerstones of Tippmann Group/Interstate

Warehousing.

Primary Contact: Mr. Mark Wolf

Marketing Manager

Brands: QFR Zone

QTR Zone

### Tom's of Maine, Inc.

Address: 302 Lafayette Center

Kennebunk, ME 04043-6883

Tel: 207-985-2944

Website: www.tomsofmaine.com

Products / Services: Health & Deauty Care

Primary Contact: Mr. Thomas O'Brien

Chief Executive Officer

Parent Company: Colgate-Palmolive Company

# **Total Negotiation Group**

Address: Team House

1 Fairview Estate

Henley-On-Thames, Oxfordshire

RG9 1HE

United Kingdom



Tel: 514-909-4207

Website: https://www.totalnegotiation.com/

https://www.totalnegotiation.com/

Products / Services: Consulting Services

Total Negotiation Group is a dynamic and inspiring, commercial partner, Company Description:

helping organisations enact their change ambitions in a more effective

way.

We exist to help our clients create value through better commercial relationships. We help organisations to improve their commercial skills

and ultimately boost profitability.

**Primary Contact:** Dany Aboukhaled

President, North America

# Trace Register Inc.

Address: 119 First Avenue South

Suite 440

Seattle, WA 98104-3429



Tel: 206-621-1601

Website: www.traceregister.com Email: info@traceregister.com

Products / Services: Food Safety; Supply Chain; Technology Services

Company Our founder, Phil Werdal, started out working in Alaska's seafood Description:

industry in 1970. Over time, he discovered a vast information gap between the people who catch and process fish and those who buy and eat it. He found that consumers are often left wondering what the seafood

product actually was and where it came from.

Phil believed traceability was the solution to fill that information gap and started Trace Register in 2005, bringing together a team with a depth of

experience in the seafood industry and technology.

Mr. Phil Werdal **Primary Contact:** 

Chief Executive Officer

#### trakref®

Address: 501 Union street

STE 200C

Nashville, TN 37219-1712

Tel: 615-834-0233 Website: www.trakref.com

Trakref.com

Products / Services: **Technology Services** 

The most-comprehensive refrigerant tracking and management software Company

Description: on the market for compliance and operations. **Primary Contact:** Ms. Roya Payne

Senior Account Executive

#### **Transnational Foods**

Address: 1110 Brickell Avenue

Suite 808

Miami, FL 33131-3138



305-365-9652 Tel:

Website: www.transnationalfoods.com Email: info@transnationalfoods.com

Products / Services: Food Products/Snacks; Natural/Organic; Private Brands

**Primary Contact:** Mr. Americo Preneste

**Chief Operating Officer** 

Brands: Pampa, So Natural, Della Natura

#### Trax Retail

Address: 621 17th Street

Suite 777

Denver, CO 80293-0701



Tel: 770-727-0029

Website: www.trax-usa.com

https://traxretail.com/

Products / Services: **Technology Services** 

Company Trax is the world leader in computer vision solutions for retail, ranking in Description:

the top 25 Fastest Growing Companies on Deloitte's Technology Fast

500 list.

Mr. David Gottlieb **Primary Contact:** 

Chief Revenue Officer

#### **Tredence**

Address: 1900 Camden Avenue

#66

San Jose, CA 95124-2948



Tel: 408-819-2336

Website: https://www.tredence.com/

https://www.tredence.com/

Products / Services: Technology Services

Company Tredence is a global data science solutions provider focused on solving Description: the last mile problem in Al. The 'last mile' is the gap between insight

creation and value realization. Headquartered in San Jose, the company embraces a vertical-first approach and an outcome-driven mindset to help clients win and accelerate value realization from their analytics investments. Tredence is a Great Place to Work-Certified and a 'Leader' in the Forrester Wave: Customer Analytics Services. Tredence is 1,500-plus employees strong with offices in San Jose, Foster City, Chicago, London, Toronto, and Bangalore, with the largest companies in retail, CPG, hi-tech, telecom, healthcare, travel, and industrials as clients.

Primary Contact: Mr. Gaurav Zibbu

Vice President, CPG Industry

### Trident Seafood Corporation

Address: 5303 Shilshole Avenue Northwest

Seattle, WA 98107-4021



Tel: 206-783-3818

Website: www.tridentseafoods.com
Email: sales@tridentseafoods.com

Products / Services: Food Products/Snacks; Pet Health & Dutrition

Company Here at Trident, catching fish isn't just our business. It's our livelihood. It's Description: our calling. We are all fishermen here, and catching the purest and

i. Our calling, we are all hishermen here, and catching the purest and

healthiest seafood is what we do — it's what we've done for more than 40 years. And if we stay true to our beliefs in protecting the oceans where

we fish, it's what we'll be doing 40 years from now, too.

Primary Contact: Mr. Joseph Bundrant

Chief Executive Officer

Tru@Commerce®

Trustwell ?

Brands: Arctic Ice, Bear & Wolf, Captain Jac, Enterprise, Faust, Firehouse,

Homestyle, Icy Waters, Leg-A-Sea, Lily, Louis Kemp, Norquest, Ocean Master, Pacific Note, Perfect Serve, Portlock, Prelate, PubHouse,

PureCatch, Royal Pink, Royal Red, San Juan Seafoods,

### **TrueCommerce**

Address: 10 West Kensinger Dr.

Suite 100

Cranberry Township, PA 16066

Tel: 888-430-4489

Website: https://www.truecommerce.com/

Products / Services: Consulting Services; Technology Services

Company TrueCommerce delivers the most complete and scalable EDI solution Description: that makes it easier and more cost-effective to do business with your

trading partners.

Primary Contact: Mr. John Fay

CEO

#### **Trustwell**

Address: 4747 Skyline Rd S

Suite 100

Salem, OR 97306-5700

Tel: 503-585-6242

Website: www.trustwell.com

Products / Services: Consulting Services; Food Safety; Packaging; Supply Chain; Technology

Services

Company ESHA Research and FoodLogiQ merged in 2023 to become Trustwell.

Description: Combining FoodLogiQ's supply chain management software with

Genesis' nutritional analysis and label development solution, the Trustwell platform creates the food industry's only software platform connecting product development and regulatory compliant labeling into

supplier compliance, enhanced traceability, and automated recall

management. We are committed to advancing innovation and technology in the food industry together with our customers while delivering the

highest standards of products and services.

Primary Contact: Ms Julie McGill

VP Supply Chain Strategy and Insights

Brands: Grower Relationship Management, Supplier Sustainability Assessment,

Food Safety and Quality, Whole Chain Traceability U.S., Canada, Mexico, Chile

IBM, Muddy

# **Tusan Commodities**

Address: 3651 Peachtree Parkway Suite E

314

Suwanee, GA 30024-6034

Tel: 770-362-9041

Website:

Email: daniel@tusancommodities.com

Products / Services: Co-Packer; Frozen; Meat/Poultry

Company Tusan Commodities was created in 2017 by Daniel Tuta. After 13-years of experience in the food industry, Daniel decided that it was time to

of experience in the food industry, Daniel decided that it was time to capitalize on his proven success, expertise, and well-established industry reputation by going into business on his own. Daniel started his career working for General Mills and Tia Maria Bakery in the early 2000s where he learned how to place products on the shelves for a variety of retailers and gained food production experience. He continued his career at Sherwood Foods as a Buyer. Soon after, he worked 2-year for Colorado Boxed Beef, where he mastered both areas of expertise, buying and selling commodities. This experience led him to a successful 8-year career with Signature Foods. At Signature he managed the procurement and sales department, further developed the Pick-5 business brand and

expanded and grew the company's IQF chicken product line, domestically and internationally. Daniel became the most successful

sales employee within Signature Foods.

Primary Contact: Mr Daniel Tuta

President

Brands: Mr Chikin

# **United Against Poverty**

Address: 1400 27th Street

Vero Beach, FL 32960-0303



Tel: 772-770-9113

Website: Unitedagainstpoverty.org

Products / Services: Baby Care; Bakery; Beverages; Confectionery; Deli; Fresh; Frozen; Hard

Goods; Health & Deauty Care; Meat/Poultry; Natural/Organic;

Perishables; Seafood; Unsaleables

Company Our mission is to serve those in poverty by providing crisis care, case Description: management, transformative education, food and household subsidy,

management, transformative education, food and household subsidy, employment training and placement, personal empowerment training and

active referrals to other collaborative social service providers.

Primary Contact: Ms. Jacqueline Kazimer

Director, Corporate Relations & Procurement

## **United Egg Producers**

Address: 6455 East Johns Crossing

Suite 410

Johns Creek, GA 30097-1568

Tel: 770-360-9220

Website: www.unitedegg.org
Email: info@unitedegg.org

Products / Services: Association

Company UEP's first organizational meeting was held in Chicago on November 12, 1968 at which time egg producers from across the U.S. recognized the

1968 at which time egg producers from across the U.S. recognized the need for a regional cooperative organization to address the needs of the

industry. Thus, five regional offices were created: Midwest UEP, Southern UEP, North Atlantic UEP, West Coast and Northwest United Egg Producers. A federated Capper-Volstead Agricultural Cooperative was structured with membership available to producers who are engaged as a farmer in the production of table eggs. Membership is also available to owners of breeder flocks, hatcheries, pullets growers, contract egg

producers, and farm cooperatives that meet the requirement of owned or

leased facilities.

In October 1998, the by-laws of UEP were amended thereby changing

🦭 Upfield 🕏

the organization to a direct member organization.

Primary Contact: Mr. Chad Gregory

President and CEO

# **Upfield**

Address: 433 Hackensack Avenue

Suite 401

Hackensack, NJ 07601-6454

Tel: +31-6-53171737

Website: https://www.upfield.com/

ask@upfield.com

Products / Services: Agricultural; Food Products/Snacks; Natural/Organic; Perishables

Company Description:

Upfield is a global leader in plant-based nutrition with a great history and a portfolio of iconic brands that people have used and trusted for generations. This includes Flora, Rama, Becel, Blue Band, Country Crock, I Can't Believe it's not Butter and ProActiv.

We are a global food company with 6 business units operating in 95 markets. We have the mind-set of a start-up. This makes us fast, agile, entrepreneurial, cost conscious and accountable for our products – from seed to serving at the breakfast, lunch or dinner table.

We take quality seriously and around the world we taste products every 30 seconds. We take our consumers seriously and more than 150 people will taste test each of our new innovations before they hit the shelves.

**9** upshop

Primary Contact: Mr. Jim Breach

Chief Operating Officer, U.S.

Brands: Country Crock, Can'y Be;ie It's Not Butter, Imperial, Promise, Brummel &

Brown, Pure Blends

# Upshop

Address: 401 E. Jackson Street

Suite 3300

Tampa, FL 33602-5228

Tel: 201-569-9100X2
Website: https://upshop.com/

Products / Services: Food Safety; Technology Services

Company Upshop has built an Al-powered, SaaS platform connecting Fresh, Description: Center, eCommerce, and DSD department operations to deliver a

simplified, smarter, more connected store experience.

We are helping retailers on one, or all of these journeys:

Ready for total store forecasting, inventory mgt and automated ordering

/ replenishment?

Building an ownable, eCommerce experience?

• Seizing the opportunity to maximize Fresh and prepared?

150+ retailers run Upshop and realize significant improvements in sales,

shrink, food safety and sustainability across the entire store.

Primary Contact: Mike Weber

Chief Marketing Officer

Brands: Interstore Fresh Item Management, P-Cubet Perishable Production

MultiGen Recipe Management, InterScale Scales Management Planning.

## **Upside**

Address: 1701 Rhode Island Ave. NW

Floor 7

Washington, DC 20036-3001



Tel: 800-741-6726

Website: https://try.upside.com/field-conne

ct

https://www.upside.com/business/

grocery

Email: grocery@upside.com

Products / Services: Advertising/Marketing and Design; Technology Services

Company Upside is a digital marketplace that puts retailers in front of thousands of customers they've never seen, and serves those customers compelling,

margin-bound incentives that change their buying behavior. With minimal IT work, retailers offset rising costs and maximize net profit with new

customers and larger basket sizes.

Primary Contact: Mr. Tyler Renaghan

Vice President, Retail

Brands: Upside

## **Utz Quality Foods, LLC**

Address: 900 High Street

Hanover, PA 17331-1639

UTZ QUALITY

Tel: 717-637-1759

Website: www.utzsnacks.com

Products / Services: Food Products/Snacks; Natural/Organic; Packaging; Private Brands;

Supply Chain

Company Today, Utz is the largest independent, privately held snack brand in United States, producing over 3.3 million pounds of snacks per week

(about half of which are potato chips) while operating over 900 company owned routes. Utz is also a leading snack supplier to Warehouse Clubs and Mass Merchandisers nationwide. We thank you for sharing in our story, and are proud to continue producing high-quality, delicious snacks for you and your family to enjoy today and for generations to come.

Primary Contact: Mr. Mark Schreiber

**Executive Vice President and Chief Customer Officer** 

Brands: UTZ, Golden Flake, Dirty, Zapps, Bchman, Good Health, Snikiddy

#### Van Ness Feldman LLP

Address: 1050 Thomas Jefferson Street

NW

Seventh Floor

Washington, DC 20007-3837

Tel: 202-298-1800

Website:

Parent Company: Global Forum for Advanced Climate Technologies

#### Vector

Address: 135 Stillman

San Francisco, CA 94107-4218

Tel: 855-442-5623

Website: www.withvector.com
Email: info@withvector.com

Products / Services: Technology Services

Primary Contact: Francis Adanza

VP, Marketing

Brands: Vector

### Veoci Inc.

Address: 195 Church Street

14th Floor

New Haven, CT 06510-2009

Tel: 203-782-5944

Website: www.veoci.com

Email: info@veoci.com

Products / Services: Other

Company Veoci is a platform designed for developing applications, from simple approval forms, to coordinated response plans, to highly complex

approval forms, to coordinated response plans, to highly complex continuity management programs –anything is possible with Veoci.

Veoci is made by a team of pioneers, tracing our roots to the very beginnings of the no-code transformation. We offer the most

straightforward, easy to use platform for you and your teams, and we know what it takes to ensure your applications never stop running.

Primary Contact: Mr. David Groesch

**Director of Sales** 

#### VerTerra LTD

Address: 90A Washington Street

Norwalk, CT 06854-3077



estcom

an Avery Dennison company

Tel: 212-760-1200

Website: https://www.verterra.com/

Products / Services: Nonfoods; Household Products/Cleaning/Supplies

Company VerTerra Dinnerware is the creator and originator of The Palm Leaf Description: Plate. Dinnerware from Fallen Leaves™ was created in 2006 by CE

Plate. Dinnerware from Fallen Leaves™ was created in 2006 by CEO Michael Dwork. VerTerra's clean and stylish design has been recognized

by the Smithsonian and awarded numerous times by the Natural Products Association, The NY Restaurant Association, and the International Hotel Motel Association. This is the most awarded

disposable on the market.

Made of 100% renewable resources and BPI-certified compostable, VerTerra's Dinnerware From Fallen Leaves™ is the stylishly sustainable alternative to disposable paper and plastic plates. No trees are ever harvested or cut down for this line. No chemicals, waxes, dyes or

additives are applied.

Primary Contact: Mr. Michael Dwork

President

### Vestcom International, Inc.

Address: 2800 Cantrell Road

Suite 400

Little Rock, AR 72202-2049

Tel: 501-663-0100

Website: www.vestcom.com

Email: marketing@vestcom.com

Products / Services: Advertising/Marketing and Design; Consulting Services

Company As the industry leader in data-integrated shelf-edge media, Vestcom

Description: leverages omnichannel connectivity to drive conversion at the shopper's

point of decision. For more than 30 years, Vestcom has been relied upon

by leading retailers to transform their shelf-edge into a competitive advantage. Our retail partnerships have enabled more than 600 CPGs to execute shelf-edge media campaigns at national scale across Vestcom's network of 70+ retailers, including Kroger, Albertsons, Ahold-Delhaize,

Dollar General, Walgreens and more. Vestcom is a standalone business unit of Avery Dennison, a global Fortune 500 company.

Primary Contact: Karina Rocha

Marketing Manager

Parent Company: Avery Dennison Retail Information Services LLC

#### Visa Inc.

Address: 900 Metro Center Boulevard

Foster City, CA 94404-2172



Tel: 650-432-1125 Website: www.visa.com

Products / Services: Consulting Services; Financial Services

Primary Contact: Mrs. Marina Chernyak

Head of Supermarket and Drug

#### **West Madison Foods**

Address: 8 Sound Shore Drive

Suite 265

Greenwich, CT 06830-7272



Tel: 917-538-7375

Website: https://maries.com/

https://maries.com/

Products / Services: Dairy; Deli; Food Products/Snacks

Company West Madison Foods. U.S. manufacturer and marketer of gourmet salad

Description: dressings, dairy dips and spreads to the retail channel under the

Marie's® and Dean's Dips® ...

Primary Contact: Mr. Eric Greifenberger

President of Sales

Parent Company: Brynwood Partners L.P.

# Where Food Comes From, Inc.

Address: 202 Sixth Street

Suite 400

Castle Rock, CO 80104-1724

Tel: 303-895-3002

Website: www.wherefoodcomesfrom.com
Email: info@wherefoodcomesfrom.com

Products / Services: Consulting Services; Natural/Organic; Supply Chain; Other

Primary Contact: Miss Jennifer Moore

Marketing Manager

Brands: Where Food Comes From CARE Certified

Where Food Comes From Source Verified Non-Hormone Treated Cattle by WFCF

Verified Natural Beef by WFCF

Where Food Comes From Grass-fed Where Food Comes From Gluten-Free Where Food Comes From Plant-Based

## **Wilcox Marketing**

Address: 701 Edgewood Road

Wilkesboro, NC 28697-9504

Tel: 336-667-5000

Website:

Products / Services: Brokers

Primary Contact: Mr. James Wilcox

President

## Willard Bishop, LLC, an Inmar Analytics Company

Address: 840 S. Northwest Highway

Barrington, IL 60010-4622

Tel: 847-381-4443

Website: www.willardbishop.com

Products / Services: Consulting Services; Research

Primary Contact: Mr. Jim Hertel

Managing Partner

Parent Company: Inmar Inc.

# Wipfli

Address: 2000 Town Center

Southfield, MI 48075-1134



Tel: 248-208-8860 Website: wipfli.com

Products / Services: Agricultural; Consulting Services; Financial Services; Technology

Services

Company Wipfli brings the curiosity needed to uncover what's been overlooked.

Description: Our ingenuity helps create unexpected results. Our team of more than

3,200 associates works together to bring integrated solutions to turn data into insights, to optimize workflows, to increase margins and to transform

through digital innovation.

Primary Contact: Bill Boucher

Partner

### Wisner Marketing Group, Inc.

Address: 6615 Grand

Suite # 1054

Gurnee, IL 60031-4591

Tel: 847-680-3688

Website: www.wisnermarketing.com
Email: info@wisnermarketing.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Human

Resources/Training; Merchandising Services; Private Brands; Research

Company Wisner Marketing Group assists retailers, manufacturers, and others in

Description: developing solutions to complex marketing issues in consumer

healthcare, trade marketing, store brands and new product introductions. We do this from the retailer and consumer perspective with a focus on

"making the line go up" for all.

Primary Contact: Mr. James H Wisner

President

### **Wynshop**

Address: 100 Southeast Third Ave, Suite

601

Fort Lauderdale, FL 33394-0017

Tel: 786-577-3165

Website: https://wynshop.com/

Products / Services: Consulting Services; Technology Services

Company Wynshop is the most modern technology platform built for online grocery.

Description: Scale your business operations, personalize the shopping experience,

and optimize order fulfillment to boost your bottom line. Unlike monolithic digital commerce solutions, Wynshop is designed to grow with you,

ensuring your business success now and in the future.

Primary Contact: Mr. Charlie Kaplan

Chief Revenue Officer

#### **Yerecic Label**

Address: 701 Hunt Valley Road

New Kensington, PA 15068-7076



Tel: 724-334-3300

Website: www.ylfresh.com

www.SpeedOfFresh.com

Email: YLMarketing@yereciclabel.com

Products / Services: Advertising/Marketing and Design; Merchandising Services; Packaging

Company Description:

For over 50 years, Yerecic Label has served the fresh food and retail industries with on-pack label solutions that connect with shoppers.

Yerecic Label's dual focus on consumer research and lean

manufacturing creates high-impact labels to help increase sales while

serving you at the Speed of Fresh®.

We create a variety of labels for many different products, but we are best

known for our work in three areas:

Grocery Retailer

• Perishable Grower, Packer and? Processors

• Consumer Packaged Goods

Primary Contact: Mr. Art Yerecic

President

Brands: Easy Fresh Cooking®

AdImpact! ScaleAPeel SafetyReseal!® BackFlip!® SustainLabel!®

# **Zebra Technologies**

Address: Three Overlook Point

Lincolnshire, IL 60069-4302





Tel: 847-634-6700 Website: www.zebra.com

Products / Services: Technology Services

Company Data is the new natural resource, and your industry thrives on it. But what drives business is not the amount of data, but the right data. How will you

manage thousands of data points to pinpoint the ones you need to make

the best decisions?

Zebra's suite of solutions – complete with hardware, software, supplies and services – make data management, well, more manageable. We can help you identify and capture the critical information you need to run your business more efficiently and effectively, every day, every hour, and

every minute.

Primary Contact: Kim Vendola

Order Administration Senior/Tradeshow

### Zero Zone, Inc.

Address: 110 N. Oakridge Drive

North Prairie, WI 53153-9792



Tel: 262-392-6400

Website: www.zero-zone.com
Email: sales@zero-zone.com
Products / Services: Equipment; Refrigeration

Company Established in 1961, Zero Zone is a leading manufacturer of refrigerated Description: display cases and commercial refrigeration systems for supermarkets,

display cases and commercial refrigeration systems for supermarkets, drug, dollar, and convenience stores. With display case plants in North Prairie and Waukesha, WI and refrigeration systems plants in Ramsey,

MN, and Dyersville, IA, Zero Zone also manufactures industrial

refrigeration systems for cold storage, food processing, pharmaceuticals,

and ice arenas.

Primary Contact: Mr. Glenn Kormanik

CEO

# Zipline Inc.

Address: 2370 Market St.

Suite 436

San Francisco, CA 94114-1696

Tel: 201-778-6737

Website: https://getzipline.com/

https://www.linkedin.com/compan

y/get-zipline/ getzipline.com

Email: marketing@zipline.inc

Products / Services: Human Resources/Training; Technology Services; Other

Company Zipline is how best-in-class retailers bring brand strategies to life in stores. A unified platform for operational excellence, Zipline brings

together frontline communications, task management, learning,

resources, insights, and more—so everyone feels connected to the brand and inspired by their work. The company has an NPS of 78 and was named to the Inc. 5000 list of fastest-growing private companies. Zipline has an NPS of 78 and store teams using Zipline have a 92% average team adoption rate of the software. What's more, CB Insights ranked Zipline as one of the 100 most promising B2B retail tech companies. Today, nearly 80 brands like Rite Aid and Sephora depend on Zipline to align and empower their store teams worldwide. For further information,

please visit: https://getzipline.com.

Primary Contact: Nick Coughlan

Regional Vice President

# **Zipline Logistics**

Address: 1600 Dublin Rd

**Suite 1200** 

Columbus, OH 43215-2095

Tel: 614-458-1144

Website: www.ziplinelogistics.com

https://twitter.com/ZiplineLogistic https://www.linkedin.com/compan

y/zipline-logistics/

Email: emily.kitko@ziplinelogistics.com

Products / Services: Supply Chain; Other

Primary Contact: Emily Kitko

Marketing Director